



# Capabilities & Product Offerings

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Christian Olson	<a href="mailto:colson@chubb.com">colson@chubb.com</a>	612.373.7362	Operations Service Manager
John Griffin	<a href="mailto:jgriffin@chubb.com">jgriffin@chubb.com</a>	248.952.6026	Loss Control

## Products

Business or Products	Chubb Contacts	Product Description
<b>Accident &amp; Health</b>	<b>Dan Schmitt</b> 630.815.5938 <a href="mailto:daniel.schmitt@chubb.com">daniel.schmitt@chubb.com</a>	<ul style="list-style-type: none"> <li>• <b>Target Customers:</b> <ul style="list-style-type: none"> <li>-Business Travel Accident: All Industries</li> <li>AD&amp;D, Accident &amp; Sickness, Medical Evacuation/Repatriation, foreign and domestic coverage</li> <li>-Participant Accident: Associations, clubs, church groups, volunteers, HS students, College students</li> <li>Accident Medical, Emergency Evacuation/Repatriation</li> <li>-Consumer Marketing: Associations, F/I, Alumni Groups, Fraternal Organizations, Unions</li> <li>Programs tailored for every group's need, including benefits for AD&amp;D, Travel, Extended Warranty, Hospital Indemnity, etc.</li> </ul> </li> </ul>
<b>Agribusiness</b>	<b>Pat Hanisch</b> 605.366.2044 <a href="mailto:pat.hanisch@chubbagribusiness.com">pat.hanisch@chubbagribusiness.com</a>	<ul style="list-style-type: none"> <li>• <b>Target Customers:</b> Our Agribusiness products provide insurance to AG operations of any size. Our Farm/Ranch product focuses on equine, field crops, cattle and hay operations, livestock operations, and vegetable, fruit and nut farms. Commercial AG provides a packaged solution targeting feed, grain and fertilizer operations to growers, packers and shippers of fruits and vegetables.</li> <li>• <b>Key lines of business:</b> Property, Equipment Breakdown, General Liability, Auto, Umbrella, EPLI</li> </ul>
<b>Commercial Marine</b>	<b>Steve Heimer - Commercial Insurance Manager</b> 612.373.7322 <a href="mailto:sheimer@chubb.com">sheimer@chubb.com</a>	<ul style="list-style-type: none"> <li>• <b>Target Customers:</b> Domestic and multinational companies engaged in frequent import/export activity; shipment of unusual or distinctive products requiring specialized claims or loss control; inland and coastal commercial vessel operators including passenger vessels, terminal operators, charterer's ship repairer's/shipyards, marine construction, stevedoring operations and other marine companies requiring liability insurance.</li> <li>• <b>Key Lines of Business:</b> Worldwide cargo, carrier legal liability/shippers interest, commercial hull and protection &amp; indemnity including crew, primary marine liabilities, excess &amp; bumbershoot, including marine GL, ship repairers legal liability or wharfingers and/or stevedores and/or terminal operators legal liability, charterers legal liability.</li> <li>• <b>Limits:</b> <ul style="list-style-type: none"> <li>– Cargo - \$60M capacity</li> <li>– Hull - \$10 M capacity</li> <li>– P&amp;I - \$1M capacity</li> <li>– Primary Marine Liabilities - \$1M capacity</li> <li>– Excess Marine Liabilities / Bumbershoots - \$10M capacity</li> </ul> </li> </ul>

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<b>Commercial Package (Customarq)</b>	<p><b>Steve Heimer - Commercial Insurance Manager</b> 612.373.7322 sheimer@chubb.com</p> <p><b>Jacyln Johnson - Commercial Team Leader</b> 513.442.9174 jaclyn.johnson@chubb.com</p> <p><b>Alicia Marchioni - Food Specialist</b> 612.373.7397 amarchioni@chubb.com</p> <p><b>Delores Van Grinsven</b> 612.373.7315 dvangrinsven@chubb.com</p> <p><b>Shelby Ballard</b> 612.373.7344 shelby.ballard@chubb.com</p>	<ul style="list-style-type: none"> <li>• <b>Target Customers:</b> Wide variety of industry practices including but not limited to Healthcare, Professional Services, Financial Institutions, Technology, Life Sciences, Manufacturing, Cultural Institutions, Broadcasters, Energy, Clean Technology, Federal Government Contractors, Hospitality, Private Equity, Entertainment, Wholesale/Retail, Wineries, Food, Wineries and Real Estate.</li> <li>• <b>Key Lines of Business:</b> Property, Business Income, Equipment Breakdown, Inland Marine, Builders Risk, Crime, General Liability.</li> </ul>
