

Melissa Scheffler	mscheffler@chubb.com	412-456-8822	Regional Chief Operating Officer, Branch Manager
Erin Terpack	eterpack@chubb.com	412-456-8880	Commercial Insurance Manager
Clara Pincus	clara.pincus@chubb.com	412-456-8908	Major Accounts Segment Leader
Kim Murphy	kimberlymurphy@chubb.com	412-456-8886	Financial Lines Manager
Bill Just	bjust@chubb.com	412-456-8814	Personal Risk Services Manager
Jon Nanz	jnanz@chubb.com	412-456-8900	Small Commercial Territory Sales Leader
Bob Tarpey	rtarpey@chubb.com	412-456-8939	Energy Team Leader
Jon Aber	jonathanaber@chubb.com	412-456-8942	Commercial Insurance Team Leader
Maria Thackston	mthackston@chubb.com	215-845-6066	Claims Manager
Jack Williams	jmwilliams@chubb.com	215-845-6042	Risk Engineering Manager
Dawn Gillespie	dgillespie@chubb.com	215-845-6023	Regional Operations Manager

Chubb Commercial Insurance (for companies with less than \$1 billion in revenue)

Products	Chubb Contacts	Email Address	Phone Number	Desired Classes/Products Offered	Link to Brochure/Website
Commercial Package	Paul Deibert	jpdeibert@chubb.com	412-456-8940	Mfg, Distributing, Broadcasters, Law Firms	Chubb Package Insurance
Commercial Package	Peggy Lutz	palutz@chubb.com	412-456-8855	Mfg, Distributing, Broadcasters, Law Firms	Chubb Package Insurance
Commercial Package	Val Jeffries	valery.jeffries@chubb.com	412-456-8925	Mfg, Distributing, Broadcasters, Law Firms	Chubb Package Insurance
Technology	Tyler Smelko	tyler.smelko@chubb.com	412-456-8853	Developers, Mfrs, Tech Svcs, ISPs, Simulators	Chubb Technology Insurance
Life Sciences	Tyler Smelko	tyler.smelko@chubb.com	412-456-8853	Drugs, Medical Devices, Labs, CROs	Chubb Life Sciences Insurance
Financial Institutions	Abbie Gangewere	abbie.gangewere@chubb.com	412-456-8807	Ins. Cos, Banks, Venture Cap, TPAs, Asset Mgrs	Chubb Financial Institutions
Energy	Heather Miller	heather.miller@chubb.com	412-456-8876	Oil & Gas, Mining, Renewables	Chubb Energy Insurance
Umbrella/Excess	Lynn Spadacene	lspadacene@chubb.com	412-456-8960	Commercial Umbrella & Excess	Chubb Excess & Umbrella Liability
Boiler & Machinery	Tom Collins	tfcollins@chubb.com	317-321-6026	Monoline and Package Machinery Breakdown	Chubb Equipment Breakdown
Ocean Cargo	Brian Hottel	brian.hottel@chubb.com	412-456-8930	Importers, Exporters, Mfrs, Distrs	Chubb Ocean Cargo
Motor Truck Cargo	Brian Hottel	brian.hottel@chubb.com	412-456-8930	Common Carriers, 3rd Party Logistics, Trucking cos.	Chubb Motor Truck Cargo
Scheduled Equip Floater	Brian Hottel	brian.hottel@chubb.com	412-456-8930	Contractors Equip, Musical Instruments, Fine Arts	Chubb Inland Marine Solutions
Monoline Property	Brian Hottel	brian.hottel@chubb.com	412-456-8930	Contractor, developer, owner or homebuilder	Monoline Property
Builder's Risk	Brian Hottel	brian.hottel@chubb.com	412-456-8930	Contractor, developer, owner or homebuilder	Chubb Builders Risk

Chubb Financial Lines

Forefront Management Liab Private, Healthcare, and Not-for-Profit Cos.	Lori Miner	lori.miner@chubb.com	412-456-8864	D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof.	Forefront Portfolio for Private Cos.
Management Liab - Public Companies	Eric Barnes	ebarnes@chubb.com	215-845-6031	D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof.	Chubb Management Liability for Public Cos.
Management Liab - Public Companies	Elliot Lolley	elliott.lolley@chubb.com	412-456-8954	D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof.	Chubb Management Liability for Public Cos.
Management Liab - Public Companies	Tim Moyer	timothy.moyer@chubb.com	212-642-7808	D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof.	Chubb Management Liability for Public Cos.
Professional Liability	Ben Zook	benjamin.zook@chubb.com	215-640-4014	Cyber, Misc., Lawyers, A&E, Tech, Contractors, Media. Primary and Excess	Chubb Errors & Omissions Liability
Hospital Management Liability	Deb Wall	dwall@chubb.com	412-456-8932	D&O, Crime, Fiduciary, Outside Directorship Liab	Chubb Forefront for Health Care Orgs
Financial Institutions Management Liability	Art Schuessler	aschuessler@chubb.com	215-845-6008	Bank, Community Bank, Asset Mgmt, Security Broker, VC protection	Chubb FI Management Liability

Chubb Small Business

Small Business BOP	Jon Nanz	jnanz@chubb.com	412-456-8900	Automated Commercial BOP, auto umbrella and WC	Chubb Small Commercial
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Chubb Personal Risk Services

Personal Risk Services	Bill Just	bjust@chubb.com	412-456-8814	Homeowners, Auto, Valuable Articles, Yacht, Group Personal Excess	Chubb Personal Risk Services
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Chubb Major Accounts (for companies with more than \$1 billion in revenue)

