



## Baltimore, MD Branch Contacts

Chubb Baltimore Contacts - May 2021				
Chubb Contacts	Email Address	Phone Number	Mobile	
Jeff Dietrich	<a href="mailto:jdietrich@chubb.com">jdietrich@chubb.com</a>	714-878-7344	714-878-7344	Branch Manager
J.C. Fulse	<a href="mailto:jc.fulse@chubb.com">jc.fulse@chubb.com</a>	202-870-5710	202-870-5710	Marketing Manager
Soraya Pickett	<a href="mailto:spickett@chubb.com">spickett@chubb.com</a>	202-649-2227	703-967-9231	Regional Commercial P&C Regional Manager
Wendell Smith	<a href="mailto:wendell.smith@chubb.com">wendell.smith@chubb.com</a>	202-649-2220	202-503-5878	Commercial Insurance Manager
Scott Kuhlen	<a href="mailto:scott.kuhlen@chubb.com">scott.kuhlen@chubb.com</a>	410-659-6546	443-350-3269	Financial Lines Manager
Sam Codispoti	<a href="mailto:samuel.codispoti@chubb.com">samuel.codispoti@chubb.com</a>	646-300-2534	646-300-2534	Major Accounts Segment Leader
Donna Vail	<a href="mailto:dvail@chubb.com">dvail@chubb.com</a>	443-904-3750	443-904-3750	Personal Risk Services Manager
Kevin Lynn	<a href="mailto:kevin.lynn@chubb.com">kevin.lynn@chubb.com</a>	215-640-5448	856-885-0203	Small Business Regional Manager
Maria Thackston	<a href="mailto:mthackston@chubb.com">mthackston@chubb.com</a>	215-845-6066	215-341-6342	Regional Claim Executive
Dawn Gillespie	<a href="mailto:dgillespie@chubb.com">dgillespie@chubb.com</a>	215-845-6023	917-636-2502	Regional Operations Manager
Karly Rich	<a href="mailto:karly.rich@chubb.com">karly.rich@chubb.com</a>	215-640-4008	215-514-6776	Operations Supervisor
Bruce Mitchell	<a href="mailto:bomitchell@chubb.com">bomitchell@chubb.com</a>	804-346-3751	804-387-7516	Risk Engineering Services Manager

Chubb Commercial Insurance (for companies with less than \$1 billion in revenue)						
Products	Contacts	Email Address	Phone Number	Mobile	Desired Classes/Products Offered	Link to Brochure/Website
Commercial Package	William Cooper	<a href="mailto:wcooper@chubb.com">wcooper@chubb.com</a>	410-659-6523	443-934-0029	Mfg, Distributing, Broadcasters, Law Firms	<a href="#">Chubb Package Insurance</a>
Commercial Package	Tim Wheeler	<a href="mailto:tawheeler@chubb.com">tawheeler@chubb.com</a>	410-223-1764	443-690-7122	Mfg, Distributing, Broadcasters, Law Firms	<a href="#">Chubb Package Insurance</a>
Builder's Risk	Brendan Cameron	<a href="mailto:brendan.cameron@chubb.com">brendan.cameron@chubb.com</a>	202-649-2225	202-380-7130	Contractor, developer, owner or homebuilder	<a href="#">Chubb Builders Risk</a>
Energy	Robert Tarpey	<a href="mailto:rtarpey@chubb.com">rtarpey@chubb.com</a>	412-456-8939	412-973-8305	Oil & Gas, Mining, Renewables	<a href="#">Chubb Energy Insurance</a>
Financial Institutions	Wendell Smith	<a href="mailto:wendell.smith@chubb.com">wendell.smith@chubb.com</a>	202-649-2220	202-503-5878	Ins. Cos, Banks, Venture Cap, TPAs, Asset Mgrs	<a href="#">Chubb Financial Institutions</a>
Life Sciences	Kyle O'Donnell	<a href="mailto:kyle.o'donnell@chubb.com">kyle.o'donnell@chubb.com</a>	215-640-1490	267-858-8599	Drugs, Medical Devices, Labs, CROs	<a href="#">Chubb Life Sciences Insurance</a>

