

|                   |  |              |   |
|-------------------|--|--------------|---|
| Melissa Scheffler | <a href="mailto:mscheffler@chubb.com">mscheffler@chubb.com</a>         | 412-456-8822 | Branch Manager                          |
| Erin Terpack      | <a href="mailto:eterpack@chubb.com">eterpack@chubb.com</a>             | 412-456-8880 | Commercial Insurance Manager            |
| Anna Kuncik       | <a href="mailto:akuncik@chubb.com">akuncik@chubb.com</a>               | 412-456-8994 | Commercial Insurance Team Leader        |
| Clara Pincus      | <a href="mailto:clara.pincus@chubb.com">clara.pincus@chubb.com</a>     | 412-456-8908 | Major Accounts Segment Leader           |
| Kim Murphy        | <a href="mailto:kimberlymurphy@chubb.com">kimberlymurphy@chubb.com</a> | 412-456-8886 | Financial Lines Manager                 |
| Bill Just         | <a href="mailto:bjust@chubb.com">bjust@chubb.com</a>                   | 412-456-8814 | Personal Risk Services Manager          |
| Jon Nanz          | <a href="mailto:jnanz@chubb.com">jnanz@chubb.com</a>                   | 412-456-8900 | Small Commercial Territory Sales Leader |
| Maria Thackston   | <a href="mailto:mthackston@chubb.com">mthackston@chubb.com</a>         | 215-845-6066 | Claims Manager                          |
| Jack Williams     | <a href="mailto:jmwilliams@chubb.com">jmwilliams@chubb.com</a>         | 215-845-6042 | Risk Engineering Manager                |
| Lisa Esselstyn    | <a href="mailto:lesselstyn@chubb.com">lesselstyn@chubb.com</a>         | 412-456-8824 | Operations Manager                      |

**Chubb Commercial Insurance (for companies with less than \$1 billion in revenue)**

| Products                | Chubb Contacts  | Email Address  | Phone Number | Desired Classes/Products Offered                    | Link to Brochure/Website                              |
|-------------------------|-----------------|--|--------------|---|---|
| Commercial Package      | Paul Deibert    | <a href="mailto:jpdeibert@chubb.com">jpdeibert@chubb.com</a>             | 412-456-8940 | Mfg, Distributing, Broadcasters, Law Firms          | <a href="#">Chubb Package Insurance</a>               |
| Commercial Package      | Peggy Lutz      | <a href="mailto:palutz@chubb.com">palutz@chubb.com</a>                   | 412-456-8855 | Mfg, Distributing, Broadcasters, Law Firms          | <a href="#">Chubb Package Insurance</a>               |
| Commercial Package      | Val Jeffries    | <a href="mailto:valerv.jeffries@chubb.com">valerv.jeffries@chubb.com</a> | 412-456-8925 | Mfg, Distributing, Broadcasters, Law Firms          | <a href="#">Chubb Package Insurance</a>               |
| Technology              | Tyler Smelko    | <a href="mailto:tyler.smelko@chubb.com">tyler.smelko@chubb.com</a>       | 412-456-8853 | Developers, Mfrs, Tech Svcs, ISPs, Simulators       | <a href="#">Chubb Technology Insurance</a>            |
| Life Sciences           | Tyler Smelko    | <a href="mailto:tyler.smelko@chubb.com">tyler.smelko@chubb.com</a>       | 412-456-8853 | Drugs, Medical Devices, Labs, CROs                  | <a href="#">Chubb Life Sciences Insurance</a>         |
| Financial Institutions  | Abbie Gangewere | <a href="mailto:abbie.gangewere@chubb.com">abbie.gangewere@chubb.com</a> | 412-456-8807 | Ins. Cos, Banks, Venture Cap, TPAs, Asset Mgrs      | <a href="#">Chubb Financial Institutions</a>          |
| Energy                  | Anna Kuncik     | <a href="mailto:akuncik@chubb.com">akuncik@chubb.com</a>                 | 412-456-8994 | Oil & Gas, Mining, Renewables                       | <a href="#">Chubb Energy Insurance</a>                |
| Umbrella/Excess         | Lynn Spadacene  | <a href="mailto:lspadacene@chubb.com">lspadacene@chubb.com</a>           | 412-456-8960 | Commercial Umbrella & Excess                        | <a href="#">Chubb Excess &amp; Umbrella Liability</a> |
| Boiler & Machinery      | Tom Collins     | <a href="mailto:tfcollins@chubb.com">tfcollins@chubb.com</a>             | 317-321-6026 | Monoline and Package Machinery Breakdown            | <a href="#">Chubb Equipment Breakdown</a>             |
| Ocean Cargo             | Brian Hottel    | <a href="mailto:brian.hottel@chubb.com">brian.hottel@chubb.com</a>       | 412-456-8930 | Importers, Exporters, Mfrs, Dists                   | <a href="#">Chubb Ocean Cargo</a>                     |
| Motor Truck Cargo       | Brian Hottel    | <a href="mailto:brian.hottel@chubb.com">brian.hottel@chubb.com</a>       | 412-456-8930 | Common Carriers, 3rd Party logistics, Trucking cos. | <a href="#">Chubb Motor Truck Cargo</a>               |
| Scheduled Equip Floater | Brian Hottel    | <a href="mailto:brian.hottel@chubb.com">brian.hottel@chubb.com</a>       | 412-456-8930 | Contractors Equip, Musical Instruments, Fine Arts   | <a href="#">Chubb Inland Marine Solutions</a>         |
| Monoline Property       | Brian Hottel    | <a href="mailto:brian.hottel@chubb.com">brian.hottel@chubb.com</a>       | 412-456-8930 | Contractor, developer, owner or homebuilder         | <a href="#">Monoline Property</a>                     |
| Builder's Risk          | Brian Hottel    | <a href="mailto:brian.hottel@chubb.com">brian.hottel@chubb.com</a>       | 412-456-8930 | Contractor, developer, owner or homebuilder         | <a href="#">Chubb Builders Risk</a>                   |

