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Kevin Lynn	<a href="mailto:kevin.lynn@chubb.com">kevin.lynn@chubb.com</a>	215-640-5448	Small Business Regional Manager
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Bruce Mitchell	<a href="mailto:bomitchell@chubb.com">bomitchell@chubb.com</a>	804.346.3751	Risk Engineering Services
Lisa Esselstyn	<a href="mailto:lesselstyn@chubb.com">lesselstyn@chubb.com</a>	412-456-8824	Operations Manager

Chubb Commercial Insurance *(for companies with less than \$1 billion in revenue)*

Products	Chubb Contacts	Email Address	Phone Number	Desired Classes/Products Offered	Link to Brochure/Website
Commercial Package	Nick O'Ryon	<a href="mailto:nicholas.oryon@Chubb.com">nicholas.oryon@Chubb.com</a>	804-346-3668	Mfg, Distributing, Broadcasters, Law Firms	<a href="#">Chubb Package Insurance</a>
Technology	Trey Warman	<a href="mailto:bwarman@chubb.com">bwarman@chubb.com</a>	410-659-4341	Developers, Mfrs, Tech Svcs, ISPs, Simulators	<a href="#">Chubb Technology Insurance</a>
Life Sciences	Julie Miglin	<a href="mailto:julie.miglin@chubb.com">julie.miglin@chubb.com</a>	215-640-1617	Drugs, Medical Devices, Labs, CROs	<a href="#">Chubb Life Sciences Insurance</a>
Financial Institutions	Soraya Pickett	<a href="mailto:spickett@chubb.com">spickett@chubb.com</a>	202-649-2227	Ins. Cos, Banks, Venture Cap, TPAs, Asset Mgrs	<a href="#">Chubb Financial Institutions</a>
Energy	Robert Tarpey	<a href="mailto:rtarpey@chubb.com">rtarpey@chubb.com</a>	412-456-8939	Oil & Gas, Mining, Renewables	<a href="#">Chubb Energy Insurance</a>
Boiler & Machinery	Tim Furey	<a href="mailto:tfurey@chubb.com">tfurey@chubb.com</a>	216-987-8851	Monoline and Package Machinery Breakdown	<a href="#">Chubb Equipment Breakdown</a>
Machinery Breakdown	Janet L. Rizzo	<a href="mailto:janet.rizzo@chubb.com">janet.rizzo@chubb.com</a>	813-281-7494	Monoline and Package Machinery Breakdown	<a href="#">Chubb Equipment Breakdown</a>
Ocean Cargo	Carrie Garrison	<a href="mailto:carrie.garrison@chubb.com">carrie.garrison@chubb.com</a>	678-795-4350	Importers, Exporters, Mfrs, Distrs	<a href="#">Chubb Ocean Cargo</a>
Motor Truck Cargo	Tom Lafergola	<a href="mailto:tlafergola@chubb.com">tlafergola@chubb.com</a>	202-306-2598	Common Carriers, 3rd Party logistics, Trucking cos.	<a href="#">Chubb Motor Truck Cargo</a>
Scheduled Equip Floater	Tom Lafergola	<a href="mailto:tlafergola@chubb.com">tlafergola@chubb.com</a>	202-306-2598	Contractors Equip, Musical Instruments, Fine Arts	<a href="#">Chubb Inland Marine Solutions</a>
Monoline Property	Brendan Cameron	<a href="mailto:brendan.cameron@chubb.com">brendan.cameron@chubb.com</a>	202-649-2225	Contractor, developer, owner or homebuilder	<a href="#">Monoline Property</a>
Specialty Casualty & Construction	Nick O'Ryon	<a href="mailto:nicholas.oryon@chubb.com">nicholas.oryon@chubb.com</a>	804-346-3668	Chemical and allied product manufacturing and distribution, Construction Wrap-Ups and Owner's Interest policies, product liability, and Continuum/legacy liability	<a href="#">Specialty Casualty &amp; Construction</a>
Builder's Risk	Tyler Ahrenhold	<a href="mailto:tyler.ahrenhold@chubb.com">tyler.ahrenhold@chubb.com</a>	215-640-4881	Contractor, developer, owner or homebuilder	<a href="#">Chubb Builders Risk</a>

