

Chubb Marketplace

New Cyber Insurance Offering



The Chubb Marketplace has simplified the ability for small business agents to offer Cyber Enterprise Risk Management (ERM) and DigiTech® ERM lines of business to their customers. If the agent selects a Business Owner's Policy (Chubb BOP) on the products available screen without a corresponding Cyber quote, Marketplace will review the applicant's qualifications and present a Cyber quote offer. After the offer is converted to a quote, the Cyber quote presented is bindable as long as it passes through the Marketplace clearance process, is within the agent's authority, and is subject to a signed application.

If the applicant qualifies, the Cyber quote offer will appear on the Quote Summary screen under **Products We've Quoted for You**.

Account Information & Eligibility ✓ Complete [Revisit](#)

Products You've Requested:

Business Owner's Policy ✓ Completed [Revisit](#) [▼](#)

Basic Policy Information

- Effective Dates: 11/21/2021-11/21/2022
- Products/Completed Ops Aggregate Limit: \$2,000,000
- Per Occurrence Limit: \$1,000,000
- Total Aggregate Limit: \$2,000,000
- Building Limit: \$0
- Contents Limit: \$100,000

Optional Coverages

- \$0.00 included in total premium
- Business Income And Extra Expense Revised Period Of Indemnity

Your estimated commission on this product will be \$427.50 (18%) **Product Total** **\$2,389.25**

Premium Breakdown

Commercial Liability	\$2,127.00
Commercial Property	\$248.00
Taxes & Surcharges	\$14.25

Please select at least one line of business first

[Refer to Underwriter](#)

[Create Quote Proposal](#)

[Issue](#)

[Quote Proposals](#)

Products We've Quoted for You:

You can edit this product after you've added it to your quote.

Cyber (Cyber ERM) ⌚ Not Yet Cleared [Add Product](#)

Quote ID: #214453

Basic Policy Information

- Effective Dates: 11/21/2021-11/21/2022
- Policy Limit: \$1,000,000

Premium Breakdown

First-Party Insuring Agreements	\$698.00
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Once you select **Add to Quote**, you will see information that will feed into a quote. You should review the details and then select **Add Product** to complete the generation of a quote. Once converted, the quote will be cleared to you and the coverages and limits will be editable.

The screenshot shows a web interface for reviewing a quote. The main content area is titled "Review the details of your Customer's Cyber ERM Quote below." and includes a disclaimer about third-party data and a note that details can be edited after adding the product. The quote ID is #28 and it was created on 11/16/2021. The interface is divided into sections: Account Information, Policy Term, and Account Details. A modal window titled "Underwriting Questions" is overlaid on the right side, containing a list of questions with "Yes", "No", or "Unknown" answers. At the bottom of the modal, there are "Cancel" and "Add Product" buttons, with a red arrow pointing to the "Add Product" button.

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Review the details of your Customer's Cyber ERM Quote below.

The following quote information was gathered using third-party data and/or information from your customer's website. Once you have reviewed the details of your customer's quote, select **Add Product**. By selecting **Add Product**, you confirm any information displayed in the quote proposal or available for your review in the Chubb Marketplace in connection with your customer's Cyber offering is true and correct to the best of your knowledge.

Please note, you will be able to edit your customer's quote details after you Add Product.

Customer Details Quote Details

Quote ID: #28 Created: 11/16/2021

Account Information

Policy Term

Policy Effective Date	11/21/2021
Policy Expiration Date	11/21/2022

Account Information

What is the company's website?

Account Details

Prior Fiscal Year Global Revenue	
% Domestic Revenue	
Foreign Revenue	
Domestic Revenue	
Total Global Revenue	

Underwriting Questions

Does the applicant accept payment card (credit or debit card) transactions? Yes

Is the applicant PCI compliant? Yes

Which of the following IT security controls does the applicant have in place?

1. Antivirus and Firewalls (Windows 10 or higher qualifies for less than 10 employees)	Yes
2. Encryption of Sensitive Data at Rest and In Transit	Unknown
3. Encryption and Endpoint Protection on Mobile Computing Devices	Yes
4. Formal Vulnerability Management and Software Patching Procedures	Yes
5. Formal Data Backup and Recovery Procedures in Place and Tested Periodically	Yes
6. Formal Cyber Incident Response Plan in Place and Tested Periodically	Yes
7. Multifactor Authentication on Corporate Email	Yes
8. Multifactor Authentication on Corporate Network, Systems, and VPNs	Yes

Does the applicant rely on Cloud Computing, Software-as-a-Service, or any other outsourced computer hosting for revenue-generating operations? No

Cancel Add Product

Once converted to a quote, it will appear under the **Products You've Requested** section and can be treated like any other quote.

Products You've Requested:

Business Owner's Policy ✓ Completed Revisit ▼

Basic Policy Information

- Effective Dates: 11/21/2021-11/21/2022
- Products/Completed Ops Aggregate Limit: \$2,000,000
- Per Occurrence Limit: \$1,000,000
- Total Aggregate Limit: \$2,000,000
- Building Limit: \$0
- Contents Limit: \$100,000

Optional Coverages

- \$0.00 included in total premium
- Business Income And Extra Expense Revised Period Of Indemnity

Your estimated commission on this product will be \$427.50 (18%) **Product Total** **\$2,389.25**

Cyber ✓ Completed Revisit ▼

Basic Policy Information

- Effective Dates: 11/21/2021-11/21/2022
- Policy Limit: \$1,000,000
- Coinsurance: No
- Retention: \$5,000
- Coverage Level: Custom

[View complete coverage details >](#)

Your estimated commission on this product will be \$244.98 (18%) **Product Total** **\$1,369.17**

[Generate Application >](#) [Generate Cyber Risk Report >](#)

Quote Proposals

[Create Quote Proposal](#)

[Issue](#)

For more information, please contact your Chubb Small Business territory sales leader.

Chubb. Insured.SM

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com. Insurance provided by ACE American Insurance Company and its U.S. based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Surplus lines insurance sold only through licensed surplus lines producers. Chubb is the world's largest publicly traded property and casualty insurance group. With operations in 54 countries, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. Chubb Limited, the parent company of Chubb, is listed on the New York Stock Exchange (NYSE: CB) and is a component of the S&P 500 index.