**Chubb Financial Lines**

|  |                |  |              |   |  |
|--|----------------|--|--------------|---|--|
| Forefront Management Liab<br>Private, Healthcare, and<br>Not-for-Profit Cos. | Lori Miner     | <a href="mailto:lori.miner@chubb.com">lori.miner@chubb.com</a>       | 412-456-8864 | D&O, EPL, Crime, Social Engineering,<br>Cyber, Fiduciary, Misc. E&O, Workplace Violence,<br>K&R, Employed Lawyers Prof. | <a href="#">Forefront Portfolio for Private Cos.</a>       |
| Management Liab - Public<br>Companies  | Eric Barnes    | <a href="mailto:ebarnes@chubb.com">ebarnes@chubb.com</a>             | 215-845-6031 | D&O, EPL, Crime, Social Engineering,<br>Cyber, Fiduciary, Misc. E&O, Workplace Violence,<br>K&R, Employed Lawyers Prof. | <a href="#">Chubb Management Liability for Public Cos.</a> |
| Management Liab - Public<br>Companies  | Tim Moyer      | <a href="mailto:timothy.moyer@chubb.com">timothy.moyer@chubb.com</a> | 212-642-7808 | D&O, EPL, Crime, Social Engineering,<br>Cyber, Fiduciary, Misc. E&O, Workplace Violence,<br>K&R, Employed Lawyers Prof. | <a href="#">Chubb Management Liability for Public Cos.</a> |
| Professional Liability   | Ben Zook       | <a href="mailto:benjamin.zook@chubb.com">benjamin.zook@chubb.com</a> | 215-640-4014 | Cyber, Misc., Lawyers, A&E, Tech, Contractors,<br>Media. Primary and Excess   | <a href="#">Chubb Errors &amp; Omissions Liability</a>     |
| Hospital Management Liability  | Deb Wall       | <a href="mailto:dwall@chubb.com">dwall@chubb.com</a>                 | 412-456-8932 | D&O, Crime, Fiduciary, Outside Directorship Liab  | <a href="#">Chubb Forefront for Health Care Orgs</a>       |
| Financial Institutions<br>Management Liability                               | Art Schuessler | <a href="mailto:aschuessler@chubb.com">aschuessler@chubb.com</a>     | 215-845-6008 | Bank, Community Bank, Asset Mgmt, Security<br>Broker, VC protection   | <a href="#">Chubb FI Management Liability</a>              |

## Chubb Small Business

|                    |          |  |              |  |  |
|--------------------|----------|--|--------------|--|--|
| Small Business BOP | Jon Nanz | <a href="mailto:jnanz@chubb.com">jnanz@chubb.com</a> | 412-456-8900 | Automated Commercial BOP, auto umbrella and WC | <a href="#">Chubb Small Commercial</a> |
|--------------------|----------|--|--------------|--|--|

## Chubb Personal Risk Services

|                        |           |  |              |   |  |
|------------------------|-----------|--|--------------|---|--|
| Personal Risk Services | Bill Just | <a href="mailto:bjust@chubb.com">bjust@chubb.com</a> | 412-456-8814 | Homeowners, Auto, Valuable Articles, Yacht, Group Personal Excess | <a href="#">Chubb Personal Risk Services</a> |
|------------------------|-----------|--|--------------|---|--|

