

# Management Liability Appetite Guide 2021

When it comes to Management Liability risks, Chubb has you covered. To help you better serve your clients we have prepared the following summary of our appetite. This is not an exhaustive list and is intended to provide you with general guidance. For unique risks, or industries not listed below, please contact our [SME Team](#) to discuss solutions relevant to a broad range of occupations.

Preferred	Accepted	Opportunistic	Prohibited**
Revenue less than \$50m	Revenue between \$50M and \$75M	Revenue between \$75M and \$100M	Revenue greater than \$100M
Less than 100 employees	Any company with USA exposure	Construction / Excavation / Demolition*	Mining, Oil and Gas companies
No claims in past 3 years	Real Estate Agents	Retail Stores*	Publicly traded companies
Scheme Based Business	Engineers	Pubs, Bars and Registered Clubs*	Financial Institutions
Advertising and Marketing Services	Accountants	Mining, Oil & Gas related work	Financial Planners
Information Technology	Accommodation*	Local Subsidiaries of International Companies	Mortgage Brokers
Repair and Maintenance Services	Restaurants*	Auto Dealers*	Insurance Broking
Management Consulting Services	Agriculture, forestry and fishing	Aged or Disability Care*	Custodians / Corporate Trustees
HR Consulting Services	Architects	Abattoirs	Leasing Operations
Scientific Consulting Services	Media Companies	Sawmills	Government Bodies
Business Associations	Medical	Lawyers / Solicitors	Professional Sporting Bodies and Clubs
Professional Associations	Printing	Communications	Third Party Administrators
Not for Profits not otherwise listed	Performing Arts / Entertainment*	Transport / Freight	Trade Unions
Manufacturing		Education	Political Parties, Politically-related risks or Political lobbying / activities groups
Wholesalers			Councils
			Currency Exchanges
			Religious Organisations
			Armoured Car Companies
			Airline companies and companies that use aircraft as key part of their operations
			Aerospace companies
			Horse or greyhound racing
			Gun companies / wholesalers
			Gambling / betting companies
			Property Developers
			Bio Tech companies

\* Subject to additional underwriting criteria due to COVID-19.

\*\* Please bear in mind that Chubb may wish to offer some of these industry classes as stand-alone options. Please contact your local [sales lead](#) for more information.