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## HERE'S WHAT YOU NEED!



ere's everything you need, in four concise pages, to navigate the Arizona auctions. This Pocket Guide, sponsored by our friends at Chubb Collector Car Insurance, has "just the facts, ma'am."

In these four pages you'll find all the gate hours, contact info, and admission costs for every auction, an extensive and easy-to-read timeline, important contact information, and a detailed map to help you get from Point A to Point Z and all points in between.

You've already got your rooms booked, and your car (with GPS, of course) rented, and made reservations at your favorite restaurants. What you'll get here is the stuff that matters: Where, how, and when to buy the car of your dreams.

If you're viewing this on your computer, note that all important web sites are linked for quick access to more information. And if you plan to print it and take it with you (and why wouldn't you?), know that it folds small enough so as not to obstruct your wallet when it comes time to pay for that multi-million-dollar Ferrari. Or even that \$5,000 Bugeye Sprite.

### **INSIDE:**

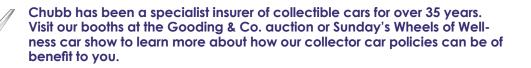
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The Timeline: When everything happens	.3
<b>The Map:</b> Where everything is, and how to get there	. 4



### **KEITH MARTIN'S INSIDE TIP**

In our private conversations with principals at auction houses, they have all expressed that they have been working with sellers to put realistic reserves on their consignments, as everyone realizes that money simply isn't flowing as easily and as loosely as it was a couple of years ago. So as a buyer, set your price and stick to it; this year the market should come to you. As a seller, be aware that the last highest bid is probably where the market is today, and waiting for it to come back to 2007 could take a long time.

When you combine so many interesting cars with reasonable reserves, or in the case of Barrett-Jackson, no reserves at all, you have the ingredients necessary for a successful round of collector car sales. We'll see you in the desert.



# CHUBB COLLECTOR CAR INSURANCE from Chubb Personal Insurance



# THE AUCTIONS

### Barrett-Jackson

Auction: Monday, January 18, 8 am to 5 pm; Tuesday, January 19, 2 pm to 10 pm; Wednesday, January 20, through Sunday, January 24, 10 am to 10 pm

Automobilia Auction: Tuesday, January 19, 10 am to 2 pm; Wednesday, January 20 through Sunday, January 24, 9 am to 10 am

**Other Events:** ChildHelp Drive The Dream Gala, Saturday, January 16, 5:30 pm to 11 pm. Opening Night Gala, Monday, January 18, 7:30 pm to 10:30 pm (by invitation only)

\*Dates and times subject to change

Where: WestWorld, 16601 N. Pima Rd, Scottsdale

Web: www.barrett-jackson.com

**Phone:** 480.421.6694

**Cost:** Prices vary per day, with lower priced happy hours and discounts for seniors, students, children, and military. Monday, \$15; Tues-Weds-Sun, \$25; Thursday, \$30; Friday, \$45; Saturday, \$55; 8-day pass, \$160. Prices discounted at the gate after 5 pm on select days, or if purchased before January 1

### RM Auctions

**Preview:** Thursday, January 21, 9 am to 5 pm; Friday, January 22, 9 am to 11 am

Auction: Thursday, January 21, 6:30 pm to 9:30 pm; Friday, January 22, 11 am to 7 pm

Other Events: Gala Reception, Thursday, January 21, 4 pm to 6 pm

Where: Arizona Biltmore Resort & Spa, 24th St. & Missouri, Phoenix

Web: www.rmauctions.com

Phone: 800.211.4371

Cost: \$100 catalog admits two

### Gooding & Company

**Preview:** Thursday, January 21, and Friday, January 22, 9 am to 6 pm; Saturday, January 23, 8:30 am to 11 am

Auction: Friday, January 22, 11 am to 2 pm; Saturday, January 23, 11 am to 2 pm

**Where:** 68th St. and E. Camelback Rd., adjoining the Scottsdale Fashion Square

Web: www.goodingco.com

Phone: 310.889.1960

Cost: \$75 auction catalog admits two, \$30 per person at the door

### Russo and Steele

**Preview:** Wednesday, January 20, through Sunday, January 24, 10 am to 10:30 pm

Auction: Thursday, January 21 through Saturday, January 23, 12 pm to 10:30 pm; Sunday, January 24, 12 pm to 5 pm

**Other Events:** Charity Preview Gala, Wednesday, January 20, 6:30 pm to 11 pm; Champagne Brunch, Sunday, January 24, 11 am to 1 pm

Where: 18601 N. Scottsdale Rd., Scottsdale

Web: www.russoandsteele.com

Phone: 602.252.2697

**Cost:** General admission, \$20; Bidder registration, \$150; VIP guest, \$75. Additional bidder's guests, \$50 each

### Silver Auctions

**Preview:** Friday, January 22, 8 am to 12 pm; Saturday, January 23 through Monday, January 25, 8 am to 10 am

Auction: Friday, January 22, 12 pm to 9 pm, Saturday, January 23, 10 am to 10 pm; Sunday, January 24, 11 am to 6 pm; Monday, January 25, 10 am to 4 pm

