



Baltimore, MD Branch Contacts

Chubb Baltimore Contacts – April 2023				
Chubb Contacts	Email Address	Phone Number	Mobile	
Nick Laird	nlaird@chubb.com	215-356-8311	215-356-8311	Branch Manager
Wendell Smith	wendell.smith@chubb.com	202-503-5878	202-503-5878	Commercial Insurance Manager
Jack McKeever	jack.mckeever@chubb.com	267-858-2699	267-858-2699	Financial Lines Manager
Sam Codispoti	samuel.codispoti@chubb.com	646-300-2534	646-300-2534	Major Accounts Segment Leader
Donna Vail	dvail@chubb.com	443-904-3750	443-904-3750	Personal Risk Services Manager
Jody Gilman	Jody.Gilman@Chubb.com	609-410-5700	609-410-5700	Small Business Regional Manager
Maria Thackston	mthackston@chubb.com	215-845-6066	215-341-6342	Regional Claim Executive
Dawn Gillespie	dgillespie@chubb.com	215-845-6023	917-636-2502	Regional Operations Manager
Dana Merlino	dana.merlino@chubb.com	215-640-4008	215-640-4008	Operations Supervisor
Bruce Mitchell	bomitchell@chubb.com	804-346-3751	804-387-7516	Risk Engineering Services Manager

Chubb Commercial Insurance (for companies with less than \$1 billion in revenue)						
Products	Contacts	Email Address	Phone Number	Mobile	Desired Classes/Products Offered	Link to Brochure/Website
Commercial Package	Tim Wheeler	tawheeler@chubb.com	410-223-1764	443-690-7122	Mfg, Distributing, Broadcasters, Law Firms	Chubb Package Insurance
Builder's Risk	Nicolas DiClaudio	nicolas.diclaudio@chubb.com	215-880-9777		Contractor, developer, owner or homebuilder	Chubb Builders Risk
Energy	Robert Tarpey	rtarpey@chubb.com	412-456-8939	412-973-8305	Oil & Gas, Mining, Renewables	Chubb Energy Insurance
Financial Institutions	Wendell Smith	wendell.smith@chubb.com	202-649-2220	202-503-5878	Ins. Cos, Banks, Venture Cap, TPAs, Asset Mgrs	Chubb Financial Institutions
Life Sciences	Kyle O'Donnell	kyle.o'donnell@chubb.com	215-640-1490	267-858-8599	Drugs, Medical Devices, Labs, CROs	Chubb Life Sciences Insurance
Machinery Breakdown	Diane Dembeski	diane.dembeski@chubb.com	908-572-5583	908-572-5583	Monoline and Package Machinery Breakdown	Chubb Equipment Breakdown
Monoline Property	Nikki Sothoron	nicole.sothoron@chubb.com	412.592.4609	412.592.4609	Real Estate and Hospitality, Business Services, Communications and Telecom, Financial Services, Healthcare, Educational Institutions, Manufacturing, Retail, Technology, Transportation	Monoline Property

Motor Truck Cargo	Nicolas DiClaudio	nicolas.diclaudio@chubb.com	215-880-9777		Common Carriers, 3rd Party logistics, Trucking cos.	Chubb Motor Truck Cargo
Ocean Cargo	Nicolas DiClaudio	nicolas.diclaudio@chubb.com	215-880-9777		Importers, Exporters, Mfrs, Distrs	Chubb Ocean Cargo
Scheduled Equip Floater	Nicolas DiClaudio	nicolas.diclaudio@chubb.com	215-880-9777		Contractors Equip, Musical Instruments, Fine Arts	Chubb Inland Marine Solutions
Excess Casualty	Jose Miniet	jose.miniet@chubb.com	215 -640-1482	410-844-2539	Excess casualty and Umbrella	Chubb excess Casualty
Specialty Casualty & Construction	Cierra Niedererr	cierra.niedererr@chubb.com	215-640-4084	215-640-4084	Chemical and allied product manufacturing and distribution, Construction Wrap-Ups and Owner's Interest policies, product liability, and Continuum/legacy liability	Specialty Casualty & Construction
Technology	Grace Baldrige	catherine.baldrige@chubb.com	202-440-2815	202-440-2815	Developers, Mfrs, Tech Svcs, ISPs, Simulators	Chubb Technology Insurance

