

Take a look at some accounts we have written with our agents for ideas on your next success with Chubb.

Stainless Steel and Nickel Supplier	
Coverage(s)	Benchmarq, Package
Approx. Premium	\$275,000
Why Chubb?	The insured was unhappy with their current wind/hail deductible from a competitor, who required a wind/hail buy down solution. Chubb offered a lower wind/hail deductible which offered improved pricing and a simpler buying process, no longer requiring a wind/hail buy down.

Electrical Supply Company	
Coverage(s)	Auto, Workers' Compensation, Umbrella
Approx. Premium	\$1,467,000
Why Chubb?	The underwriter proactively engaged the agent and insured with continual dialogue and communication throughout every step of the process, strengthening the insured's confidence with Chubb as their preferred carrier.

Floral Wholesaler	
Coverage(s)	Benchmarq, Package
Approx. Premium	\$69,000
Why Chubb?	The incumbent carrier was exiting the market for the class of business, which put Chubb in a position to be strategic with a competitive offering on property and general liability.



Patio Furniture Wholesaler	
Coverage(s)	Benchmarq, Package, Auto, Workers' Compensation, Umbrella
Approx. Premium	\$23,000
Why Chubb?	Insured was price sensitive, testing the market with a competitor. Chubb was able to lock in an aggressive price that was lower than the agent's target with competitive terms and conditions.

Photography Lenses and Equipment Distributor	
Coverage(s)	Property, General Liability
Approx. Premium	\$12,000
Why Chubb?	Chubb turned around a quote within 48 hours of receiving submission. The broker understood the value of Chubb's product and quickly sold to the insured.

Carpet Distributor	
Coverage(s)	General Liability, Umbrella
Approx. Premium	\$17,000
Why Chubb?	Speed and efficiency of underwriting helped further sell Chubb on top of an existing relationship between the insured and personal lines team.

Ready to sell Chubb?

Visit our website for more information about Chubb's insurance solutions for the Wholesale Industry.

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com. Insurance provided by ACE American Insurance Company and its U.S. based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Risks subject to full underwriting review and acceptance; premiums may vary. Reasons listed for why an insured chose Chubb based on perceptions of Chubb employees from communications with producers. Surplus lines insurance sold only through licensed surplus lines producers. Chubb is the world's largest publicly traded property and casualty insurer. With operations in 54 countries and territories, Chubb provides commercial and personal property and casualty insurance, premium and its insurance and life insurance to a diverse group of clients. Chubb Limited, the parent company of Chubb, is listed on the New York Stock Exchange (NYSE: CB) and is a component of the S&P 500 index.