Machinery Breakdown	Janet Rizzo	<a href="mailto:janet.rizzo@chubb.com">janet.rizzo@chubb.com</a>	813-281-7494	813-281-7494	Monoline and Package Machinery Breakdown	<a href="#">Chubb Equipment Breakdown</a>
Monoline Property	Brendan Cameron	<a href="mailto:brendan.cameron@chubb.com">brendan.cameron@chubb.com</a>	202-649-2225	202-380-7130	Real Estate and Hospitality, Business Services, Communications and Telecom, Financial Services, Healthcare, Educational Institutions, Manufacturing, Retail, Technology, Transportation	<a href="#">Monoline Property</a>
Motor Truck Cargo	Brendan Cameron	<a href="mailto:brendan.cameron@chubb.com">brendan.cameron@chubb.com</a>	202-649-2225	202-380-7130	Common Carriers, 3rd Party logistics, Trucking cos.	<a href="#">Chubb Motor Truck Cargo</a>
Ocean Cargo	Brendan Cameron	<a href="mailto:brendan.cameron@chubb.com">brendan.cameron@chubb.com</a>	202-649-2225	202-380-7130	Importers, Exporters, Mfrs, Distrs	<a href="#">Chubb Ocean Cargo</a>
Scheduled Equip Floater	Brendan Cameron	<a href="mailto:brendan.cameron@chubb.com">brendan.cameron@chubb.com</a>	202-649-2225	202-380-7130	Contractors Equip, Musical Instruments, Fine Arts	<a href="#">Chubb Inland Marine Solutions</a>
Specialty Casualty & Construction	Cierra Niedererr	<a href="mailto:cierra.niedererr@chubb.com">cierra.niedererr@chubb.com</a>	215-640-4084	215-640-4084	Chemical and allied product manufacturing and distribution, Construction Wrap-Ups and Owner's Interest policies, product liability, and Continuum/legacy liability	<a href="#">Specialty Casualty &amp; Construction</a>
Technology	Erika Traverso	<a href="mailto:erika.traverso@chubb.com">erika.traverso@chubb.com</a>	202-649-2235	202-380-6102	Developers, Mfrs, Tech Svcs, ISPs, Simulators	<a href="#">Chubb Technology Insurance</a>

### Chubb Financial Lines

Forefront Management Liab Private, Healthcare, and Not-for-Profit Cos.	Scott Kuhen	<a href="mailto:scott.kuhen@chubb.com">scott.kuhen@chubb.com</a>	410-659-6546	443-350-3269	D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof.	<a href="#">Forefront Portfolio for Private Cos.</a>
Professional Liability	Devin Harrigan	<a href="mailto:dharrigan@chubb.com">dharrigan@chubb.com</a>	202-649-2271	314-330-7969	Cyber, Misc., Lawyers, A&E, Tech, Contractors, Media. Primary and Excess	<a href="#">Chubb Errors &amp; Omissions Liability</a>
Professional Liability	Ben Zook	<a href="mailto:benjamin.zook@chubb.com">benjamin.zook@chubb.com</a>	215-640-4014	215-990-8923	Cyber, Misc., Lawyers, A&E, Tech, Contractors, Media. Primary and Excess	<a href="#">Chubb Errors &amp; Omissions Liability</a>
Management Liab - Public Companies	Elliott Lolley	<a href="mailto:elliott.lolley@chubb.com">elliott.lolley@chubb.com</a>	410-456-8954	410-937-8862	D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof.	<a href="#">Chubb Management Liability for Public Cos.</a>
Management Liab - Public Companies	Tim Moyer	<a href="mailto:timothy.moyer@chubb.com">timothy.moyer@chubb.com</a>	215-640-4152	415-547-9565	D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof.	<a href="#">Chubb Management Liability for Public Cos.</a>
Hospital Management Liability	Denise Green	<a href="mailto:denise.green@chubb.com">denise.green@chubb.com</a>	215-640-5231	610-517-9117	D&O, Crime, Fiduciary, Outside Directorship Liab	<a href="#">Chubb Forefront for Health Care Orgs</a>
Financial Institutions Management Liability	Glenn Peacher	<a href="mailto:gpeacher@chubb.com">gpeacher@chubb.com</a>	410-223-1767	410-688-1045	Bank, Community Bank, Asset Mgmt, Security Broker, VC protection	<a href="#">Chubb FI Management Liability</a>