Chubb Financial Lines

Forefront Management Liability Private, Healthcare, and Not-for-Profit Cos.	Jack McKeever	jack.mckeever@chubb.com	267-858-2699		D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof.	Forefront Portfolio for Private Cos.
Professional Liability	Kelly Harrison	kelly.harrison@chubb.com	215-640-1758	267-844-3768	Cyber, Misc., Lawyers, A&E, Tech, Contractors, Media. Primary and Excess	Chubb Errors & Omissions Liability
Professional Liability - Team Leader	Chris DiSiullo	christopher.disciullo@chubb.com	267-796-3523		Cyber, Misc., Lawyers, A&E, Tech, Contractors, Media. Primary and Excess	Chubb Errors & Omissions Liability
Management Liability - Public Companies	Tim Moyer	timothy.moyer@chubb.com	215-640-4152	415-547-9565	D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof.	Chubb Management Liability for Public Cos.
Hospital Management Liability	Taylor Perry	taylorperry@chubb.com	860-408-2687	860-387-8648	D&O, Crime, Fiduciary, Outside Directorship Liability	Chubb Forefront for Health Care Orgs
Financial Institutions Management Liability	Art Schuessler	aschuessler@chubb.com	215-845-6008	646-438-1824	Bank, Community Bank, Asset Management, Security Broker, VC protection	Chubb FI Management Liability

Chubb Small Business

AVP, Distribution Leader	Jody Gilman	jody.gilman@chubb.com	609-410-5700	609-410-5700	Automated Commercial BOP, auto umbrella and WC	Chubb Small Commercial
Business Development Manager	Nick Clark	nicholas.clark@chubb.com	717-753-1668		Automated Commercial BOP, auto umbrella and WC	Chubb Small Commercial
Standard Lines UW	Bill Grossman	william.grossman@chubb.com	860-539-9956	860-539-9956	Automated Commercial BOP, auto umbrella and WC	Chubb Small Commercial
Technology Underwriter	Teresa Morales	tmorales@chubb.com	212-801-4232	212-801-4232	Tech Bop, DigiTech, WC, Auto	Chubb Small Commercial
Cyber	Michael Hoadley	mhoadley@chubb.com	860-408-2161	860-408-2161	Mono Line Cyber	Chubb Small Commercial
Cyber	Michael Hoadley	mhoadley@chubb.com	860-408-2161	860-408-2161	Mono Line Cyber	Chubb Small Commercial

Chubb Personal Risk Services

Products	Contacts	Email Address	Phone Number	Mobile	Desired Classes/Products Offered	Link to Brochure/Website
Personal Risk Services	Jill Santucci-Mauro	jill.mauro@chubb.com	443-613-2729	443-613-2729	Homeowners, Auto, Valuable Articles, Yacht, Group Personal Excess	Chubb Personal Risk Services
Personal Risk Services	Meghan Jackson	meghan.jackson@chubb.com	202-380-6443	202-380-6443	Homeowners, Auto, Valuable Articles, Yacht, Group Personal Excess	Chubb Personal Risk Services

Chubb Major Accounts *(for companies with more than \$1 billion in revenue)*

"All Risk" Property	Greg Zaccheo	gregory.zaccheo@chubb.com	212-703-7061	917-623-6013	Primary, quota share, and excess all-risk property	Chubb Global Property
Construction Casualty	Paul Hoffner	paul.hoffner@chubb.com	215-203-2074	215-203-2074	Loss Sensitive GL, AL, WC Programs for Contractors	Chubb Large Construction
Construction Excess Casualty	Adam Brown	adam.brown@chubb.com	347-443-2852	347-443-2852	Lead or Excess; \$25M capacity	Chubb Umbrella for Large Construction
Energy Excess Casualty	Ben DiFranco	benjamin.difranco@chubb.com	215-640-1557	215-990-0356	Umbrella and Excess for Energy Risks	Chubb Excess Energy Solutions
Excess WC	Eric Dean	eric.dean@chubb.com	215-640-2151	215-284-7986	Stand alone; Min Prem \$200K Min Ret. \$500K/accident	Chubb Excess WC
Excess Casualty	Kristina Ortiz	kristina.ortiz@chubb.com	215-640-2108	215-640-2108	Excess Casualty National Accounts	Chubb Excess Casualty
Foreign Casualty	Jeb Diehl	jeb.diehl@chubb.com	215-452-7494	215-452-7494	Excess Casualty National Accounts	Chubb Foreign Casualty
National Accounts	Matt Anthony	matthew.anthony@chubb.com	215-640-4348	215-779-2580	Loss Sensitive Programs for GL, AL, WC	Chubb Global Casualty
Risk Management Services	Chris White	christopher.white2@esis.com	215-640-1303	215-519-3849	TPA Claim Management Services	ESIS Risk Management Services
Agribusiness	Ryan Snyder	ryan.snyder@chubbagribusiness.com	717-480-6960	717-408-6960	Mfrs, Processors, & Dists. Of Ag products	Chubb Agribusiness
Airports and Aircraft	Mike Colson	michael.colson@chubb.com	504-310-3608	404-216-2002	Liability, Hull, and Excess for airports, aircraft, and aviation operations	Chubb Airports & Aircrafts
Blended GL/Pollution	Cierra Niedererr	cierra.niedererr@chubb.com	215-640-4084	717.650.8497	Blended GL/PL, Auto, Umbrella	Chubb GL Plus
Construction	Cierra Niedererr	cierra.niedererr@chubb.com	215-640-4084	717.650.8497	Contractors OCIP, CCIP, wraps and supported excess	Chubb Specialty Casualty - Construction
Crop	Zach Hyland	zach.hyland@rainhail.com	515-422-8971	515-422-8971	Comprehensive Multiple Peril Crop & Crop-Hail Insurance Protection	Chubb Agribusiness
Environmental	Anthony Gasbarra	anthony.gasbarra@Chubb.com	215-640-2935	267-418-4162	Pollution for Premises, Contractors, Contractors w/E&O, & Tanks	Chubb Environmental
Risk Management Services	Chris White	christopher.white2@esis.com	215-640-1303	215-519-3849	TPA Claim Management Services	ESIS Risk Management Services
Agribusiness	Craig Bartling	craig.bartling@chubbagribusiness.com	515-321-8490	515-321-8490	Mfrs, Processors, & Dists. Of Ag products	Chubb Agribusiness
Airports and Aircraft	Mike Colson	michael.colson@chubb.com	504-310-3608	404-216-2002	Liability, Hull, and Excess for airports, aircraft, and aviation operations	Chubb Airports & Aircrafts

