



Richmond, VA Branch Contacts

Chubb Richmond Contacts – June 2023

| Chubb Contacts | Email Address | Phone Number | Mobile | |
|-----------------|--------------------------------------------------------------------------------------|--------------|--------------|-----------------------------------|
| Jessica Hunter | jessica.yuspeh@chubb.com | 202-870-2843 | 202-870-2843 | Branch Manager |
| Nona Sodhi | nona.sodhi@chubb.com | 202-381-6697 | 202-381-6697 | Marketing Manager |
| Alex Caruso | acaruso@chubb.com | 202-649-2227 | 908-455-0688 | Commercial P&C Manager |
| Chip Allen | chip.allen@chubb.com | 202-649-2219 | 213-663-2530 | VP, Financial Lines |
| Sam Codispoti | samuel.codispoti@chubb.com | 646-300-2534 | 646-300-2534 | Major Accounts Segment Leader |
| Donna Vail | dvail@chubb.com | 443-904-3750 | 443-904-3750 | Personal Risk Services Manager |
| Maria Thackston | mthackston@chubb.com | 215-845-6066 | 215-341-6342 | Regional Claim Executive |
| Dawn Gillespie | dgillespie@chubb.com | 215-845-6023 | 917-636-2502 | Regional Operations Manager |
| Dana Merlino | dana.merlino@chubb.com | 215-640-4008 | 215-640-4008 | Operations Supervisor |
| Bruce Mitchell | bomitchell@chubb.com | 804-346-3751 | 804-387-7516 | Risk Engineering Services Manager |
| Bryant Shuler | bryant.shuler@chubb.com | 540-575-6236 | 540-575-6236 | Business Development Manager |
| Chris DiSciullo | christopher.disciullo@chubb.com | 267-796-3523 | 267-796-3523 | Executive Underwriter, Cyber E&O |

Chubb Commercial Insurance *(for companies with less than \$1 billion in revenue)*

| Products | Contacts | Email Address | Phone Number | Mobile | Desired Classes/Products Offered | Link to Brochure/Website |
|------------------------|-------------------|--------------------------------------------------------------------------------|--------------|--------------|------------------------------------------------|--------------------------------------------|
| Commercial Package | Julian Redmond | jredmond@chubb.com | 267-990-7760 | 267-990-7760 | Mfg, Distributing, Broadcasters, Law Firms | Chubb Package Ins. |
| Builder's Risk | Nicolas DiClaudio | nicolas.diclaudio@chubb.com | 215-640-5451 | 215-640-5451 | Contractor, developer, owner or homebuilder | Chubb Builders Risk |
| Energy | Robert Tarpey | rtarpey@chubb.com | 412-456-8939 | 412-973-8305 | Oil & Gas, Mining, Renewables | Chubb Energy Ins. |
| Financial Institutions | Matt McKenna | matthew.mckenna@chubb.com | 267-443-8826 | 267-443-8826 | Ins. Cos, Banks, Venture Cap, TPAs, Asset Mgrs | Chubb Financial Inst. |
| Life Sciences | Kyle O'Donnell | kyle.o'donnell@chubb.com | 215-640-1490 | 267-858-8599 | Drugs, Medical Devices, Labs, CROs | Chubb Life Sciences Ins. |
| Technology | Erika Traverso | erika.traverso@chubb.com | 202-649-2235 | 202-380-6102 | Developers, Mfrs, Tech Svcs, ISPs, Simulators | Chubb Technology Insurance |
| Technology | Grace Baldrige | catherine.baldrige@chubb.com | 202-649-2215 | 202-440-2815 | Developers, Mfrs, Tech Svcs, ISPs, Simulators | Chubb Technology Insurance |
| Machinery Breakdown | Diane Dembeski | diane.dembeski@chubb.com | 908-572-5583 | 908-572-5583 | Monoline and Package Machinery Breakdown | Chubb Equipment Breakdown |