## Chubb Major Accounts (for companies with more than \$1 billion in revenue)

|                              |                  |  |              |  |   |
|------------------------------|------------------|--|--------------|--|---|
| National Accounts            | Eric Johnson     | <a href="mailto:ecjohnson@chubb.com">ecjohnson@chubb.com</a>                     | 412-456-8888 | Loss Sensitive Programs for GL, AL, WC                   | <a href="#">Chubb Global Casualty</a>                 |
| Excess WC                    | Eric Dean        | <a href="mailto:eric.dean@chubb.com">eric.dean@chubb.com</a>                     | 215-640-2151 | Stand alone;<br>Min Prem \$250K Min Ret. \$500K/accident | <a href="#">Chubb Excess WC</a>                       |
| Excess Casualty              | Nick Davis       | <a href="mailto:nicholas.davis@chubb.com">nicholas.davis@chubb.com</a>           | 215-640-4722 | Excess Casualty National Accounts                        | <a href="#">Chubb Excess Casualty</a>                 |
| Construction Casualty        | Oksana Slobodyan | <a href="mailto:oksana.slobodyan@chubb.com">oksana.slobodyan@chubb.com</a>       | 215-640-2521 | Loss Sensitive GL, AL, WC Programs for Contractors       | <a href="#">Chubb Large Construction</a>              |
| Construction Excess Casualty | Christine Snyder | <a href="mailto:christine.snyder@chubb.com">christine.snyder@chubb.com</a>       | 215-640-1615 | Lead or Excess; \$25M capacity                           | <a href="#">Chubb Umbrella for Large Construction</a> |
| Energy Excess Casualty       | Chris Fanslau    | <a href="mailto:christopher.fanslau@chubb.com">christopher.fanslau@chubb.com</a> | 215-640-4527 | Umbrella and Excess for Energy Risks                     | <a href="#">Chubb Excess Energy Solutions</a>         |
| Risk Management Services     | Chris White      | <a href="mailto:christopher.white2@esis.com">christopher.white2@esis.com</a>     | 215-640-1303 | TPA Claim Management Services                            | <a href="#">ESIS Risk Management Services</a>         |
| "All Risk" Property          | Greg Zaccheo     | <a href="mailto:gregory.zaccheo@chubb.com">gregory.zaccheo@chubb.com</a>         | 212-703-7061 | Primary, quota share, and excess all-risk property       | <a href="#">Chubb Global Property</a>                 |