Chubb Financial Lines

Forefront Management Liab Private, Healthcare, and Not-for-Profit Cos.	Christina Poore	<a href="mailto:christina.poore@chubb.com">christina.poore@chubb.com</a>	804-346-3615	D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof.	<a href="#">Forefront Portfolio for Private Cos.</a>
Management Liab - Public Companies	Elliott Lolley	<a href="mailto:elliott.lolley@chubb.com">elliott.lolley@chubb.com</a>	410-659-6556	D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof.	<a href="#">Chubb Management Liability for Public Cos.</a>
Professional Liability	Andrew Page	<a href="mailto:andrew.page@chubb.com">andrew.page@chubb.com</a>	202-649-2217	Cyber, Misc., Lawyers, A&E, Tech, Contractors, Media. Primary and Excess; Misc. E&O, Tech E&O	<a href="#">Chubb Errors &amp; Omissions Liability</a>
Professional Liability	Ryan Kelley	<a href="mailto:ryan.kelley@chubb.com">ryan.kelley@chubb.com</a>	215-640-4507	Cyber, Misc., Lawyers, A&E, Tech, Contractors, Media. Primary and Excess; Misc. E&O, Tech E&O	<a href="#">Chubb Errors &amp; Omissions Liability</a>
Professional Liability	John Hand	<a href="mailto:john.hand@chubb.com">john.hand@chubb.com</a>	215-640-4048	Cyber, Misc., Lawyers, A&E, Tech, Contractors, Media. Primary and Excess; Misc. E&O, Tech E&O	<a href="#">Chubb Errors &amp; Omissions Liability</a>
Hospital Management Liabilty	Christina Poore	<a href="mailto:christina.poore@chubb.com">christina.poore@chubb.com</a>	804-346-3615	D&O, Crime, Fiduciary, Outside Directorship Liab	<a href="#">Chubb Forefront for Health Care Orgs</a>
Financial Institutions Management Liability	Glenn Peacher	<a href="mailto:gpeacher@chubb.com">gpeacher@chubb.com</a>	410-223-1767	Bank, Community Bank, Asset Mgmt, Security Broker, VC protection	<a href="#">Chubb FI Management Liability</a>

## Chubb Small Business

Small Business BOP	Neil Schoenthaler	<a href="mailto:neil.schoenthaler@chubb.com">neil.schoenthaler@chubb.com</a>	202-649-2275	Automated Commercial BOP, auto umbrella and WC	<a href="#">Chubb Small Commercial</a>
Small Business BOP	Nicole Galloway	<a href="mailto:nicole.galloway@chubb.com">nicole.galloway@chubb.com</a>	571-388-6493	Automated Commercial BOP, auto umbrella and WC	<a href="#">Chubb Small Commercial</a>
Small Business BOP (Non Technology)	Steve Vincent (Manager)	<a href="mailto:steven.vincent@chubb.com">steven.vincent@chubb.com</a>	860-408-2525	Automated Commercial BOP, auto umbrella and WC	<a href="#">Chubb Small Commercial</a>
Small Business BOP (Non Technology)	Kathleen Malet	<a href="mailto:kathleen.malet@chubb.com">kathleen.malet@chubb.com</a>	860-408-2242	Automated Commercial BOP, auto umbrella and WC	<a href="#">Chubb Small Commercial</a>
Small Business BOP (Technology)	Michael Katzman (Manager)	<a href="mailto:michael.katzman@chubb.com">michael.katzman@chubb.com</a>	704-560-6611	Automated Commercial BOP, auto umbrella and WC	<a href="#">Chubb Small Commercial</a>
Small Business BOP (Technology)	Karen Kyer	<a href="mailto:karen.kyer@chubb.com">karen.kyer@chubb.com</a>	860-408-2968	Automated Commercial BOP, auto umbrella and WC	<a href="#">Chubb Small Commercial</a>

## Chubb Personal Risk Services

Personal Risk Services	Rachel Williams	<a href="mailto:rachel.williams@chubb.com">rachel.williams@chubb.com</a>	804-998-0238	Homeowners, Auto, Valuable Articles, Yacht, Group Personal Excess	<a href="#">Chubb Personal Risk Services</a>
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## Chubb Major Accounts *(for companies with more than \$1 billion in revenue)*