Blended GL/Pollution	Cierra Niedererr	cierra.niedererr@chubb.com	215-640-4084	717.650.8497	Blended GL/PL, Auto, Umbrella	Chubb GL Plus
Construction	Cierra Niedererr	cierra.niedererr@chubb.com	215-640-4084	717.650.8497	Contractors OCIP, CCIP, wraps and supported excess	Chubb Specialty Casualty - Construction
Crop	Zach Hyland	zach.hyland@rainhail.com	515-422-8971	515-422-8971	Comprehensive Multiple Peril Crop & Crop-Hail Insurance Protection	Chubb Agribusiness
Environmental	Anthony Gasbarra	anthony.gasbarra@Chubb.com	215-640-2935	267-418-4162	Pollution for Premises, Contractors, Contractors w/E&O, & Tanks	Chubb Environmental
Healthcare	Kylie Pearse	kylie.pearse@chubb.com	215-640-4175	215-640-4175	Professional and GL for Medical Facilities	Chubb Medical Liability
International	Jerry Mancini	gerald.mancini@Chubb.com	302-476-6567	302-332-9183	Including Controlled Master Program	Chubb International
Product Recall	Joe Cala	joe.cala@chubb.com	203-782-4141	203-782-4141	Product Recall for consumable goods, component parts and consumer goods	Chubb Product Recall Insurance
Public Entity Casualty	Cierra Niedererr	cierra.niedererr@chubb.com	215-640-4084	215-640-4084	Cities, Counties, Towns, School Districts	Chubb Public Entity
Railroad Protective Liability	Cate Whiddon	catherine.whiddon@westchester.com	214-754-8254	214-422-8922	Tailored coverages for Railroad exposures	Chubb Railroad Liability
Surety	Jordan Ezekiel	jezekiel@chubb.com	215-640-1090	609-707-3574	Commercial, Contract & International Surety	Chubb Commercial Surety
Surety	Jay Quillinan	jquillinan@chubb.com	215-845-6052	602-684-2672	Contractor & International Surety	Chubb Construction Surety
Trade Credit	Brennan Elio	brennan.elio@chubb.com	212-835-3138	347-215-2573	Coverage against non-payment of a trade obligation	Chubb Trade Credit
Transactional Risk	Robert Exelbert	robert.exelbert@chubb.com	212-827-3873	201-988-1898	Reps & Warranties, Tax Indemnity, Contingent Liability	Chubb Transactional Risk
Chubb Accident and Health						
Business and Individual Travel Accident, and AD&D	Greg McGannon	gmcgannon@chubb.com	267-683-1226	267-683-1226	Travel Accident: BTA 360 (Bus.) & Passport 360 (Ind.) Participant Accident Programs Basic and Voluntary Accidental Death & Dismemberment	Chubb Accident & Health
Chubb Workplace Benefits	David Edwards	david.edwards@chubb.com	919-441-7286	919-441-7286	Accident, Critical Illness, Hospital Indemnity, Permanent Life Insurance	Chubb Workplace Benefits
Chubb Agent Portal Commercial Online Quoting						
International Advantage	Jerry Mancini	gerald.mancini@Chubb.com	302-476-6567	302-332-9183	Quote, bind, issue international trip travel package policy	Chubb International Advantage
TankSafe	Carlos Mora	carlos.mora@chubb.com	215-640-5212	267-240-8365	Quote, bind, issue system for commercial underground & aboveground storage tanks <30 years old and ASTS <50,000 gallons	Chubb TankSafe
Underwriter for Contractors Equipment	Brendan Cameron	brendan.cameron@chubb.com	202-380-7130	202-380-7130	Quote & bind schedules up to \$5M (w/single items value limit of \$500k and cranes <\$250k or 25% of total)	Chubb U writer Contractors' Equipment