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## Historical Fulfillment Ratios for Participating Insurance Plans

Date: 31 March 2024

The following table shows, for the reporting year 2023, the historical fulfillment ratios of accumulated dividends and interest, reversionary bonuses and terminal dividends / bonuses for the participating insurance plans issued by the Company since 2010 and they still have policies inforce in the reporting year 2023. The information is intended for reference only. The accumulated dividends and interest, reversionary bonuses and terminal dividends / bonuses are not guaranteed and vary by products. Historical fulfillment ratios should not be taken as indicator of future performance of the Company's participating insurance plans. The future fulfillment ratios may be lower or higher than the historical ratios as listed.

Fulfillment ratios for accumulated dividends and interest for reporting year 2023 are as follows:

| Product | Product |  | Fulfillment Ratios for Accumulated Dividends and Interest for Reporting Year 2023 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Series | Type | Currency | Policy Year <br> 1 | Policy Year <br> 2 | Policy Year <br> 3 | Policy Year <br> 4 | Policy Year <br> 5 | Policy Year <br> 6 | Policy Year 7 | Policy Year <br> 8 | Policy Year <br> 9 | Policy Year <br> 10 | Policy Year 10+ |
| Chubb <br> FlexiLiving <br> Deferred <br> Annuity Plan | Participating Annuity | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Chubb Gold <br> Fortune <br> Deferred <br> Annuity Plan <br> / Gold <br> Fortune <br> Deferred <br> Annuity Plan | Participating <br> Annuity | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Chubb Life <br> Yearly <br> Income Plan | Participating <br> Whole Life | US\$ | 100\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Comfort | Participating | HK\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 45\% | 56\% | 56\% | 64\% |
| Savings | Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 88\% | 89\% | 87\% | 91\% |


| Product <br> Series | Product Type | Policy Currency | Fulfillment Ratios for Accumulated Dividends and Interest for Reporting Year 2023 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Policy Year <br> 1 | Policy Year <br> 2 | Policy Year <br> 3 | Policy Year <br> 4 | Policy Year <br> 5 | Policy Year <br> 6 | Policy Year 7 | $\begin{gathered} \text { Policy Year } \\ 8 \end{gathered}$ | Policy Year | Policy Year 10 | Policy Year 10+ |
| Custom | Participating | HK\$ | N/A | N/A | 100\% | 99\% | 99\% | 99\% | 98\% | 81\% | 81\% | 82\% | 84\% |
| Whole Life | Whole Life | US\$ | 100\% | 99\% | 99\% | 99\% | 99\% | 97\% | 95\% | 92\% | 92\% | 93\% | 95\% |
| Easy Select <br> Savings Plan | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | 98\% | 97\% | N/A | N/A | N/A | N/A | N/A |
| EasyRetire Annuity Plan | Participating Annuity | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Flexi Savings | Participating Whole Life | HK\$ | 100\% | 99\% | 59\% | 56\% | 58\% | 61\% | 66\% | 68\% | 51\% | 52\% | 60\% |
|  |  | US\$ | 100\% | 99\% | 99\% | 99\% | 99\% | 86\% | 72\% | 72\% | 67\% | 70\% | 76\% |
| Flying Dragon Savings Plan | Participating Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 98\% |
| Forever | Participating | HK\$ | N/A | 100\% | 88\% | 78\% | 83\% | 86\% | 84\% | 80\% | 77\% | 75\% | 73\% |
| Diamond Plan | Whole Life | US\$ | N/A | 100\% | 98\% | 96\% | 96\% | 89\% | 84\% | 82\% | 82\% | 84\% | 83\% |
| Forever Diamond Plan II | Participating <br> Whole Life | US\$ | Forever Diamond Plan II was launched in 2023, therefore no fulfillment ratios are available for reporting year 2023. |  |  |  |  |  |  |  |  |  |  |
| Forever <br> Diamond <br> Plus/ Noble <br> Future <br> Insurance <br> Plan | Participating <br> Whole Life | US\$ | N/A | 99\% | 98\% | 97\% | 97\% | 97\% | 97\% | N/A | N/A | N/A | N/A |
| Goalset | Participating | HK\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 50\% | 51\% | 53\% | 66\% |
| Savings | Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 70\% | 55\% | 59\% | 75\% |
| Happy Living <br> Guaranteed <br> Income Plan / <br> Happy Living <br> Guaranteed <br> Savings Plan | Participating Annuity | US\$ | N/A | 99\% | 87\% | 73\% | 78\% | 74\% | 67\% | 71\% | 72\% | 75\% | 80\% |
| LifePlus | Participating Whole Life | US\$ | N/A | N/A | 89\% | 89\% | 88\% | 90\% | 91\% | 92\% | 93\% | 93\% | 94\% |
| LifeStages Annuity | Participating Annuity | US\$ | N/A | N/A | N/A | N/A | N/A | 99\% | 98\% | 98\% | 99\% | N/A | 98\% |
| Option to <br> Purchase | Participating | HK\$ | N/A | N/A | N/A | N/A | N/A | N/A | 72\% | 82\% | 82\% | 83\% | 83\% |
| Paid-up <br> Additions | Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | 94\% | 92\% | 94\% | 95\% | 95\% | 95\% |
| Partner <br> Junior Plan | Participating Whole Life | HK\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 61\% |