National Accounts	Matt Anthony	<a href="mailto:matthew.anthony@chubb.com">matthew.anthony@chubb.com</a>	215-640-4348	Loss Sensitive Programs for GL, AL, WC	<a href="#">Chubb Global Casualty</a>
Excess WC	Eric Dean	<a href="mailto:eric.dean@chubb.com">eric.dean@chubb.com</a>	215-640-2151	Stand alone; Min Prem \$200K Min Ret. \$500K/accident	<a href="#">Chubb Excess WC</a>
Excess Casualty	Annie Fleckser	<a href="mailto:anastasia.fleckser@chubb.com">anastasia.fleckser@chubb.com</a>	215-640-4268	Excess Casualty National Accounts	<a href="#">Chubb Excess Casualty</a>
Foreign Casualty	Tiffany Boyd	<a href="mailto:tiffany.boyd@chubb.com">tiffany.boyd@chubb.com</a>	215-640-2021	Excess Casualty National Accounts	<a href="#">Chubb Foreign Casualty</a>
Construction Casualty	Oksana Slobodyan	<a href="mailto:oksana.slobodyan@chubb.com">oksana.slobodyan@chubb.com</a>	215-640-2521	Loss Sensitive GL, AL, WC Programs for Contractors	<a href="#">Chubb Large Construction</a>
Construction Excess Casualty	Christine Snyder	<a href="mailto:christine.snyder@chubb.com">christine.snyder@chubb.com</a>	215-640-1615	Lead or Excess; \$25M capacity	<a href="#">Chubb Umbrella for Large Construction</a>
Energy Excess Casualty	Ben DiFranco	<a href="mailto:benjamin.difranco@chubb.com">benjamin.difranco@chubb.com</a>	215-640-1557	Umbrella and Excess for Energy Risks	<a href="#">Chubb Excess Energy Solutions</a>
Risk Management Services	Chris Bullick	<a href="mailto:christopher.bullick@esis.com">christopher.bullick@esis.com</a>	215-640-4393	TPA Claim Management Services	<a href="#">ESIS Risk Management Services</a>
"All Risk" Property	Greg Zaccheo	<a href="mailto:gregory.zaccheo@chubb.com">gregory.zaccheo@chubb.com</a>	212-703-7061	Primary, quota share, and excess all-risk property	<a href="#">Chubb Global Property</a>

## Chubb Specialty Areas

Trade Credit	Brennan Elio	<a href="mailto:brennan.elio@chubb.com">brennan.elio@chubb.com</a>	212-835-3138	Coverage against non-payment of a trade obligation	<a href="#">Chubb Trade Credit</a>
Transactional Risk	Ed Markovich	<a href="mailto:edward.markovich@chubb.com">edward.markovich@chubb.com</a>	212-703-7138	Reps & Warranties, Tax Indemnity, Contingent Liab	<a href="#">Chubb Transactional Risk</a>
Umbrella/Excess	Yolanda Baker	<a href="mailto:yolanda.baker@chubb.com">yolanda.baker@chubb.com</a>	678-795-4588	Commercial Umbrella & Excess	<a href="#">Chubb Excess &amp; Umbrella Liability</a>
Surety	Jordan Ezekiel	<a href="mailto:jezekiel@chubb.com">jezekiel@chubb.com</a>	215-640-1090	Commercial, Contract & International Surety	<a href="#">Chubb Commercial Surety</a>
Surety	Jay Quillinan	<a href="mailto:juillinan@chubb.com">juillinan@chubb.com</a>	215-845-6052	Contractor & International Surety	<a href="#">Chubb Construction Surety</a>
Agribusiness	Ryan Snyder	<a href="mailto:ryan.snyder@chubbagribusiness.com">ryan.snyder@chubbagribusiness.com</a>	717-480-6960	Mfrs, Processors, & Dists. Of Ag products	<a href="#">Chubb Agribusiness</a>
Crop	Ryan Snyder	<a href="mailto:ryan.snyder@chubbagribusiness.com">ryan.snyder@chubbagribusiness.com</a>	717-480-6960	Comprehensive Multiple Peril Crop & Crop-Hail Insurance Protection	<a href="#">Chubb Agribusiness</a>
Environmental	Chris Yamamoto	<a href="mailto:christopher.yamamoto@chubb.com">christopher.yamamoto@chubb.com</a>	215-640-1713	Pollution for Premises, Contractors, Contractors w/E&O, & Tanks	<a href="#">Chubb Environmental</a>
International	Mike McKenna	<a href="mailto:michael.mckenna@chubb.com">michael.mckenna@chubb.com</a>	202-649-2215	Including Controlled Master Program	<a href="#">Chubb International</a>
Product Recall	Alex Marti	<a href="mailto:alexander.marti@chubb.com">alexander.marti@chubb.com</a>	203-782-4142	Product Recall for consumable goods, component parts and consumer goods	<a href="#">Chubb Product Recall Insurance</a>
Railroad Protective Liab	Anthony Richardson	<a href="mailto:anthony.richardson@westchester.com">anthony.richardson@westchester.com</a>	212-827-3849	Tailored coverages for Railroad exposures	<a href="#">Chubb Railroad Liability</a>
Healthcare	Aileen Giordano	<a href="mailto:aileen.giordano@chubb.com">aileen.giordano@chubb.com</a>	908-860-4780	Professional and GL for Medical Facilities	<a href="#">Chubb Medical Liability</a>
Casualty & Construction	Nick O'Ryon	<a href="mailto:nicholas.o'ryon@chubb.com">nicholas.o'ryon@chubb.com</a>	215-640-1626	Chemical & Allied Products, High-Severity/Low Frequency Products	<a href="#">Chubb Specialty Casualty - Construction</a>
Blended GL/Pollution	Nick O'Ryon	<a href="mailto:nicholas.o'ryon@chubb.com">nicholas.o'ryon@chubb.com</a>	215-640-1626	Blended GL/PL, Auto, Umb	<a href="#">Chubb GL Plus</a>

