Chubb Marketplace Enhanced Quoting Experience

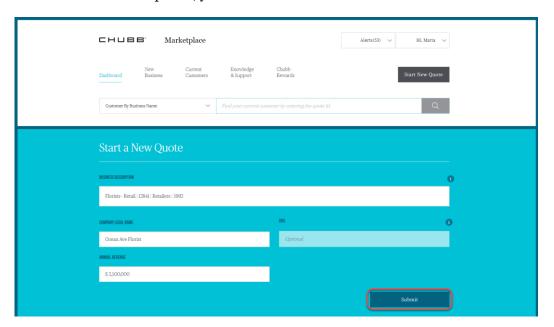


Chubb Small Business is committed to making quoting small business accounts easier with the Chubb Marketplace. In August, we will be introducing new improvements to the Chubb Marketplace which will include even more efficient data entry and a user interface refresh. Below are the steps you will soon follow to begin the enhanced quoting experience.

Pre-Quote

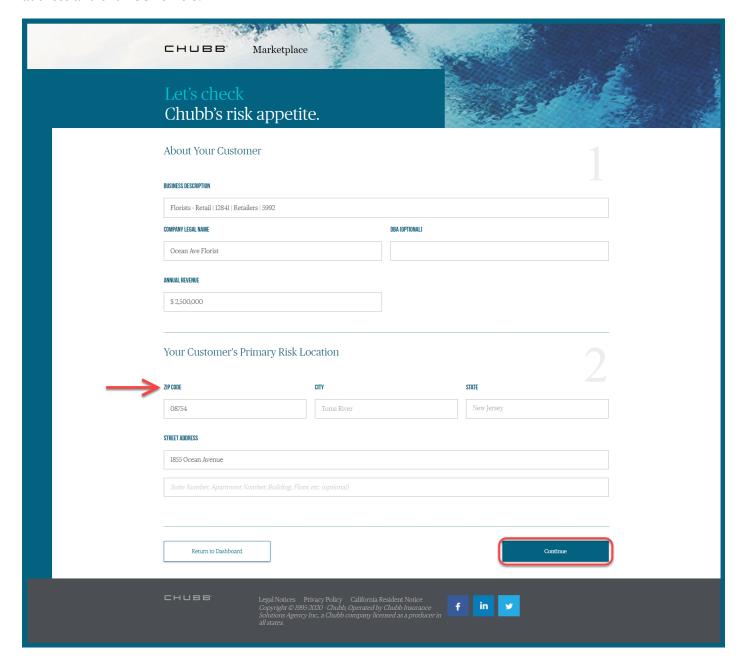
- 1) When initiating a new quote, the Chubb Marketplace will require the following customer information:
 - Business Description
 - Company Legal Name
 - DBA (if applicable, and optional)
 - Annual Revenue

Once all fields are completed, you will click **Submit**.



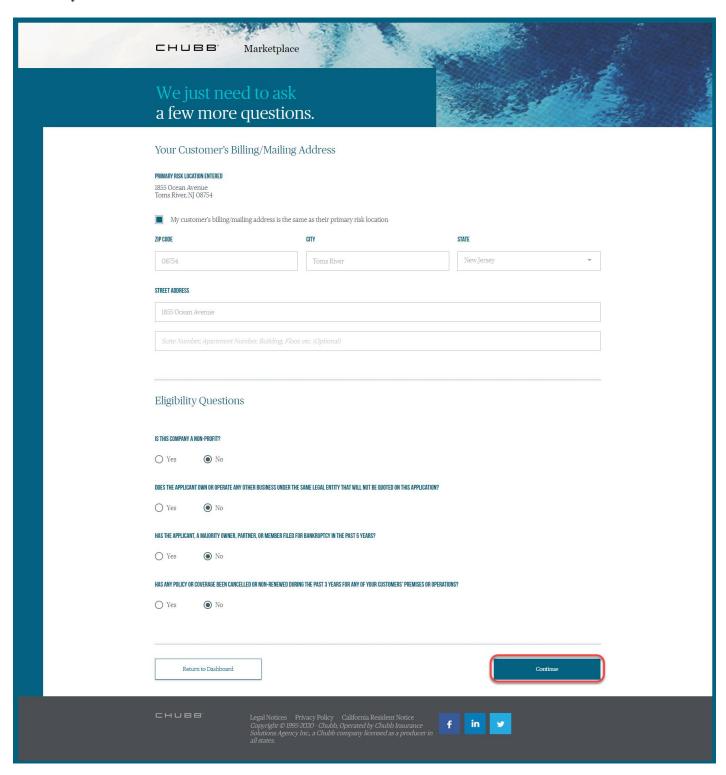
2) When entering your customer's primary risk location, the Chubb Marketplace will request the zip code first. This will allow the Chubb Marketplace to automatically pre-fill the city and state fields.

You will then complete your customer's primary risk location by entering and selecting the correct street address and click **Continue**.