Memorabilia Auction: Sunday, January 24, 10 am to 11 am

Where: Fort McDowell Resort Casino, 10424 N. Fort McDowell Rd., Fort McDowell

Web: www.silverauctions.com

Phone: 800.255.4485

Cost: \$18 per day

### Kruse International

Check-in/Preview: Friday, January 15, 9 am to 5 pm

Auction: Saturday, January 16, 10 am to 5 pm; Sunday, January 17, 11 am to 5 pm

Where: Renaissance Glendale Hotel & Spa, 9495 W. Coyotes Blvd., Glendale, AZ

Web: www.kruse.com

Phone: 800.968.4444

Cost: \$10

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**Preview:** Saturday, January 16 and Monday, January 18, 8 am to 10 am; Sunday, January 17, 9 am to 11 am

Auction: Saturday, January 16 and Monday, January 18, 10 am to 6 pm; Sunday, January 17, 11 am to 6 pm

Where: 1265 S. Gilbert Rd., Gilbert

Web: www.icaauctions.com

Phone: 480.899.2222 or 800.BID.1957

Cost: \$10; children under 12, free

### **EVENTS**

### Third Annual Wheels of Wellness

When: January 17, 11 am to 3 pm Where: The Wellness Community, 360 E. Palm Ln., Phoenix

Web: www.wheelsofwellness.org

Phone: 602.712.1006

Cost: \$75

Insider Tip: Wheels of Wellness kicks off the Arizona gearhead week and benefits the Wellness Center, which helps patients and families struggling with cancer. It is the brainchild of a small group of Phoenix and Scottsdale business executives who are avid vintage race car collectors and drivers, and whose lives have been touched by cancer. A delectable lunch, imported wine, and beer are included.

#### Third Annual Corvette Market Scottsdale Insider's Seminar

When: January 21, 9 am to 11 am

Where: Barrett-Jackson, WestWorld, 16601 N. Pima Rd., Scottsdale

Web: www.corvettemarket.com/ 2010seminar

**Phone:** 800.810.7457 x203

**Cost:** No charge for SCM and CM subscribers, B-J bidders and consignors, Bloomington Gold-Certified Corvette owners, and NCRS members (admission to B-J auction is required)

Insider Tip: Hear today's Buy/Sell/ Hold recommendations from the all-star panel of experts, moderated by Keith Martin.

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## **TIMELINE OF EVENTS**

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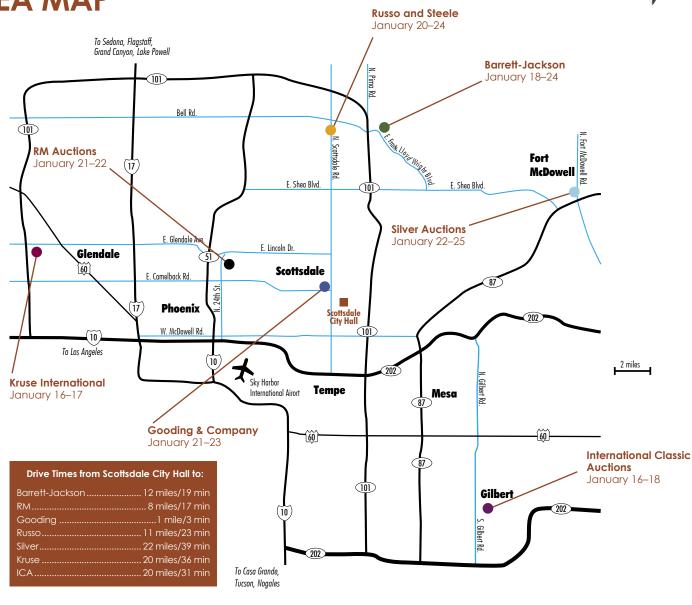
All times subject to change

### Sports Car Market POCKET GUIDE TO THE ARIZONA AUCTIONS

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## AREA MAP



### Numbers to Know

Auction Companies Barrett-Jackson 480.421.6694

**Gooding & Company** 310.899.1960

ICA Auctions 800.243.1957

Kruse International 800.968.4444

MidAmerica Auctions 800.473.2324

**RM Auctions** 800.211.4371

Russo and Steele 480.517.4005

**Silver Auctions** 800.255.4485

Police Departments Scottsdale Police 480.312.5000 Phoenix Police

602.262.6151 Fountain Hills Police 480.837.9793

Airports Phoenix Sky Harbor International Airport 602.273.3300

Scottsdale Airport 480.312.2321

#### Public Transportation Downtown Scottsdale

**Trolley** 480.970.8130 **Valley Metro Public Transit** 602.253.5000

#### Shuttle/Car Service

Arizona Limousines, Inc. (Phoenix) 602.267.7097 Your Ride Transportation, Inc.

602.454.7433 Desert Knights Sedans

& Limousines (Scottsdale) 480.348.0600 ExecuCar (Phoenix) 602.232.4600 Super Shuttle (Phoenix) 602.244.9000

### Taxi Service

Yellow Cab 480.966.8377 Discount Cab

602.200.5500 Fountain Hills Taxi

480.837.3539

Towing Companies 24/7 Valley Wide Towing (Phoenix) 480.639.6970

#### Auto Tow (Scottsdale) 602.432.4947

All Professional Towing (Fountain Hills) 480.837.7488

#### Visitor Centers

Scottsdale Convention & Visitors Bureau 480.421.1004

**Greater Phoenix Convention & Visitors Bureau** 602.254.6500