| Product Series | Product Type | Policy Currency | Fulfillment Ratios for Accumulated Dividends and Interest for Reporting Year 2023 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Policy Year | Policy Year <br> 2 | Policy Year $3$ | Policy Year <br> 4 | Policy Year <br> 5 | Policy Year <br> 6 | Policy Year 7 | Policy Year <br> 8 | Policy Year <br> 9 | Policy Year <br> 10 | Policy Year <br> 10+ |
| Partner One Plan | Participating Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | 98\% | 98\% | 98\% | 98\% | 98\% | 98\% |
| Partner | Participating | HK\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 56\% | 70\% |
| Plan | Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 90\% | 88\% | N/A | 91\% |
| Perpetual Life Series | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | 99\% | 99\% | N/A | N/A | N/A | N/A |
| Platinum Low <br> Cost | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | 29\% | 38\% | 39\% | 50\% | 56\% | 60\% |
| Save And |  | HK\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 61\% |
| Cash 20 | Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 98\% |
| Treasure Life Insurance Plan | Participating Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | 94\% | 92\% | N/A | N/A | N/A |
| Value Savings | Participating <br> Endowment | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 109\% |
| Wizard | Participating | HK\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 47\% | 47\% | 52\% | 59\% |
|  |  | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 87\% | 87\% | 87\% | 90\% |

Fulfillment ratios for reversionary bonuses for reporting year 2023 are as follows:

|  |  |  | Fulfillment Ratios for Reversionary Bonuses for Reporting Year 2023 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Series | Type | Currency | Policy Year <br> 1 | Policy Year <br> 2 | Policy Year <br> 3 | Policy Year <br> 4 | Policy Year <br> 5 | Policy Year <br> 6 | Policy Year 7 | Policy Year <br> 8 | Policy Year 9 | Policy Year <br> 10 | Policy Year <br> 10+ |
| Chubb MyLegacy Insurance Plan | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Chubb <br> MyLegacy <br> Insurance <br> Plan II | Participating Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Chubb Platinum Plus Insurance Plan ${ }^{\circledR}$ | Participating <br> Whole Life | US\$ | N/A | N/A | 100\% | 100\% | 100\% | N/A | N/A | N/A | N/A | N/A | N/A |
| Gold Wealth Insurance Plan | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | 100\% | 100\% | 100\% | 100\% | N/A | N/A | N/A |

Fulfillment ratios for terminal dividends / bonuses for reporting year 2023 are as follows:

|  |  |  | Fulfillment Ratios for Terminal Dividends / Bonuses for Reporting Year 2023 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Series | Type | Currency | Policy Year <br> 1 | Policy Year <br> 2 | Policy Year <br> 3 | Policy Year <br> 4 | Policy Year <br> 5 | Policy Year <br> 6 | Policy Year <br> 7 | Policy Year | Policy Year <br> 9 | Policy Year 10 | Policy Year 10+ |
| Chubb <br> FlexiLiving <br> Deferred <br> Annuity Plan | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Chubb Future <br> Achiever Savings Plan | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Chubb Gold <br> Fortune Deferred Annuity Plan / Gold Fortune Deferred Annuity Plan | Participating <br> Annuity | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Chubb Life Yearly Income Plan | Participating Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Chubb <br> MyLegacy <br> Insurance <br> Plan | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |


|  |  |  | Fulfillment Ratios for Terminal Dividends / Bonuses for Reporting Year 2023 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Series | Type | Currency | Policy Year <br> 1 | Policy Year <br> 2 | Policy Year <br> 3 | Policy Year <br> 4 | Policy Year $5$ | Policy Year <br> 6 | Policy Year <br> 7 | Policy Year <br> 8 | Policy Year <br> 9 | Policy Year 10 | Policy Year $10+$ |
| Chubb <br> MyLegacy <br> Insurance <br> Plan II | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Chubb <br> Platinum <br> Plus | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Chubb Smart <br> Endowment Plan | Participating <br> Endowment | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Chubb <br> Supreme Life <br> Insurance <br> Plan (Regular <br> Premium) | Participating Whole Life | US\$ | Chubb S | Supreme Li | ife Insura | ance Plan ( <br> ratios a | (Regular P re availabl | Premium) <br> le for repo | was launc orting year | ched in 20 2023. | 23, theref | re no ful | illment |
| Critical | Participating | HK\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| $\text { Combo } 370$ | Whole Life | US\$ | N/A | N/A | N/A | N/A | 100\% | 100\% | N/A | N/A | N/A | N/A | N/A |
| Custom | Participating | HK\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 84\% | N/A |
| Whole Life | Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 64\% |
| EasyRetire Annuity Plan | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Embrace Care Critical Illness Protector | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
|  | Participating | HK\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 84\% | 84\% |
|  | Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | 107\% | 85\% | 85\% | 79\% | 79\% |
| Flying <br> Dragon <br> Savings Plan | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 100\% | 100\% |
| Forever <br> Diamond <br> Plan II | Participating <br> Whole Life | US\$ | Forever D | Diamond P | Plan II wa | as launched | din 2023, | , therefore year 2023 | no fulfill | ment ratio | os are avai | ilable for r | reporting |
| Gold Wealth Insurance Plan | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |


| Product <br> Series | Product Type | Policy Currency | Fulfillment Ratios for Terminal Dividends / Bonuses for Reporting Year 2023 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Policy Year | Policy Year <br> 2 | Policy Year <br> 3 | Policy Year | Policy Year <br> 5 | Policy Year <br> 6 | Policy Year <br> 7 | Policy Year <br> 8 | Policy Year <br> 9 | Policy Year <br> 10 | Policy Year <br> 10+ |
| Lifetime | Participating | HK\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 74\% | N/A | N/A |
| Protector | Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | 70\% | N/A | N/A | 70\% | 70\% |
| Partner One Plan | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Super Care Critical | Participating | HK\$ | N/A | N/A | N/A | N/A | 100\% | 100\% | 85\% | 71\% | 70\% | 70\% | N/A |
| Illness <br> Protector | Whole Life | US\$ | N/A | N/A | N/A | N/A | 76\% | 75\% | 75\% | 75\% | 75\% | 75\% | N/A |
| Treasure Life <br> Insurance Plan | Participating <br> Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Value Savings <br> (Maturity <br> dividend | Participating | HK\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 100\% | N/A |
| is included for Value Savings) | Whole Life | US\$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

## Remarks:

1. The fulfillment ratios for accumulated dividends and interest are based on the policies which are issued by the Company since 2010 and still inforce in the reporting year 2023, and calculated by the ratio of actual accumulated dividends and interest (on annual dividends and other incomes) at the respective policy anniversary in year 2023 against the respective amounts illustrated at the point of sale.
2. The fulfillment ratios for reversionary bonuses are based on the policies which are issued by the Company since 2010 and either still inforce or terminated in the reporting year 2023, and calculated by the ratio of actual cash value of accumulated reversionary bonuses at the respective policy anniversary in year 2023 against the respective amounts illustrated at the point of sale.
3. The fulfillment ratios for terminal dividends / bonuses are based on the policies which are issued by the Company since 2010 and terminated in the reporting year 2023, and calculated by the ratio of actual payout amount of terminal dividends / bonuses against the respective amounts illustrated at the point of sale.
4. Policies that had been converted to extended term insurance are excluded from the calculation of fulfillment ratios.
5. For the purpose of calculation of fulfillment ratios, it is assumed that:

- All annual dividends (if any) declared are left with the Company for interest accumulation since policy issuance
- All guaranteed cash coupons (if any) paid are left with the Company for interest accumulation since policy issuance
- All guaranteed monthly annuity payments (if any) and non-guaranteed monthly annuity payments (if any) paid are left with the Company for interest accumulation since policy issuance
- For all relevant policies, the Sum Assured / Notional Amount at issuance is the same as the Sum Assured / Notional Amount as at December 31, 2023 and there is no change in the Sum Assured / Notional Amount since policy issuance.

6. Fulfillment ratios may not be applicable due to one or more of the following reason(s):

- No relevant policy is inforce within the reporting year 2023
- The amount of accumulated annual dividends and interest or reversionary bonuses illustrated at the point of sale up to the respective policy year as at current reporting year is zero for the relevant policies
- No terminal dividends/bonuses was paid in the reporting year as 1) no terminal dividends / bonuses was entitled by the relevant policy upon the termination of the policy in the respective policy year; and / or 2) no relevant policy was terminated in the respective policy year.

The "Company" herein refers to Chubb Life Insurance Hong Kong Limited, which is authorized by the Insurance Authority to carry on long-term insurance business in the Hong Kong Special Administrative Region.