<b>Construction Excess Casualty</b>	<p><b>Carlos Coello</b> 212.703.7022 carlos.coello@chubb.com</p>	<ul style="list-style-type: none"> <li>• <b>Typical Client Profile:</b> General Contractors or projects with revenue &gt;\$100M (Commercial, Hospitality, Healthcare, Industrial, Energy, Infrastructure).</li> <li>• <b>Product Description:</b> Offer lead umbrella and / or excess for practice policies, wrap-ups (OCIP, CCIP, JV's) and project specific policies.</li> <li>• <b>Limits:</b> Up to \$25M per occurrence/aggregate.</li> </ul>
<b>Environmental</b>	<p><b>Laura Brothern</b> 312.655.1278 laura.brothern@chubb.com</p>	<ul style="list-style-type: none"> <li>• <b>Target Customers:</b> Commercial Real Estate, Healthcare, Education, Light and Heavy Industrial, Retail / Wholesale / Distribution, Trade and General Contractors, Construction Managers, Construction Projects, Clients with Global Exposures.</li> <li>• <b>Key Products:</b> Premises Pollution Liability, Contractors Pollution Liability, Contractors Pollution Liability and Errors &amp; Omissions, Tank Liability, Excess and Global Capabilities.</li> <li>• <b>Limits:</b> Up to \$50M per / \$50M aggregate.</li> </ul>
<b>Equipment Breakdown (Customarq or Defender)</b>	<p><b>Tom Collins</b> 317.321.6025 tfcollins@chubb.com</p>	<ul style="list-style-type: none"> <li>• <b>Target Customers:</b> Wide variety of industry practices including but not limited to Healthcare, Education, Municipalities, Technology, Life Sciences, Cultural Institutions, Manufacturing, Hospitality, Wholesale/Retail, Wineries, Food Processing, and Real Estate.</li> <li>• <b>Product Description :</b> Equipment Breakdown (Property &amp; Business Income).</li> </ul>
<b>Excess Casualty/Umbrella</b>	<p><b>Jenna Scott</b> <b>632.580.2235</b> jenna.scott@chubb.com</p>	<ul style="list-style-type: none"> <li>• <b>Target Customer:</b> Broad appetite of customers including real estate, manufacturing, wholesale, professional services, financial institutions and technology.</li> <li>• <b>Key Features:</b> Multiple Insuring Agreements Combined into One Policy. Excess follow form for continuity over primary insurance (Coverage A), Gap insurance when there is no underlying insurance (Coverage B) and blended pollution (Coverage C). Expanded Definition of Personal Injury-Includes discrimination, harassment and segregation (where permitted by law) under Coverage B as first-dollar protection.</li> <li>• <b>Limits:</b> Up to \$50M occurrence/\$50M aggregate available.</li> <li>• <b>Large Multinational and Domestic Accounts:</b> Broad appetite umbrella or first excess including: real estate, manufacturing, retail operations, financial institutions.</li> </ul>

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<b>Financial Lines - Management Liability</b>	<p><b>Mike Graves</b> Financial Lines Manager 612.373.7422 mgraves@chubb.com</p> <p><b>Desmond Mckeown</b> 612.373.7383 dmckeown@chubb.com</p>	<p><b>Public Company:</b> D&amp;O/EPL/Fiduciary/Crime; CODA (A Side-DIC Insurance)/Kidnap &amp; Ransom; Global Management Liability. Public Targets: No restricted classes of business.</p> <p><b>Private and Not-For-Profit:</b> D&amp;O/EPL/Fiduciary/Crime/Cyber/Workplace Violence/Employed Lawyers/Miscellaneous Professionals/CODA (A Side-DIC Insurance)/Kidnap &amp; Ransom/ Global Management Liability/Transactional Risk (R&amp;W)/Trade Credit. Private and Not-For-Profit Targets: No restricted classes but target manufacturing, wholesalers, construction, wood products, technology, professional services, utilities/energy, &amp; all not for profit organizations &amp; associations.</p> <ul style="list-style-type: none"> <li>• Attachment Point: Primary and Excess attachments points offered.</li> <li>• Ability to offer stand alone or shared limits and structures.</li> <li>• Products are offered on an Admitted and Non-Admitted basis.</li> <li>• Limits: Generally up to \$25M in capacity per layer (combined or separate limits). Higher limits can be considered for some products on a case-by-case basis. Capable of offering multiple ventilated attachment points on programs (for example, ABC and A side on the same program).</li> </ul>