Chubb Commercial Insurance (for companies with less than \$1 billion in revenue)
Continued

| Products | Contacts | Email Address | Phone Number | Mobile | Desired Classes/Products Offered | Link to Brochure/Website |
|-----------------------------------|-------------------|------------------------------------------------------------------------------|--------------|--------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|
| Umbrella/Excess | Mercedes Matz | mercedes.matz@chubb.com | 202-649-2000 | 202-322-9976 | Commercial Umbrella & Excess | Chubb Excess & Umbrella Liability |
| Monoline Property | Nikki Sothoron | nicole.sothoron@chubb.com | 412-456-8807 | 412-456-8807 | Real Estate and Hospitality, Business Services, Communications and Telecom, Financial Services, Healthcare, Educational Institutions, Manufacturing, Retail, Technology, Transportation | Monoline Property |
| Motor Truck Cargo | Nicolas DiClaudio | nicolas.diclaudio@chubb.com | 215-640-5451 | 215-640-5451 | Common Carriers, 3rd Party logistics, Trucking cos. | Chubb Motor Truck Cargo |
| Ocean Cargo | Nicolas DiClaudio | nicolas.diclaudio@chubb.com | 215-640-5451 | 215-640-5451 | Importers, Exporters, Mfrs, Dists | Chubb Ocean Cargo |
| Scheduled Equip Floater | Nicolas DiClaudio | nicolas.diclaudio@chubb.com | 215-640-5451 | 215-640-5451 | Contractors Equip, Musical Instruments, Fine Arts | Chubb Inland Marine Solns. |
| Specialty Casualty & Construction | Cierra Niedererr | cierra.niedererr@chubb.com | 215-640-4084 | 215-730-9562 | Chemical and allied product manufacturing and distribution, Construction Wrap-Ups and Owner's Interest policies, product liability, and Continuum/legacy liability | Specialty Casualty & Construction |

Chubb Financial Lines

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|------------------------------------------------------------------------|-----------------|--------------------------------------------------------------------------------------|--------------|--------------|-------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|
| Forefront Management Liab Private, Healthcare, and Not-for-Profit Cos. | Sherry Irwin | sairwin@chubb.com | 540-205-5310 | 540-205-5310 | D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof. | Forefront Portfolio for Private Cos. |
| Financial Institutions Management Liability | Art Schuessler | aschuessler@chubb.com | 215-845-6008 | 646-438-1824 | Bank, Community Bank, Asset Management, Security Broker, VC protection | Chubb FI Management Liability |
| Healthcare Management Liability | Taylor Perry | taylorperry@chubb.com | 860-408-2687 | 860-387-8648 | D&O, Crime, Fiduciary, Outside Directorship Liability | Chubb Forefront for Health Care Orgs |
| Management Liability Public Companies | Tim Moyer | timothy.moyer@chubb.com | 215-640-4152 | 415-547-9565 | D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof. | Chubb Management Liability for Public Cos. |
| Professional Liability & Cyber | Chris DiSciullo | christopher.disciullo@chubb.com | 215-640-1597 | 267-796-3523 | Cyber, Misc., Lawyers, A&E, Tech, Contractors, Media. Primary and Excess | Chubb Errors & Omissions Liability |
| Professional Liability & Cyber | Mykaela Ross | mykaela.ross@chubb.com | 410-659-6565 | 410-659-6565 | Cyber, Misc., Lawyers, A&E, Tech, Contractors, Media. Primary and Excess | Chubb Errors & Omissions Liability |

Chubb Small Business

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|-----------------------------|---------------|----------------------------------------------------------------------------|--------------|--------------|----------------------------------------------|----------------------------------------|
| Standard Lines New Business | Bill Grossman | william.grossman@chubb.com | 704-540-6670 | 704-540-6670 | Automated Commercial BOP, auto umbrella & WC | Chubb Small Commercial |
| Standard Lines Renewals | Shavon Black | Shavon.black@chubb.com | 704-540-6655 | 704-540-6655 | Automated Commercial BOP, auto umbrella & WC | Chubb Small Commercial |

