

Selling Cyber and E&O in Today's Environment

Chubb is pleased to offer a series of webinars over the upcoming weeks in hopes to help make your remote work day that much more productive. In this series, faculty will present on topics like how to market and continue business as usual while working remotely, as well as specifics on crafting Cyber and Professional Liability coverage with Chubb's insurance solutions.

Join us for one or more of the following:

<p>Working Effectively in a New Remote World</p> <p>Original Air Date: April 14, 2020 Faculty: Sean Romanoff, Exec Comm</p> <p>How can you and your team maintain productivity, effectively collaborate, and keep momentum during this time of rapid transition to virtual work environments? This session will review best practices for working and communicating remotely. Learn how to maintain team dynamics and build strong working relationships using various virtual platforms including video conferencing, phone, email, and instant messaging/texting.</p> <p>Watch replay.</p>	<p>Breaking Down the 2020 Cyber Risk Management Guide</p> <p>Date: Wednesday, May 13, 2 p.m. EST Faculty: Anthony J. Dolce, Chubb Patrick Thielen, Chubb</p> <p>Cyber insurance in today's environment is even more important in an organization's risk management program; however, the coverage and exposures can be complex. Chubb has created an easy-to-use cyber risk management guide to help our distribution partners navigate this ever-changing environment. Alongside this guide, we invite you to join our subject matter experts as they discuss topics such as industry specific exposures, claims scenarios, loss mitigation services, and cyber exposures in today's environment. We want to make it as easy as possible for you to be successful in selling this unique coverage.</p> <p>Watch replay.</p>
<p>How to Market & Keep Selling in Tough Times</p> <p>Date: Wednesday, May 20, 2 p.m. EST Faculty: Kelly McDonald, McDonald Marketing</p> <p>Looking for new ways to reach out during this time of uncertainty? This session will provide strategies for any producer struggling to figure out how to sell and add meaningful value now - without being perceived as tone-deaf or insensitive.</p> <p>Watch replay.</p>	<p>Professional Liability: Crafting Coverage for Insureds</p> <p>Date: Wednesday, June 3, 2 p.m. EST Faculty: Lauren Gorte, Chubb Justin Rose, Chubb</p> <p>Chubb's Professional Liability underwriting and claims team will provide an overview of E&O risks, including MPL and Employed Lawyers. Topics covered will include exposures, available products, coverage considerations, and the risks that can occur during these uncertain times. We will provide claims scenarios and updates on trends to help you stay on top of risk management best practices to assist you in developing exposure analysis, as well as tailoring coverage for your clients.</p> <p>Watch replay.</p>

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