<b>Financial Lines - Cyber/E&amp;O</b>	<p><b>Jeremy Steininger</b> 312.612.8931 jeremy.steininger@chubb.com</p>	<p><b>Cyber:</b> First and third party coverage for insureds looking to protect against losses associated with a cyber incident. Market-leading, highly customizable solutions to address clients' unique needs, regardless of size, industry or type of risk. No minimum premiums; premiums scale for all sizes of risks based on scope of coverage and limits. Extremely broad appetite – will look at nearly every risk.</p> <p><b>Technology E+O + Cyber:</b> All the benefits of our standard cyber product, with the addition of Technology Errors and Omissions coverage. Targets software as service (SaaS) classes, hardware consultants, and software developers – protecting against financial injury to third parties arising from insured's products and services. Again, no minimum premiums; premiums scale for all sizes of risks based on scope of coverage and limits.</p> <p><b>E&amp;O:</b> Miscellaneous Professional Liability, Employed Lawyers, Lawyers Professional, Public Entity, and Media Liability.</p> <ul style="list-style-type: none"> <li>• MPL: Any size risk - Staffing firms to translators, we will look at it all.</li> <li>• Employed Lawyers: Any size, public or private – in house legal teams</li> <li>• Lawyers Professional: 10-35 attorneys for primary - &lt;250 for excess</li> <li>• Public Entity: Special districts, cities, counties and pool risks - &lt;\$1B in budgets</li> <li>• Media Liability: Publishers, broadcasters, producers or advertisers - &lt;\$25m in revenue</li> </ul>
<b>Financial Lines - Financial Institutions</b>	<p><b>Thomas "Bo" Saunders</b> 312.612.8936 thomassaunders@chubb.com</p>	<ul style="list-style-type: none"> <li>• Multi-line or mono-line property &amp; casualty solutions for Mutual Funds, Investment Advisors, Insurance Companies, Banks</li> </ul>

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<b>Inland Marine</b>	<b>Robert Bailey</b> 312.669.1758 robert.bailey@chubb.com	<ul style="list-style-type: none"> <li>• <b>Key Products:</b> Builders' Risk/Installation, Contractors Equipment, Motor Truck Cargo, Warehousing, Communications, Fine Arts.</li> <li>• <b>Limits:</b> <ul style="list-style-type: none"> <li>– Builders Risk: up to \$225,000,000, excluding catastrophe areas.</li> <li>– Critical CAT capacity from \$10,000,000 to \$100,000,000.</li> </ul> </li> </ul>
<b>Medical Risk</b>	<p><b>Hospital GL/PL: Donald Riegler</b>            312.612.8899            donald.riegler@chubb.com</p> <p><b>LTC GL/PL: Paula Merollis</b>            248.952.6029            paula.merollis@chubb.com</p>	<p>Hospitals and Long Term Care Facilities including acute care general hospitals, children's hospitals, specialty hospitals, teaching hospitals, university hospitals and integrated healthcare systems:</p> <ul style="list-style-type: none"> <li>• <b>Limits:</b> Excess Limit up to \$25M depending on venue.</li> <li>• <b>Minimum Premium:</b> Varies depending on type of insurance.</li> <li>• <b>Retention:</b> Varies by type of insurance and Account.</li> <li>• <b>Products:</b> Primary Professional Liability /General Liability and Excess Liability Insurance; Reinsurance of Captives.</li> </ul> <p>Miscellaneous Medical Facilities including but not limited to Home Healthcare ,Hospice, Lithotripsy, Magnetic Resonance Imaging Facilities, Laboratories, Ambulatory Surgery Centers, Dialysis Centers, Physical, Occupational or Speech Therapy Centers, Medical Schools for Nursing, Dental, and Medical Technicians, and Student Health Centers.</p> <ul style="list-style-type: none"> <li>• <b>Limits:</b> Excess Limit up to \$25M depending on venue.</li> <li>• <b>Minimum Premium:</b> Varies depending on type of insurance.