



CASE STUDY: Healthcare

Working together to beat the chill of a unique exposure

Each day, this group of plasma donation centers works to help people who have suffered trauma, burns, autoimmune diseases, bleeding disorders, organ transplants and other illnesses and injuries. The plasma they take in from donors is stored in onsite freezers before it is transported to hospitals or medical facilities. Because one of the company's primary insurance risks is dependent on storing human plasma in freezers, the broker knew it was a unique challenge and would require the carrier to have specialized underwriting and experience. Plus, they wanted a carrier they knew and trusted. That's why they came to Chubb.

With global strength comes the ability to be flexible

As this company falls into the healthcare area, Chubb's underwriter immediately brought in Chubb Healthcare to collaborate on the insurance program and act as a specialty carrier for the company's casualty lines. With solid backing and supporting premium from the Healthcare Industry Practice, Chubb's Commercial Insurance underwriter was able to pursue the other lines of business.

To get more familiar with the exposure, Chubb's team asked questions about the company's structure, organization, and risk mitigation practices. Everything was set up well and the underwriters liked what they heard.

Working together, Chubb was able to provide comprehensive coverage to help fully protect the client, with the commercial team writing the property insurance and the Healthcare team writing the casualty lines. The broker and client were pleased with the results, as Chubb matched the company's current insurance program and provided multiple lines of coverage at an attractive price.

Focus on the business of care

To learn how Chubb's Healthcare Industry Practice is helping clients with tailored solutions to meet the evolving healthcare landscape, visit [online](#).

Chubb coverage provided:

- Primary Healthcare General Liability
- Excess Healthcare Liability
- Commercial Property

Want to see how Chubb can help you solve unique risk challenges?

Contact your broker, agent, or local Chubb underwriter today.

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com. Insurance provided by ACE American Insurance Company and its U.S.-based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Surplus lines insurance sold only through licensed surplus lines producers. Chubb, 202 Hall's Mill Road, Whitehouse Station, NJ 08889-1600.

©2024 06/2024