Chubb Small Business *Continued*

| Products | Contacts | Email Address | Phone Number | Mobile | Desired Classes/Products Offered | Link to Brochure/Website |
|---------------------------------|----------------|------------------------------------------------------------------------------------|--------------|--------------|----------------------------------------------|----------------------------------------|
| Tech & Life Science | Teresa Morales | tmorales@chubb.com | 212-801-4232 | 212-801-4232 | Tech Bop, DigiTech, WC, Auto | Chubb Small Commercial |
| Professional Liability & Cyber | Chris Kaercher | christopher.kaercher@chubb.com | 215-640-1072 | 215-640-1072 | Mono Line Cyber | Chubb Small Commercial |
| Financial Lines New Business | Lynn Day | laday@chubb.com | 860-408-2127 | 860-408-2127 | Automated Commercial BOP, auto umbrella & WC | Chubb Small Commercial |

Chubb Personal Risk Services

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|------------------------|-----------------|--------------------------------------------------------------------------|--------------|--------------|-------------------------------------------------------------------|----------------------------------------------|
| Personal Risk Services | Rachel Williams | rachel.williams@chubb.com | 804-998-0238 | 804-998-0238 | Homeowners, Auto, Valuable Articles, Yacht, Group Personal Excess | Chubb Personal Risk Services |
| Personal Risk Services | Meghan Jackson | meghan.jackson@chubb.com | 202-380-6443 | 202-380-6443 | Homeowners, Auto, Valuable Articles, Yacht, Group Personal Excess | Chubb Personal Risk Services |

Chubb Major Accounts *(for companies with more than \$1 billion in revenue)*

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|------------------------------|----------------|------------------------------------------------------------------------------|--------------|----------------|-------------------------------------------------------|-------------------------------------------------------|
| "All Risk" Property | Rob Kiley | robert.kiley@chubb.com | 617-261-6286 | 617-261-6286 | Primary, quota share, and excess all-risk property | Chubb Global Property |
| Construction Casualty | Paul Hoffner | paul.hoffner@chubb.com | 215-203-2074 | 215-203-2074 | Loss Sensitive GL, AL, WC Programs for Contractors | Chubb Large Construction |
| Construction Excess Casualty | Matt Hough | matthew.hough@chubb.com | 212-835-3195 | 917-890-1692 | Lead or Excess; \$25M capacity | Chubb Umbrella for Large Construction |
| Energy Excess Casualty | Ben DiFranco | benjamin.difranco@chubb.com | 215-640-1557 | 215-990 - 0356 | Umbrella and Excess for Energy Risks | Chubb Excess Energy Solutions |
| Excess Casualty | Kristina Ortiz | kristina.ortiz@chubb.com | 215-640-2108 | 215-640-2108 | Excess Casualty National Accounts | Chubb Excess Casualty |
| Excess WC | Eric Dean | eric.dean@chubb.com | 215-640-2151 | 215-284-7986 | Stand alone; Min Prem \$200K Min Ret. \$500K/accident | Chubb Excess WC |
| Foreign Casualty | Jeb Diehl | jeb.diehl@chubb.com | 215-452-7494 | 215-452-7494 | Excess Casualty National Accounts | Chubb Foreign Casualty |
| National Accounts | Matt Anthony | matthew.anthony@chubb.com | 215-640-4348 | 215-779-2580 | Loss Sensitive Programs for GL, AL, WC | Chubb Global Casualty |
| Risk Management Services | Anthony DiIeso | anthony.diieso@esis.com | 857-488-6227 | 857-488-6227 | TPA Claim Management Services | ESIS Risk Management Services |

Chubb Specialty Areas

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|-----------------------|------------------|--------------------------------------------------------------------------------------|--------------|--------------|------------------------------------------------------------------------|---------------------------------------------------------|
| Agribusiness | Will Webb | will.webb@chubbagribusiness.com | 570-417-3682 | 570-417-3682 | Mfrs, Processors, & Dists. Of Ag products | Chubb Agribusiness |
| Airports and Aircraft | Mike Colson | michael.colson@chubb.com | 504-310-3608 | N/A | Liab, Hull, and Excess for airports, aircraft, and aviation operations | Chubb Airports & Aircrafts |
| Blended GL/Pollution | Cierra Niedererr | cierra.niedererr@chubb.com | 215-640-4084 | 215-730-9562 | Blended GL/PL, Auto, Umb | Chubb GL Plus |
| Construction | Jason Walker | jason.walker@chubb.com | 215-640-4596 | N/A | Contractors OCIP, CCIP, wraps and supported excess | Chubb Specialty Casualty - Construction |
| Crop | Zach Hyland | zach.hyland@rainhail.com | 515-422-8971 | 515-422-8971 | Comprehensive Multiple Peril Crop & Crop-Hail Insurance Protection | Chubb Agribusiness |
| Environmental | Justin Mehler | justin.mehler@chubb.com | 215-640-4948 | 215-528-2535 | Pollution for Premises, Contractors, Contractors w/E&O, & Tanks | Chubb Environmental |