</li> <li>• <b>Retention:</b> Varies by type of insurance and Account.</li> <li>• <b>Products:</b> Primary Professional Liability /General Liability and Excess Liability Insurance.</li> </ul> <p>Managed Care Organizations</p> <ul style="list-style-type: none"> <li>• <b>Limits:</b> Excess Limit up to \$15M depending on venue.</li> <li>• <b>Minimum Premium:</b> \$10,000.</li> <li>• <b>Retention:</b> Varies by type of insurance and Account.</li> <li>• <b>Products:</b> Health Maintenance Organizations (HMO), &amp; Preferred Provider Organizations (PPO), Independent Practice Associations (IPA), Physicians Hospital Organizations (PHO), Peer Review Organizations (PRO), Management Service Organizations (MSO).</li> </ul>
<b>Multinational</b>	<b>Fatima Khan</b> 312.529.6788 fatima.khan@chubb.com	<ul style="list-style-type: none"> <li>• <b>Target Customers:</b> US Companies, Schools and Not-for-Profits whose employees, students and members travel the world to support their business, operations, education or mission. In addition, we target multinational organizations that have permanent employees and fixed assets located overseas.</li> <li>• <b>Key Lines of Business and Features:</b> International Package Policy including General Liability, Foreign Voluntary Compensation, Property, Contingent Auto, Kidnap &amp; Extortion, and Accidental Death &amp; Dismemberment. We also have the ability to offer Controlled Master Programs, with master policy terms and conditions extended to provide consistent insurance on a global basis, typically sitting over local policies issued by the Chubb Global Network.</li> </ul>

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<b>Personal Risk Services</b>	<p><b>Brandon Hillman - PRS Manager</b> 612.360.8582 bhillman@chubb.com</p> <p><b>Nicole Brown</b> 612.283.2705 nicole.brown@chubb.com</p>	<p><b>Personal Lines:</b> accomplished and Successful individuals and families, Homeowners, Condos, Renters, Valuable Articles, Jewelry, Fine Arts, Collectibles, Auto, Collector Car, RecMarine and Excess * subject to Underwriting</p> <p><b>Target Market:</b> \$1Million+ home value, (\$600,000 with other lines), Custom homes, historic homes, Condos with High A&amp;A, all classes of Valuable articles, High valued vehicles, classic car/collector car, higher limits of liability. Value buyers who travel internationally and employ domestic staff.</p> <p><b>Avoid:</b> Monoline homes, CAT exposed risk, Unprotected homes, Clients with adverse loss history.</p> <p><b>Written Lately:</b> Professional occupations (Physicians, attorneys, business owners, executives, directors), multigenerational wealth, Family Offices, and professional athletes.</p> <p><b>Overall Capacity:</b> Up to \$100 million in liability, group excess, Earthquake (5% &amp; 10% deductible options), Inland Marine, Personal Flood, Course of Construction/Course of Renovation with supporting business, Family Office, Equipment Breakdown, Personal Cyber Protection, Personal Travel &amp; Accident, Workers Comp for domestic staff, Agriculture exposure, Recreational watercraft Aircraft/Aviation and worldwide newly aquired contents.</p> <p><b>High Net Worth Services:</b> (Signature - \$15,000+ accounts, Premier - \$50,000+ accounts) Personal Security Consultation, Domestic Employee House Manual, Travel Security Recommendations, Cyber Security assessment, Background Employee checks and Collections management assistance.</p> <p><b>Specialty Coverage/Service Offerings:</b> Chubb Classic Car, Passport 360, Family Protection, Primary &amp; Excess Flood, Employment Practices, Liability Coverage, Chubb Wildfire Defenses, ID Theft Prtotections, Cyber Protection, Residential Equipment Breakdown, Earthquake Coverage, Chubb Custom Solutions, Chubb Farm &amp; Agriculture, Recreational Marine and Group Personal Excess Coverage.</p>