### Chubb Small Business

Small Business Sales	Cliff Clark	<a href="mailto:cfclark@chubb.com">cfclark@chubb.com</a>	908-309-4430	909-309-4430	Automated Commercial BOP, auto umbrella and WC	<a href="#">Chubb Small Commercial</a>
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Small Business Sales	Kristine Walker	<a href="mailto:kristine.walker@chubb.com">kristine.walker@chubb.com</a>	410-708-8072	410-708-8072	Automated Commercial BOP, auto umbrella and WC	<a href="#">Chubb Small Commercial</a>
Small Business Sales (Manager)	Jody Gilman	<a href="mailto:Jody.Gilman@Chubb.com">Jody.Gilman@Chubb.com</a>	609-410-5700	609-410-5700	Automated Commercial BOP, auto umbrella and WC	<a href="#">Chubb Small Commercial</a>
Small Business BOP (Non Technology)	Bill Grossman	<a href="mailto:william.grossman@chubb.com">william.grossman@chubb.com</a>	860-539-9956	860-539-9956	Automated Commercial BOP, auto umbrella and WC	<a href="#">Chubb Small Commercial</a>
Small Business BOP (Non Technology)	Jake Hutchinson	<a href="mailto:jake.hutchingson@chubb.com">jake.hutchingson@chubb.com</a>	704-540-6665	704-540-6665	Automated Commercial BOP, auto umbrella and WC	<a href="#">Chubb Small Commercial</a>
Small Business BOP (Technology/Life Sciences)	Karen Kyer	<a href="mailto:karen.kyer@chubb.com">karen.kyer@chubb.com</a>	860-408-2968	571-317-5528	Automated Commercial BOP, auto umbrella and WC	<a href="#">Chubb Small Commercial</a>

### Chubb Personal Risk Services

Products	Contacts	Email Address	Phone Number	Mobile	Desired Classes/Products Offered	Link to Brochure/Website
Personal Risk Services	Jill Santucci-Mauro	<a href="mailto:jill.mauro@chubb.com">jill.mauro@chubb.com</a>	443-613-2729	443-613-2729	Homeowners, Auto, Valuable Articles, Yacht, Group Personal Excess	<a href="#">Chubb Personal Risk Services</a>
Personal Risk Services	Meghan Jackson	<a href="mailto:meghan.jackson@chubb.com">meghan.jackson@chubb.com</a>	202-380-6443	202-380-6443	Homeowners, Auto, Valuable Articles, Yacht, Group Personal Excess	<a href="#">Chubb Personal Risk Services</a>