Public Entity Casualty	Nanci Soffer	<a href="mailto:nanci.soffer@chubb.com">nanci.soffer@chubb.com</a>	215-640-4209	Cities, Counties, Towns, School Districts	<a href="#">Chubb Public Entity</a>
Airports and Aircraft	Mike Colson	<a href="mailto:michael.colson@chubb.com">michael.colson@chubb.com</a>	504-310-3608	Liab, Hull, and Excess for airports, aircraft, and aviation operations	<a href="#">Chubb Airports &amp; Aircrafts</a>
<b>Chubb Accident and Health</b>					
Business and Individual Travel Accident, and AD&D	Greg McGannon	<a href="mailto:gmcgannon@chubb.com">gmcgannon@chubb.com</a>	267-683-1226	Travel Accident: BTA 360 (Bus.) & Passport 360 (Ind.) Participant Accident Programs Basic and Voluntary Accidental Death & Dismemberment	<a href="#">Chubb Accident &amp; Health</a>
Chubb Workplace Benefits	David Edwards	<a href="mailto:david.edwards@chubb.com">david.edwards@chubb.com</a>	919-561-0370	Accident, Critical Illness, Hospital Indemnity, Permanent Life Insurance	<a href="#">Chubb Workplace Benefits</a>
<b>@chubb Commercial Online Quoting</b>					
DecisionPoint	Christina Poore	<a href="mailto:christina.poore@chubb.com">christina.poore@chubb.com</a>	804-346-3615	Online quote tool for private and NFP cos.: Crime, D&O, EPL, Fiduciary, Misc Prof.	<a href="#">Chubb DecisionPoint</a>
International Advantage	Mike McKenna	<a href="mailto:michael.mckenna@chubb.com">michael.mckenna@chubb.com</a>	202-649-2215	Quote,bind, issue international trip travel package policy	<a href="#">Chubb International Advantage</a>
TankSafe	Carlos Mora	<a href="mailto:carlos.mora@chubb.com">carlos.mora@chubb.com</a>	215-640-5212	Quote, bind, issue system for commercial underground & aboveground storage tanks <30 years old and ASTS <50,000 gallons	<a href="#">Chubb TankSafe</a>
Uwriter for Contractors Equip	Tom Lafergola	<a href="mailto:tlafergola@chubb.com">tlafergola@chubb.com</a>	202-306-2598	Quote & bind schedules up to \$5M (w/single items value limit of \$500k and cranes <\$250k or 25% of total)	<a href="#">Chubb U writer Contractors' Equipment</a>