National Accounts	Eric Johnson	ecjohnson@chubb.com	412-456-8888	Loss Sensitive Programs for GL, AL, WC	Chubb Global Casualty
Excess WC	Eric Dean	eric.dean@chubb.com	215-640-2151	Stand alone; Min Prem \$250K Min Ret. \$500K/accident	Chubb Excess WC
Excess Casualty	Nick Davis	nicholas.davis@chubb.com	215-640-4722	Excess Casualty National Accounts	Chubb Excess Casualty
Construction Casualty	John Wisotzkey	john.wisotzkey@chubb.com	215-640-4355	Loss Sensitive GL, AL, WC Programs for Contractors	Chubb Large Construction
Construction Excess Casualty	Christine Snyder	christine.snyder@chubb.com	215-640-1615	Lead or Excess; \$25M capacity	Chubb Umbrella for Large Construction
Energy Excess Casualty	Chris Moriarty	chris.moriarty@chubb.com	215-640-4797	Umbrella and Excess for Energy Risks	Chubb Excess Energy Solutions
Risk Management Services	Chris White	christopher.white2@esis.com	215-640-1303	TPA Claim Management Services	ESIS Risk Management Services
"All Risk" Property	Greg Zaccheo	gregory.zaccheo@chubb.com	212-703-7061	Primary, quota share, and excess all-risk property	Chubb Global Property

Chubb Specialty Areas

Trade Credit	Brennan Elio	brennan.elio@chubb.com	212-835-3138	Coverage against non-payment of a trade obligation	Chubb Trade Credit
Transactional Risk	Ed Markovich	edward.markovich@chubb.com	212-703-7138	Reps & Warranties, Tax Indemnity, Contingent Liab	Chubb Transactional Risk
Umbrella/Excess	Derek Jensen	derek.jensen@chubb.com	215-640-2329	Commercial Umbrella & Excess	Chubb Excess & Umbrella Liability
Surety	Jay Quillian	jquillinan@chubb.com	215-845-6052	Commercial, Contract & International Surety	Chubb Commercial Surety
Surety	Marc Pennell	mpennell@chubb.com	513-651-6013	Contractor & International Surety	Chubb Construction Surety
Agribusiness	Ryan Snyder	ryan.snyder@chubbagribusiness.com	717-480-6960	Mfrs, Processors, & Dists. Of Ag products	Chubb Agribusiness
Crop	Ryan Snyder	ryan.snyder@chubbagribusiness.com	717-480-6960	Comprehensive Multiple Peril Crop & Crop-Hail Insurance Protection	Chubb Agribusiness
Environmental	Taylor Denier	taylor.denier@chubb.com	215-640-5415	Pollution for Premises, Contractors, Contractors w/ E&O, & Tanks	Chubb Environmental
International	Oksana Slobodyan	oksana.slobodyan@chubb.com	215-640-2521	Including Controlled Master Program	Chubb International
Product Recall	Alex Marti	alexander.marti@chubb.com	203-782-4142	Product Recall for consumable goods, component parts and consumer goods	Chubb Product Recall Insurance
Railroad Protective Liab	Anthony Richardson	anthony.richardson@westchester.com	212-827-3849	Tailored coverages for Railroad exposures	Chubb Railroad Liability
Healthcare	Aileen Giordano	Aileen.giordano@chubb.com	908-860-4780	Professional and GL for Medical Facilities	Chubb Medical Liability
Construction	Dave DiBello	david.dibello@chubb.com	215-640-4459	Contractors OCIP, CCIP, wraps and supported excess	Chubb Specialty Casualty - Construction
Blended GL/Pollution	Taylor Denier	taylor.denier@chubb.com	215-640-5415	Blended GL/PL, Auto, Umb	Chubb GL Plus
Public Entity Casualty	Paul Cunney	paul.cunney@chubb.com	212-827-3818	Cities, Counties, Towns, School Districts	Chubb Public Entity
Airports and Aircraft	Jerry Ruth	jerry.ruth@chubb.com	504-310-3604	Liab, Hull, and Excess for airports, aircraft, and aviation operations	Chubb Airports & Aircrafts

Chubb Accident and Health

Business and Individual Travel Accident, and AD&D	Rick Doria	rdoria@chubb.com	216-987-8847	Travel Accident: BTA 360 (Bus.) & Passport 360 (Ind.) Participant Accident Programs Basic and Voluntary Accidental Death & Dismemberment	Chubb Accident & Health
Chubb Workplace Benefits	Matt Kuntz	matthew.kuntz@chubb.com	267-565-7156	Accident, Critical Illness, Hospital Indemnity, Permanent Life Insurance	Chubb Workplace Benefits

@chubb Commercial Online Quoting

DecisionPoint	James Rackliffe	jrackliffe@chubb.com	860-408-2444	Online quote tool for private and NFP cos.: Crime, D&O, EPL, Fiduciary, Misc Prof.	Chubb DecisionPoint
International Advantage	Oksana Slobodyan	oksana.slobodyan@chubb.com	215-640-2521	Quote, bind, issue international trip travel package policy	Chubb International Advantage
TankSafe	Taylor Denier	taylor.denier@chubb.com	215-640-5415	Quote, bind, issue system for commercial underground & aboveground storage tanks <30 years old and ASTS <50,000 gallons	Chubb TankSafe
Uwriter for Contractors Equip	Brian Hottel	brian.hottel@chubb.com	412-456-8930	Quote & bind schedules up to \$5M (w/single items value limit of \$500k and cranes <\$250k or 25% of total)	Chubb U writer Contractors' Equipment