<b>Primary Casualty (Loss Sensitive Programs)</b>	<p><b>Maggie Kelsey</b> 312.775.7849 maggie.kelsey@chubb.com</p>	<ul style="list-style-type: none"> <li>• <b>Target Customer:</b> All industry classes.</li> <li>• <b>Products:</b> GL/AL/WC.</li> <li>• <b>Loss Pick:</b> Greater than \$1,000,000.</li> <li>• <b>Retentions:</b> Vary by line but typically greater than \$150,000.</li> <li>• Deductibles, SIRs, Corridor Retentions and Retrospectively Rated Structures.</li> <li>• Bundled or Unbundled Claims &amp; Risk Management Services.</li> <li>• Flexible Collateral (including LOC, Cash, Surety Bonds and Captives).</li> </ul>
<b>Primary Foreign Casualty (Guaranteed Cost, SIRs, and Deductibles)</b>	<p><b>Maggie Kelsey</b> 312.775.7849 maggie.kelsey@chubb.com</p>	<ul style="list-style-type: none"> <li>• <b>Target Customer:</b> U.S.-based companies and organizations that have operations outside the United States or have personnel traveling outside the United States.</li> <li>• <b>Programs:</b> Products range from a simple guaranteed cost package policy with options for Self-Insured Retentions or Deductibles for the International Advantage product offering to complex programs with local admitted policies and sophisticated risk transfer options including Captives, Retrospective Rating Plans, Matching &amp; High Deductibles, Deductible Fund and Deductible Recovery for the International Risk Management product offering. — Can include locally admitted policies in more than 200 countries as part of Controlled Master Program</li> <li>• <b>Limits:</b> Up to \$10M per occurrence/aggregate; \$1M for emergency medical evacuation/repatriation.</li> <li>• <b>Minimum Premium:</b> \$2,500; \$100,000 for complex programs.</li> <li>• Lines of Business: Commercial General Liability (GL), Contingent and Locally admitted Auto Liability (AL) &amp; Physical Damage, Foreign Voluntary Workers Compensation (FVWC), Contingent Employers Liability (EL) and Locally admitted WC &amp; EL including UK EL International Medical / AD&amp;D, Commercial Property &amp; Business Income, Kidnap &amp; Extortion, Medical and AD&amp;D for educational institutions &amp; non-profits. — Repatriation/Executive Assistance Services.</li> <li>• <b>Service &amp; Execution:</b> Worldview® Chubb's Global Network technology platform &amp; service standards for program implementation, rapid money movement, claim management, loss reporting.</li> </ul>
<b>Product Recall</b>	<p><b>Joe Cala</b> 203.782.4141 joseph.cala@chubb.com</p>	<ul style="list-style-type: none"> <li>• <b>Preferred Risks:</b> Over 400 classes in component parts, consumable products and consumer goods.</li> <li>• <b>Minimum Premium:</b> \$1,000 (small and middle market); \$5,000 (large accounts).</li> <li>• <b>Minimum Retention:</b> \$5,000 (small); \$10,000 (middle market); \$25,000 (large accounts).</li> <li>• <b>Limits:</b> \$1M (small); \$5M (middle market); \$15M (large accounts)</li> </ul>

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<b>Property - Monoline</b>	<b>Rich Schroeder</b> 515.635.6254 richard.schroeder@chubb.com	<ul style="list-style-type: none"> <li>• Property and Boiler &amp; Machinery.</li> <li>• Domestic and International Locations.</li> <li>• Manuscript Policy Forms.</li> <li>• <b>International Capabilities:</b> Global Fronting in the form of Controlled Master Programs and Captive Fronting Programs.</li> <li>• <b>Target Customer:</b> Real Estate, Hospitality, Entertainment, Financial Services, Business Services, Healthcare, Retail, Technology, Communications &amp; Telecommunications, Colleges &amp; Universities, Light to Moderate Hazard Manufacturing and Defense Contractors.</li> <li>• <b>Restricted Occupancies:</b> Habitational, Assisted Living, Restaurants, Municipalities, Heavy Hazard Chemical, Utilities, Oil and Gas, Steel &amp; Other Basic Metals, Pulp &amp; Paper and Mining.</li> <li>• <b>Special Products:</b> Property Loss Prevention &amp; Consultative Services, Boiler &amp; Machinery Loss Prevention and Jurisdictional Services.</li> <li>• <b>Overall Capacity:</b> Up to \$650M all-risks capacity and up to \$50M in critical CAT capacity. Fronted captive program limits up to \$1B and fronted non-captive program limits up to \$500M.</li> <li>• <b>Deductibles:</b> Minimum of \$10,000 subject to variation due to state filings, occupancy and account performance.</li> <li>• <b>Minimum Premium:</b> \$100,000 our share for Primary, Quota Share and Excess all-risk capacity.</li> <li>• <b>Preferred Program Characteristics:</b> All-risks programs for U.S. Domiciled Insured; insurance written on an admitted basis; Multi-national schedule requiring locally admitted policy issuance and servicing; Pro-active management utilizing engineering and loss control services available.</li> </ul>