### Chubb Major Accounts *(for companies with more than \$1 billion in revenue)*

"All Risk" Property	Greg Zaccheo	<a href="mailto:gregory.zaccheo@chubb.com">gregory.zaccheo@chubb.com</a>	212-703-7061	917-623-6013	Primary, quota share, and excess all-risk property	<a href="#">Chubb Global Property</a>
Construction Casualty	Christine Snyder	<a href="mailto:christine.snyder@chubb.com">christine.snyder@chubb.com</a>	215-640-1615	215-900-0664	Loss Sensitive GL, AL, WC Programs for Contractors	<a href="#">Chubb Large Construction</a>
Construction Excess Casualty	Christine Snyder	<a href="mailto:christine.snyder@chubb.com">christine.snyder@chubb.com</a>	215-640-1615	215-900-0664	Lead or Excess; \$25M capacity	<a href="#">Chubb Umbrella for Large Construction</a>
Energy Excess Casualty	Ben DiFranco	<a href="mailto:benjamin.difranco@chubb.com">benjamin.difranco@chubb.com</a>	215-640-1557	215-990-0356	Umbrella and Excess for Energy Risks	<a href="#">Chubb Excess Energy Solutions</a>
Excess WC	Eric Dean	<a href="mailto:eric.dean@chubb.com">eric.dean@chubb.com</a>	215-640-2151	215-284-7986	Stand alone; Min Prem \$200K Min Ret. \$500K/accident	<a href="#">Chubb Excess WC</a>
Excess Casualty	Joe Gaspero	<a href="mailto:joseph.gaspero@chubb.com">joseph.gaspero@chubb.com</a>	215-640-4101		Excess Casualty National Accounts	<a href="#">Chubb Excess Casualty</a>
Foreign Casualty	Jeb Diehl	<a href="mailto:jeb.diehl@chubb.com">jeb.diehl@chubb.com</a>	215-452-7494	215-452-7494	Excess Casualty National Accounts	<a href="#">Chubb Foreign Casualty</a>
National Accounts	Matt Anthony	<a href="mailto:matthew.anthony@chubb.com">matthew.anthony@chubb.com</a>	215-640-4348	215-779-2580	Loss Sensitive Programs for GL, AL, WC	<a href="#">Chubb Global Casualty</a>
Risk Management Services	Chris White	<a href="mailto:christopher.white2@esis.com">christopher.white2@esis.com</a>	215-640-1303	215-519-3849	TPA Claim Management Services	<a href="#">ESIS Risk Management Services</a>

Risk Management Services	Chris White	<a href="mailto:christopher.white2@esis.com">christopher.white2@esis.com</a>	215-640-1303	215-519-3849
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Agribusiness	Ryan Snyder	<a href="mailto:ryan.snyder@chubbagribusiness.com">ryan.snyder@chubbagribusiness.com</a>	717-480-6960	717-408-6960	Mfrs, Processors, & Dists. Of Ag products	<a href="#">Chubb Agribusiness</a>
Airports and Aircraft	Mike Colson	<a href="mailto:michael.colson@chubb.com">michael.colson@chubb.com</a>	504-310-3608	404-216-2002	Liab, Hull, and Excess for airports, aircraft, and aviation operations	<a href="#">Chubb Airports &amp; Aircrafts</a>
Blended GL/Pollution	Cierra Niedererr	<a href="mailto:cierra.niedererr@chubb.com">cierra.niedererr@chubb.com</a>	215-640-4084	717.650.8497	Blended GL/PL, Auto, Umb	<a href="#">Chubb GL Plus</a>

