Excess Casualty: What we have written lately

1st Quarter, 2022

We invite you to read about some of our recent accounts written in Chubb Major Accounts Excess Casualty. Each policy is custom-designed for large commercial clients who seek strong, stable insurance towers – in response to ever-changing risks in their diverse industries. From manufacturing to food and beverage, to commercial trucking, to hospitality chains, Chubb has the precision craftsmanship and deep experience to conceive, craft, and deliver excess insurance coverage to businesses of all kinds. Find out more below:

**Transportation Services**

**What layer we bound:**
$10M Lead Umbrella Excess $5M General Liability and $10M Auto Liability

**Other lines written by Chubb:**
Bermuda Excess, Westchester, Environmental, and Surety Lines

**Why Chubb?**
Chubb Global Casualty wrote the primary program prior to 2021 and that experience with the company’s operations helped us to target the account this year with an expedited quote. We took the opportunity to quote the lead umbrella, which has a unique structure because the Auto Liability is placed on a retained limit. Chubb’s efficient approach utilizing prior experience with the client and targeting early on enabled us to earn this business.

**Waste Disposal Company**

**What layer we bound:**
$10M Lead Umbrella $2M General Liability and $3M Auto Liability

**Other lines written by Chubb:**
Domestic Global Casualty

**Why Chubb?**
Chubb received the primary and lead umbrella submission only a short period before inception. This was an opportunity to build a supported program with Chubb Global Casualty, and we needed to be competitive as a package offering. The two Chubb programs worked together to produce a “OneChubb” deal with a quick turnaround.

We discussed the primary terms and conditions in advance so that the Excess team could attach the necessary forms to follow. The teamwork, open communication, and underwriting support between the two programs allowed us to offer the most competitive quote.

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