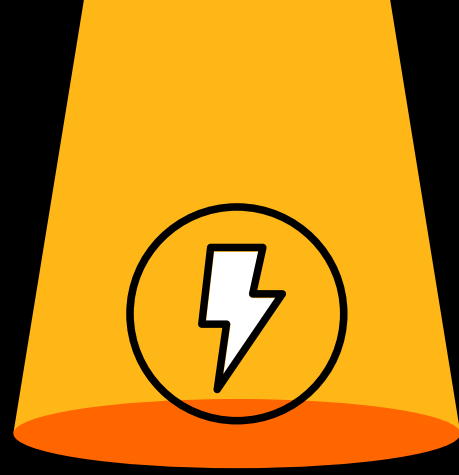


CHUBB®

Small Business Spotlight: Facts in a Flash

Chubb offers small business insurance to protect your professional services, manufacturers, and technology customers from the ever-evolving risks they face.



Make Chubb your go-to for small business

32.5M small businesses in the US*
Don't pass up a great business opportunity.

*According to the Small Business Administration's (SBA) Office of Advocacy, 2021.

Unique coverages

Customize a total account solution with Chubb BOP, Umbrella, Workers' Compensation, Cyber, and Management & Professional Liability.

Quote it all, in one place

Quickly quote everything your customers need on Chubb Marketplace.

Broad array of businesses covered

Chubb has a broad appetite for businesses with up to \$30M in revenue.

What we've written lately

Professional Services

- Funeral director
- \$8,000 premium
- Chubb BOP, Umbrella

Manufacturers

- Food products manufacturer
- \$65,000 premium
- Chubb BOP, Umbrella, Workers' Compensation, Cyber

Technology

- Computer programming and software development
- \$12,000 premium
- Chubb BOP, Workers' Compensation

The highlights of Chubb BOP (and beyond)

- A comprehensive package solution for customers with up to \$30M in revenue
- Additional coverages can be easily added in Chubb Marketplace
- Superior underwriting expertise with fast, focused claims support

Check out our optional coverages and give your customers more

- Blanket Insurance Coverage for Building and Business Personal Property
- Earthquake and Flood*
- Employee Benefits Liability
- Equipment Breakdown
- Foreign Liability including Kidnap and Ransom
- Hired and Non-Owned Auto
- Privacy Liability and Data Breach
- Stop Gap
- Water Back-Up and Sump Pump Overflow

*In select states and where applicable.

The future of small business has Chubb behind it



Industry expertise



Superior claims service



Extensive suite of products



Quick quoting capability

Explore more resources at chubb.com/smallbusinessspotlight

CHUBB®

Cheat Sheet

Chubb is focusing on helping provide the right solutions for your **professional services, manufacturers, and technology** customers.

Get your next sales 'lightbulb moment' courtesy of this cheat sheet, which contains quickfire talking points to keep Chubb top of mind when meeting with your small business customers.

And remember, if you're enrolled in Chubb Rewards, you'll earn **triple reward points** when you complete a quote in these sectors through Chubb Marketplace. Hurry, offer ends **May 31st**.



Here's what to touch on:

Technology

Chubb offers 14 key coverage options wrapped in one blanket limit, plus additional enhancements such as:

- **Research and development property**
Prototypes, formulas and more are covered under this enhancement
- **Enhanced 'Business Income' definition**
Offers improved cashflow protection for operational and payroll expenses
- **Installation insurance**
Protects business property while it's being stored or used on-site

Manufacturers

We offer over 60 industry-specific coverage options, including:

- **Research and property development**
Prototypes, formulas and more are covered under this enhancement
- **Finished stock valuation**
We'll reimburse your customers at the selling price for stock they've manufactured
- **Product recall and replacement**
Coverage for reasonable expenses after a recall incident

Professional Services

Chubb BOP is suited to a wide range of professional services firms and includes:

- **Employment practices liability**
Broadly defined coverage to offer better protection in a rapidly evolving legal landscape
- **Hired and non-owned auto liability**
Covers bodily injury and property damage liability for both hired and personal vehicles used for business
- **Client property theft**
Support your customers, with further protection for their customers' property

Putting small business in the limelight

- We offer the competitive rates small businesses want
- Without losing the extensive coverage they need
- Plus, we're a global insurer with over 200 years' experience
- And we have a solid foundation in underwriting and 97% claims satisfaction¹

¹ Client satisfaction survey results for Chubb's response to paid Catastrophe Claims are averaged from a five-year period (2016-2020).

Get your small business customers in the spotlight

Start quoting by logging into Chubb Marketplace. For more information, contact your Chubb Small Business territory sales leader.