<b>Property (Customarq)</b>	<b>Rich Schroeder</b> 515.635.6254 richard.schroeder@chubb.com	<ul style="list-style-type: none"> <li>• <b>Target Customers:</b> Wide variety of industry practices including but not limited to Healthcare, Professional Services, Financial Institutions, Technology, Life Sciences, Manufacturing, Cultural Institutions, Education, Broadcasters, Energy, Clean Technology, Federal Government Contractors, Hospitality, Private Equity, Entertainment, Wholesale/Retail, Wineries, Food, Wineries and Real Estate.</li> <li>• <b>Key Lines of Business:</b> Property, Business Income, Equipment Breakdown, Inland Marine, Builders Risk &amp; Crime.</li> </ul>
<b>Small Commercial</b>	<b>Lynn Weinmeyer-Hillman</b> 612.434.0924 lynn.weinmeyer-hillman@chubb.com	<p>Chubb Small Commercial Insurance targets multiline customers with revenues under \$10M, who are seeking superior insurance products and Chubb's excellent claims and account services. Chubb's online placement capabilities can typically rate, quote, and issue an account in just minutes.</p> <ul style="list-style-type: none"> <li>• <b>Target Industries:</b> Include but are not limited to: Clubs &amp; Associations, Cultural Institutions, Financial Services, Healthcare, Real Estate, Retail Stores, Service Businesses, Technology, and Wholesale Businesses. Chubb Small Commercial's underwriting appetite extends to over 600 GL class codes, with plans to expand.</li> <li>• <b>Product Offerings:</b> Chubb BOP, Umbrella*, Workers Compensation*, Auto*, ForeFront Portfolio Suite, Cyber Enterprise Risk Management (ERM) &amp; DigiTech® ERM, International Advantage.NET, and Financial Lines.</li> </ul> <p>* With Chubb BOP, no monoline.</p>
<b>Specialty Casualty/Wrap-Up/Continuum</b>	<b>Joe Kern</b> 312.889.5331 joseph.kern@chubb.com	<ul style="list-style-type: none"> <li>• <b>Lines of Business:</b> <ul style="list-style-type: none"> <li>— WC: Up to Statutory</li> <li>— GL: \$2M occurrence/\$4M aggregate/\$4M Comp. Ops - \$5M occurrence/\$10M aggregate/\$10M Completed Ops</li> <li>— AL: \$1M - \$2M occurrence/aggregate</li> </ul> </li> <li>• <b>Retention:</b> Starting at \$100,000 for Contractor Practice programs, \$250,000 for OCIPs and CCIPs, \$500,000 for Maintenance Wrap-Ups.</li> <li>• <b>Target Customer:</b> GC's/CM's, Heavy-Civil Trade Contractors, Transportation Infrastructure, Owners/Developers, Healthcare, Energy, Secondary education.</li> <li>• <b>Revenue Target:</b> \$100M+ in annual revenues for Contractors, \$100M+ in construction value on OCIPs/CCIPs, \$30m+ in annual payroll for Maintenance Wrap-Ups.</li> <li>• <b>Restricted Classes:</b> Single-Family Residential (GL).</li> </ul>

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<b>Surety</b>	<p><b>Joe Herriage</b> 612.373.7390 jherriage@chubb.com</p>	<ul style="list-style-type: none"> <li>• <b>Commercial Surety:</b> <ul style="list-style-type: none"> <li>– Program Limits: \$10M - \$1B+ (depending on credit quality). Dedicated Transactional Surety unit to handle smaller, flow business and program needs.</li> <li>– Specialize in commercial surety accounts (U.S. and International basis).</li> <li>– Products: Performance &amp; Payment for Manufacturers and Service Companies, Supply, Customs, License and Permit, Lost Instrument, Court Bonds, Subdivision, Self-Insured Workers Comp, Misc. Surety.</li> <li>– Broadest world-wide platform available to U.S. clients of Chubb Surety.</li> <li>– Programs may be secured with collateral (ILOC, Cash Deposit).</li> </ul> </li> <li>• <b>Contract Surety:</b> <ul style="list-style-type: none"> <li>– Program Limits: \$10M - \$2.5B+ (depending on credit quality).</li> <li>– Specialize in Construction accounts, with focus on well capitalized, experienced GCs and Specialty Trade Contractors.</li> <li>– Products: Performance &amp; Payment Bonds, and Misc. Surety needs for accounts.</li> <li>– Expansive capabilities for international and reverse-flow Construction surety support.</li> <li>– Acts as primary/sole surety and as co-surety.</li> </ul> </li> </ul>
