

# New technologies. New risks. New opportunities.

Are you prepared for the growth in Clean Tech?

CHUBB®



## Welcome to the world of Chubb Clean Tech

For over three decades, Chubb has insured Clean Tech companies around the globe. And today, it's an industry that's more important than ever – to the future of our planet and the future of your business.

### A shared commitment

Whether they're deriving power from renewable sources, creating energy efficiency or addressing the scarcity of natural resources, we're committed to helping businesses from all corners of Clean Tech succeed. In particular, we are focused on:

- **Renewable energy producers** that generate power using solar, hydro, wind, bio-fuels, and geothermal resources
- **Manufacturers**, especially component parts manufacturers supporting clean technologies
- **Software and hardware companies** that support clean technology, including energy efficiency and Smart Grid
- **Emerging companies**, including those in R&D with a focus on bio-renewables and Life Sciences

## Clean Tech and Chubb – the power of a global presence

A manufacturer of specialized furnaces used in the production of semiconductors for the LED lighting and solar industries relied almost entirely on foreign markets for its revenue stream. Yet, their incumbent insurance carrier had neither the reach nor the global experience to properly protect their client. Our multinational presence and capabilities allowed us to design a customized solution to help mitigate the potential loss of foreign revenue anywhere in the world.



Global energy demand expected to rise by nearly 65% over the next 20 years.

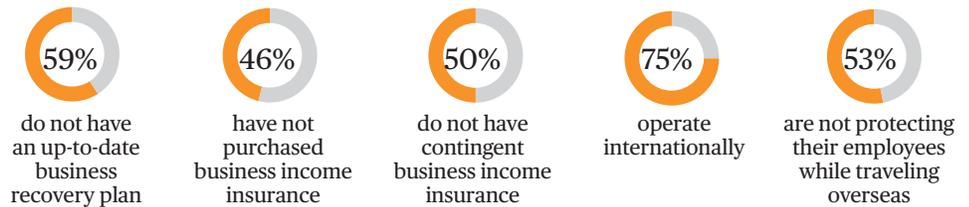
## Clean Tech

A major slice of the market – we insure more than 50% of the U.S.-based Global Cleantech 100.<sup>2</sup>

### Clean Tech companies by the numbers.

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According to respondents of the Chubb 2012 Clean Tech Industry Survey, “Redefining Clean Tech’s Global Risk,” companies in this industry represent a tremendous opportunity:



### The value of working with Chubb

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Serving this highly dynamic, rapidly evolving industry takes an exceptional blend of attributes. And that’s precisely what we bring to bear for every one of our clients.

**Commitment** Over the last three decades, we’ve worked with many industries that have evolved into Clean Tech - and as the business grows, so does our dedication.

**Stability** Our 130-year history of insuring technological innovation means we’re built to endure. And today we’re continually innovating and evolving to meet the rapidly changing needs of our Clean Tech clients.

**Global Solutions** Our global network delivers cutting-edge solutions for Clean Tech companies practically anywhere on Earth – with offices in 54 countries along with local affiliate relationships in over 80 countries.

**Expertise** Our underwriters and loss control engineers have the experience, ingenuity and knowledge of energy, manufacturing, and technology to develop customized solutions that can fit an individual company’s requirements.

**Understanding** We take the time to work closely with our customers and their agents to ensure we have a complete grasp of their specific needs so we can deliver solutions to address them.

To learn more about Chubb Clean Tech, speak to a Chubb appointed agent or broker or Chubb underwriter. Or visit [www.chubb.com](http://www.chubb.com).

<sup>1</sup>Source: Clean Economy Living Planet 2012  
<sup>2</sup>Source: Cleantech Group, LLC

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