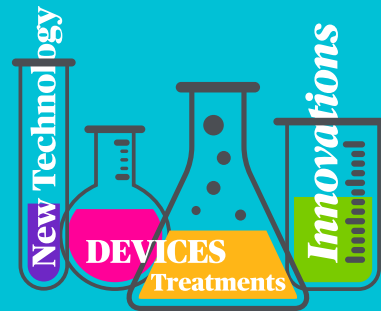


Targeting Life Sciences Global Exposures



CHUBB®

Cyber


Nearly **2/3** of pharmaceutical firms surveyed **have experienced serious data breaches**¹

Corporate networks remain a favored target, **but mobile devices also face cyber attacks**

Possibilities like **remote tampering** with internet-connected **medical devices** could seriously endanger a patient

Mergers & Acquisitions

91% of M&As valued at more than \$100M **led to litigation**²



Acquirers may be held liable for claims stemming from the defunct companies

Traditional insurance policies may not respond

~~GL POLICIES~~ ~~Product Liability Insurance Contracts~~

Successor Liability and Reps and Warranties coverage may respond

Complex corporate structures make life sciences M&As **especially vulnerable**

Regulatory Risk

Conducting international clinical trials means **navigating complex legal, regulatory, and insurance environments**, country by country



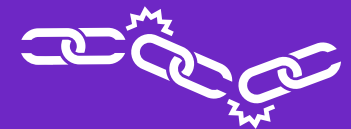
100% of the largest life science companies **rank federal, state, and local regulations a top risk factor**³

Errors and omissions claims:

\$ Damages can reach tens of millions including the cost to repeat a clinical trial

Supply Chain

Business interruption losses caused by first- and second-tier suppliers **are considerable**



Product liability can arise from a supplier's contaminated raw materials or defective component part

50% of surveyed pharmaceutical executives **say company products have been counterfeited or diverted**⁴

By partnering with **an insurer that has the right expertise and global resources**,
life sciences companies can effectively manage risks, wherever opportunities take them.



To learn more,
visit www.chubb.com

¹ Cybercrime still hitting the pharmaceutical sector, Crown Records Management, July 22, 2016, www.crownrms.com/intl/en-za/article/cybercrime-in-pharmaceutical-industry-

² Mergers and acquisitions almost always trigger shareholder lawsuits, Business Insurance, www.businessinsurance.com/article/99999999/news070107/399999637/mergers-and-acquisitions-almost-always-trigger-shareholder-lawsuits

³ 2016 BDO Life Sciences Riskfactor Report, BDO, www.bdo.com/insights/industries/tech-life-sciences/2016-bdo-life-sciences-riskfactor-report

⁴ Globalization of the Life Science Supply Chain, PwC, www.pwc.com/us/en/health-industries/assets/pdf/globalization-of-the-life-sciences-supply-chain.pdf