| Chubb Specialty Areas <i>Continued</i> | | | | | | |
|-----------------------------------------------------|-------------------|------------------------------------------------------------------------------------------|---------------------|---------------|------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|
| Products | Contacts | Email Address | Phone Number | Mobile | Desired Classes/Products Offered | Link to Brochure/Website |
| Healthcare | Kylie Pearse | kylie.pearse@chubb.com | 215-640-4175 | 215-640-4175 | Professional and GL for Medical Facilities | Chubb Medical Liability |
| International | Christina Legatos | christina.legatos@chubb.com | 215-640-2090 | 215-370-0741 | Including Controlled Master Program | Chubb International |
| Product Recall | Joe Cala | joe.cala@chubb.com | 203-782-4141 | 203-997-6219 | Product Recall for consumable goods, component parts and consumer goods | Chubb Product Recall Insurance |
| Umbrella/Excess | Mercedes Matz | Mercedes.Matz@chubb.com | 202-649-2000 | 202-322-9976 | Commercial Umbrella & Excess | Chubb Excess & Umbrella Liability |
| Public Entity Casualty | Cary Melton | cmelton@chubb.com | 704-540-6626 | 704-999-9871 | Cities, Counties, Towns, School Districts | Chubb Public Entity |
| Railroad Protective Liability | Cate Whiddon | catherine.whiddon@westchester.com | 214-754-8254 | 214-422-8922 | Tailored coverages for Railroad exposures | Chubb Railroad Liability |
| Surety | Jordan Ezekiel | jezekiel@chubb.com | 215-640-1090 | 609-707-3574 | Commercial, Contract & International Surety | Chubb Commercial Surety |
| Surety | Jay Quillinan | jquillinan@chubb.com | 215-845-6052 | 602-684-2672 | Contractor & International Surety | Chubb Construction Surety |
| Trade Credit | Brennan Elio | brennan.elio@chubb.com | 212-835-3138 | 347-515-2573 | Coverage against non-payment of a trade obligation | Chubb Trade Credit |
| Chubb Accident and Health | | | | | | |
| Business and Individual Travel Accident, and AD&D | Greg McGannon | gmcgannon@chubb.com | 267-683-1226 | 267-683-1226 | Travel Accident: BTA 360 (Bus.) & Passport 360 (Ind.) Participant Accident Programs Basic and Voluntary Accidental Death & Dismemberment | Chubb Accident & Health |
| Chubb Workplace Benefits | David Edwards | david.edwards@chubb.com | 919-441-7286 | 919-441-7286 | Accident, Critical Illness, Hospital Indemnity, Permanent Life Insurance | Chubb Workplace Benefits |
| Chubb Agent Portal Commercial Online Quoting | | | | | | |
| Contractors Equipment | Nicolas DiClaudio | nicolas.diclaudio@chubb.com | 215-640-5451 | 215-640-5451 | Quote & bind schedules up to \$5M (w/single items value limit of \$500k and cranes <\$250k or 25% of total) | Chubb U writer Contractors' Equipment |
| DecisionPoint | Sherry Irwin | sairwin@chubb.com | 540-205-5310 | 540-205-5310 | Online quote tool for private and NFP cos.: Crime, D&O, EPL, Fiduciary, Misc Prof. | Chubb DecisionPoint |
| International Advantage | Christina Legatos | christina.legatos@chubb.com | 215-640-2090 | 215-370-0741 | Quote, bind, issue international trip travel package policy | Chubb International Advantage |
| TankSafe | Carlos Mora | carlos.mora@chubb.com | 215-640-5212 | 267-240-8365 | Quote, bind, issue system for commercial underground & aboveground storage tanks <30 years old and ASTS <50,000 gallons | Chubb TankSafe |