## Chubb Specialty Areas

|                          |                    |  |              |   |   |
|--------------------------|--------------------|--|--------------|---|---|
| Trade Credit             | Brennan Elio       | <a href="mailto:brennan.elio@chubb.com">brennan.elio@chubb.com</a>                         | 212-835-3138 | Coverage against non-payment of a trade obligation                      | <a href="#">Chubb Trade Credit</a>                      |
| Transactional Risk       | Ed Markovich       | <a href="mailto:edward.markovich@chubb.com">edward.markovich@chubb.com</a>                 | 212-703-7138 | Reps & Warranties, Tax Indemnity, Contingent Liab                       | <a href="#">Chubb Transactional Risk</a>                |
| Umbrella/Excess          | Derek Jensen       | <a href="mailto:derek.jensen@chubb.com">derek.jensen@chubb.com</a>                         | 215-640-2329 | Commercial Umbrella & Excess  | <a href="#">Chubb Excess &amp; Umbrella Liability</a>   |
| Surety                   | Jav Quillian       | <a href="mailto:iquillinan@chubb.com">iquillinan@chubb.com</a>                             | 215-845-6052 | Commercial, Contract & International Surety                             | <a href="#">Chubb Commercial Surety</a>                 |
| Surety                   | Marc Pennell       | <a href="mailto:mpennell@chubb.com">mpennell@chubb.com</a>                                 | 513-651-6013 | Contractor & International Surety                                       | <a href="#">Chubb Construction Surety</a>               |
| Agribusiness             | Ryan Snyder        | <a href="mailto:ryan.snyder@chubbagribusiness.com">ryan.snyder@chubbagribusiness.com</a>   | 717-480-6960 | Mfrs, Processors, & Dists. Of Ag products                               | <a href="#">Chubb Agribusiness</a>                      |
| Crop                     | Ryan Snyder        | <a href="mailto:ryan.snyder@chubbagribusiness.com">ryan.snyder@chubbagribusiness.com</a>   | 717-480-6960 | Comprehensive Multiple Peril Crop & Crop-Hail Insurance Protection      | <a href="#">Chubb Agribusiness</a>                      |
| Environmental            | Evan Greathouse    | <a href="mailto:evan.greathouse@chubb.com">evan.greathouse@chubb.com</a>                   | 215-640-2017 | Pollution for Premises, Contractors, Contractors w/ E&O, & Tanks        | <a href="#">Chubb Environmental</a>                     |
| International            | Tom Caputo         | <a href="mailto:tom.captuo@chubb.com">tom.captuo@chubb.com</a>                             | 215-640-4483 | Including Controlled Master Program                                     | <a href="#">Chubb International</a>                     |
| Product Recall           | Alex Marti         | <a href="mailto:alexander.marti@chubb.com">alexander.marti@chubb.com</a>                   | 203-782-4142 | Product Recall for consumable goods, component parts and consumer goods | <a href="#">Chubb Product Recall Insurance</a>          |
| Railroad Protective Liab | Anthony Richardson | <a href="mailto:anthony.richardson@westchester.com">anthony.richardson@westchester.com</a> | 212-827-3849 | Tailored coverages for Railroad exposures                               | <a href="#">Chubb Railroad Liability</a>                |
| Healthcare               | Aileen Giordano    | <a href="mailto:Aileen.giordano@chubb.com">Aileen.giordano@chubb.com</a>                   | 908-860-4780 | Professional and GL for Medical Facilities                              | <a href="#">Chubb Medical Liability</a>                 |
| Construction             | Dave DiBello       | <a href="mailto:david.dibello@chubb.com">david.dibello@chubb.com</a>                       | 215-640-4459 | Contractors OCIP, CCIP, wraps and supported excess                      | <a href="#">Chubb Specialty Casualty - Construction</a> |
| Blended GL/Pollution     | Taylor Denier      | <a href="mailto:taylor.denier@chubb.com">taylor.denier@chubb.com</a>                       | 215-640-5415 | Blended GL/PL, Auto, Umb  | <a href="#">Chubb GL Plus</a>                           |
| Public Entity Casualty   | Paul Cunney        | <a href="mailto:paul.cunney@chubb.com">paul.cunney@chubb.com</a>                           | 212-827-3818 | Cities, Counties, Towns, School Districts                               | <a href="#">Chubb Public Entity</a>                     |
| Airports and Aircraft    | Jerry Ruth         | <a href="mailto:jerry.ruth@chubb.com">jerry.ruth@chubb.com</a>                             | 504-310-3604 | Liab, Hull, and Excess for airports, aircraft, and aviation operations  | <a href="#">Chubb Airports &amp; Aircrafts</a>          |

## Chubb Accident and Health

|   |            |  |              |  |   |
|---|------------|--|--------------|--|---|
| Business and Individual Travel Accident, and AD&D | Rick Doria | <a href="mailto:rdoria@chubb.com">rdoria@chubb.com</a>               | 216-987-8847 | Travel Accident: BTA 360 (Bus.) & Passport 360 (Ind.) Participant Accident Programs Basic and Voluntary Accidental Death & Dismemberment | <a href="#">Chubb Accident &amp; Health</a> |
| Chubb Workplace Benefits                          | Matt Kuntz | <a href="mailto:matthew.kuntz@chubb.com">matthew.kuntz@chubb.com</a> | 267-565-7156 | Accident, Critical Illness, Hospital Indemnity, Permanent Life Insurance   | <a href="#">Chubb Workplace Benefits</a>    |

@chubb Commercial Online Quoting

|                               |                 |  |              |   |   |
|-------------------------------|-----------------|--|--------------|---|---|
| DecisionPoint                 | James Rackliffe | <a href="mailto:jrackliffe@chubb.com">jrackliffe@chubb.com</a>       | 860-408-2444 | Online quote tool for private and NFP cos:<br>Crime, D&O, EPL, Fiduciary, Misc Prof.  | <a href="#">Chubb DecisionPoint</a>                   |
| International Advantage       | Tom Caputo      | <a href="mailto:tom.caputo@chubb.com">tom.caputo@chubb.com</a>       | 215-640-4483 | Quote, bind, issue international<br>trip travel package policy  | <a href="#">Chubb International Advantage</a>         |
| TankSafe                      | Taylor Denier   | <a href="mailto:taylor.denier@chubb.com">taylor.denier@chubb.com</a> | 215-640-5415 | Quote, bind, issue system for<br>commercial underground & aboveground<br>storage tanks <30 years old and ASTS <50,000 gallons | <a href="#">Chubb TankSafe</a>                        |
| Uwriter for Contractors Equip | Brian Hottel    | <a href="mailto:brian.hottel@chubb.com">brian.hottel@chubb.com</a>   | 412-456-8930 | Quote & bind schedules up to \$5M<br>(w/single items value limit of \$500k and cranes <\$250k<br>or 25% of total)             | <a href="#">Chubb U writer Contractors' Equipment</a> |