

Wholesale: What we've written lately

We have the appetite, specialized expertise, insurance products, and services to help agents like you write more business and help protect your clients' operations.

Take a look at some accounts we have written with our agents for ideas on your next success with Chubb.

Stainless Steel and Nickel Supplier

Coverage(s)	Benchmark, Package
Approx. Premium	\$275,000
Why Chubb?	The insured was unhappy with their current wind/hail deductible from a competitor, who required a wind/hail buy down solution. Chubb offered a lower wind/hail deductible which offered improved pricing and a simpler buying process, no longer requiring a wind/hail buy down.

Electrical Supply Company

Coverage(s)	Auto, Workers' Compensation, Umbrella
Approx. Premium	\$1,467,000
Why Chubb?	The underwriter proactively engaged the agent and insured with continual dialogue and communication throughout every step of the process, strengthening the insured's confidence with Chubb as their preferred carrier.

Floral Wholesaler

Coverage(s)	Benchmark, Package
Approx. Premium	\$69,000
Why Chubb?	The incumbent carrier was exiting the market for the class of business, which put Chubb in a position to be strategic with a competitive offering on property and general liability.

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Patio Furniture Wholesaler

Coverage(s)	Benchmark, Package, Auto, Workers' Compensation, Umbrella
Approx. Premium	\$23,000
Why Chubb?	Insured was price sensitive, testing the market with a competitor. Chubb was able to lock in an aggressive price that was lower than the agent's target with competitive terms and conditions.

Photography Lenses and Equipment Distributor

Coverage(s)	Property, General Liability
Approx. Premium	\$12,000
Why Chubb?	Chubb turned around a quote within 48 hours of receiving submission. The broker understood the value of Chubb's product and quickly sold to the insured.

Carpet Distributor

Coverage(s)	General Liability, Umbrella
Approx. Premium	\$17,000
Why Chubb?	Speed and efficiency of underwriting helped further sell Chubb on top of an existing relationship between the insured and personal lines team.

Ready to sell Chubb?

Visit our [website](#) for more information about Chubb's insurance solutions for the Wholesale Industry.