<b>Technology</b>	<p><b>Andy Cossette</b> 612.373.7392 andrew.cossette@chubb.com</p> <p><b>Cecilia Young</b> 612.373.7371 cecilia.young@chubb.com</p>	<ul style="list-style-type: none"> <li>• Multi-line Solutions: Property, General Liability, Tech E&amp;O, Auto, Work Comp, Umbrella, International</li> <li>• Integrity by Chubb: E&amp;O; Destructive Programming; Cyber Liability; IP, Disclosure &amp; Reputation Disparagement; Privacy Remediation Expenses; Consumer Redress</li> <li>• Target Customers: <ul style="list-style-type: none"> <li>– Software - Design, Integration, Services</li> <li>– Hardware - Computer, Peripherals, Components - Design, Manufacture, Distribution</li> <li>– Networking &amp; Communications - Equipment &amp; Services - Design, Manufacture, Integration, Services (cloud, hosting, data center, colocation, etc.)</li> <li>– IT Services &amp; Consulting</li> <li>– Healthcare Information Technologies (HIT)</li> <li>– Clean Technologies (Smart grid, solar equipment, energy efficiency software, etc.)</li> </ul> </li> </ul>

Business or Products	Chubb Contacts	Product Description
<b>Claims</b>	<b>Melissa DeLaCruz</b> 312.529.6801 melissa.delacruz@chubb.com	<ul style="list-style-type: none"> <li>• <b>Multinational Reach:</b> <ul style="list-style-type: none"> <li>– With 5,000 claim professionals located around the world, local expertise is unmatched and coupled with appropriate central coordination, clients can rest assured that they have appropriate attention on their claims).</li> </ul> </li> <li>• <b>Dedicated CAT Response Team:</b> <ul style="list-style-type: none"> <li>– Chubb’s Catastrophe team aids in the aftermath and helps prepare in advance of a disaster.</li> <li>– Our local CAT response teams have a 97.5% high satisfaction rating.</li> </ul> </li> <li>• <b>Unique Industry Risks:</b> <ul style="list-style-type: none"> <li>– Every industry has unique claims situations and needs. Chubb claim professionals offer a client focused approach relative to a myriad of industries including, but not limited to: Manufacturing (Standard, Advanced), Technology, Healthcare/Life Sciences, Energy and others</li> </ul> </li> <li>• <b>Commercial Claims Business Consultants:</b> <ul style="list-style-type: none"> <li>– Coordinate delivery of customized services for large commercial accounts.</li> <li>– Analyze account claim trends and provide actionable intelligence.</li> <li>– Set appropriate thresholds and communication for claim notifications.</li> <li>– Tailor the claim review process and target the most impactful claims.</li> </ul> </li> <li>• <b>Chubb 4D:</b> <ul style="list-style-type: none"> <li>– Partnering data analytics with business intellect to design tightly integrated models to create quantifiable cost savings to clients.</li> </ul> </li> <li>• <b>Integrated Services:</b> <ul style="list-style-type: none"> <li>– Property Mitigation Restoration Firms</li> <li>– Extensive WC Medical Management/Nurses</li> <li>– Special Investigations Unit</li> <li>– Extensive Panel Counsel</li> </ul> </li> <li>• <b>House Counsel Services:</b> <ul style="list-style-type: none"> <li>– With locations throughout the US and Canada, House Counsel offers a broad network of firms to serve the needs of Chubb insureds facing litigation in multiple jurisdictions.</li> <li>– The individual House Counsel firms offer comprehensive understanding of the local legal landscape with a sophisticated knowledge of the courts, venues and agencies in which they practice.</li> </ul> </li> </ul>

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