Construction	Cierra Niedererr	<a href="mailto:cierra.niedererr@chubb.com">cierra.niedererr@chubb.com</a>	215-640-4084	717.650.8497	Contractors OCIP, CCIP, wraps and supported excess	<a href="#">Chubb Specialty Casualty - Construction</a>
Crop	Zach Hyland	<a href="mailto:zach.hyland@rainhail.com">zach.hyland@rainhail.com</a>	515-422-8971	515-422-8971	Comprehensive Multiple Peril Crop & Crop-Hail Insurance Protection	<a href="#">Chubb Agribusiness</a>
Environmental	Anthony Gasbarra	<a href="mailto:Anthony.Gasbarra@Chubb.com">Anthony.Gasbarra@Chubb.com</a>	215-640-2935	267-418-4162	Pollution for Premises, Contractors, Contractors w/E&O, & Tanks	<a href="#">Chubb Environmental</a>
Healthcare	Kylie Pearse	<a href="mailto:kylie.pearse@chubb.com">kylie.pearse@chubb.com</a>	215-640-4175	215-640-4175	Professional and GL for Medical Facilities	<a href="#">Chubb Medical Liability</a>
International	Jerry Mancini	<a href="mailto:gerald.mancini@Chubb.com">gerald.mancini@Chubb.com</a>	302-476-6567	302-332-9183	Including Controlled Master Program	<a href="#">Chubb International</a>
Product Recall	Joe Cala	<a href="mailto:joe.cala@chubb.com">joe.cala@chubb.com</a>	203-782-4141	203-782-4141	Product Recall for consumable goods, component parts and consumer goods	<a href="#">Chubb Product Recall Insurance</a>
Public Entity Casualty	Cierra Niedererr	<a href="mailto:cierra.niedererr@chubb.com">cierra.niedererr@chubb.com</a>	215-640-4084	215-640-4084	Cities, Counties, Towns, School Districts	<a href="#">Chubb Public Entity</a>
Railroad Protective Liab	Cate Whiddon	<a href="mailto:catherine.whiddon@westchester.com">catherine.whiddon@westchester.com</a>	214-754-8254	214-422-8922	Tailored coverages for Railroad exposures	<a href="#">Chubb Railroad Liability</a>
Surety	Jordan Ezekiel	<a href="mailto:jezekiel@chubb.com">jezekiel@chubb.com</a>	215-640-1090	609-707-3574	Commercial, Contract & International Surety	<a href="#">Chubb Commercial Surety</a>
Surety	Jay Quillinan	<a href="mailto:jquillinan@chubb.com">jquillinan@chubb.com</a>	215-845-6052	602-684-2672	Contractor & International Surety	<a href="#">Chubb Construction Surety</a>
Trade Credit	Brennan Elio	<a href="mailto:brennan.elio@chubb.com">brennan.elio@chubb.com</a>	212-835-3138	347-215-2573	Coverage against non-payment of a trade obligation	<a href="#">Chubb Trade Credit</a>
Transactional Risk	Ed Markovich	<a href="mailto:edward.markovich@chubb.com">edward.markovich@chubb.com</a>	212-703-7138	646-357-0330	Reps & Warranties, Tax Indemnity, Contingent Liab	<a href="#">Chubb Transactional Risk</a>
<b>Chubb Accident and Health</b>						
Business and Individual Travel Accident, and AD&D	Greg McGannon	<a href="mailto:gmcgannon@chubb.com">gmcgannon@chubb.com</a>	267-683-1226	267-683-1226	Travel Accident: BTA 360 (Bus.) & Passport 360 (Ind.) Participant Accident Programs Basic and Voluntary Accidental Death & Dismemberment	<a href="#">Chubb Accident &amp; Health</a>
Chubb Workplace Benefits	Matthew Kuntz	<a href="mailto:matthew.kuntz@chubb.com">matthew.kuntz@chubb.com</a>	467-565-7156	610-613-5177	Accident, Critical Illness, Hospital Indemnity, Permanent Life Insurance	<a href="#">Chubb Workplace Benefits</a>
<b>@chubb Commercial Online Quoting</b>						
DecisionPoint	Kevin Dolan	<a href="mailto:kdolan@chubb.com">kdolan@chubb.com</a>	908-285-9464	908-285-9464	Online quote tool for private and NFP cos.: Crime, D&O, EPL, Fiduciary, Misc Prof.	<a href="#">Chubb DecisionPoint</a>
DecisionPoint	Scott Kuhen	<a href="mailto:scott.kuhen@chubb.com">scott.kuhen@chubb.com</a>	410-659-6546	443-350-3269	Online quote tool for private and NFP cos.: Crime, D&O, EPL, Fiduciary, Misc Prof.	<a href="#">Chubb DecisionPoint</a>
International Advantage	Jerry Mancini	<a href="mailto:gerald.mancini@Chubb.com">gerald.mancini@Chubb.com</a>	302-476-6567	302-332-9183	Quote, bind, issue international trip travel package policy	<a href="#">Chubb International Advantage</a>
TankSafe	Carlos Mora	<a href="mailto:carlos.mora@chubb.com">carlos.mora@chubb.com</a>	215-640-5212	267-240-8365	Quote, bind, issue system for commercial underground & aboveground storage tanks <30 years old and ASTS <50,000 gallons	<a href="#">Chubb TankSafe</a>

Underwriter for Contractors Equipment	Tom Lafergola	<a href="mailto:flafergola@chubb.com">flafergola@chubb.com</a>	202-306-2598	202-306-2598	Quote & bind schedules up to \$5M (w/ single items value limit of \$500k and cranes <\$250k or 25% of total)	<a href="#">Chubb U writer Contractors' Equipment</a>
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