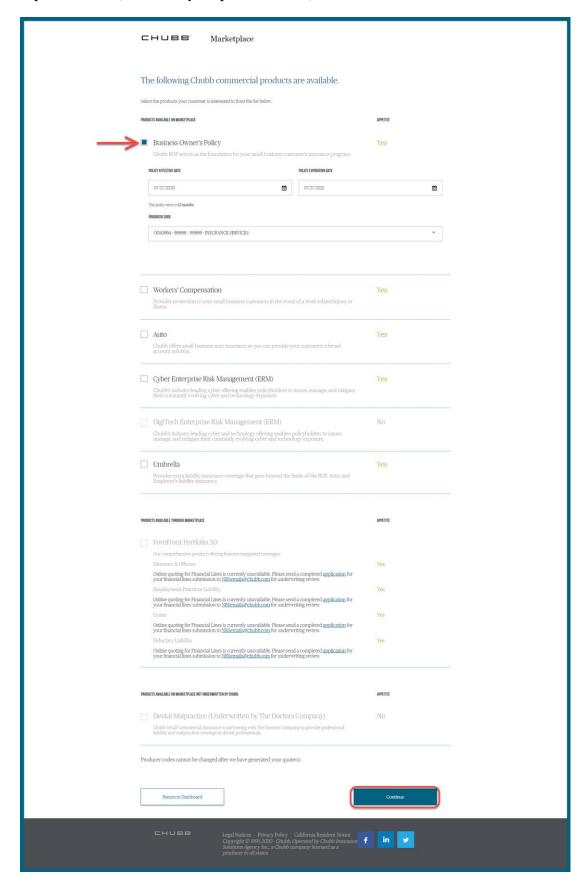


3) Next, you will confirm your customer's billing/mailing address by selecting the box next to "My customer's billing/mailing address is the same as their primary risk location" or by entering the appropriate zip code, followed by street address.

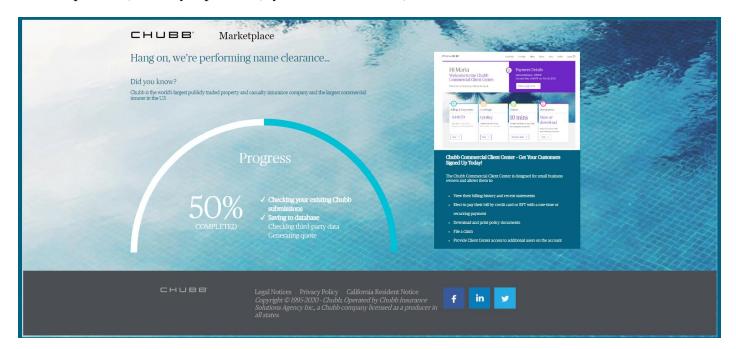
Once your customer's billing/mailing address is confirmed, you will answer the updated eligibility questions and then you will click **Continue**.



4) Next, you will select the line(s) of business you wish to quote. You will confirm the policy's effective and expiration dates, as well as your producer code, and click **Continue**.

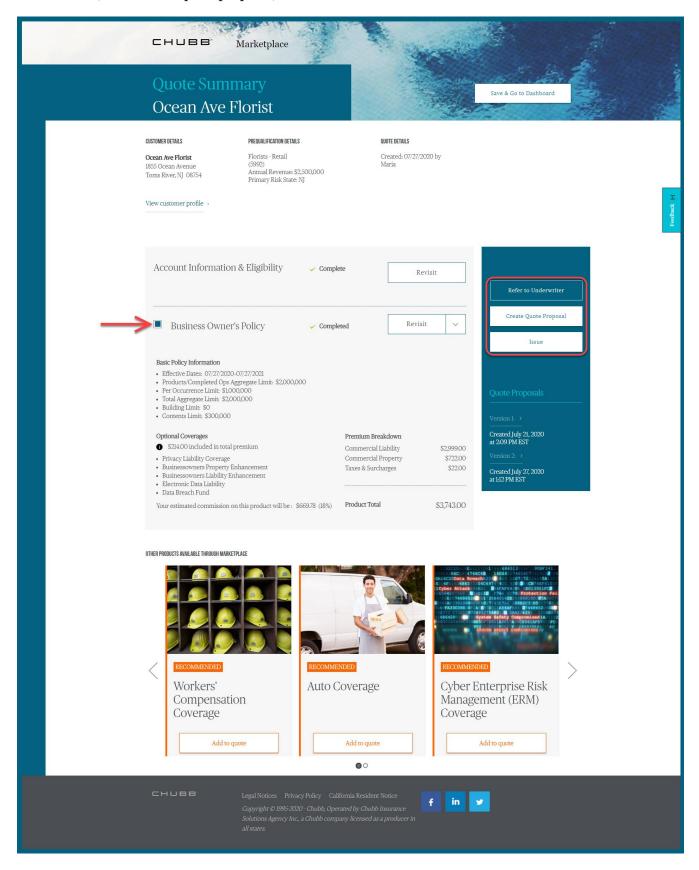


5) As the Chubb Marketplace performs name clearance, you will be able to track the progress bar on the newly redesigned clearance page. You will also be able to view more information about Chubb Small Business' featured products, industry expansions, system enhancements, and more.

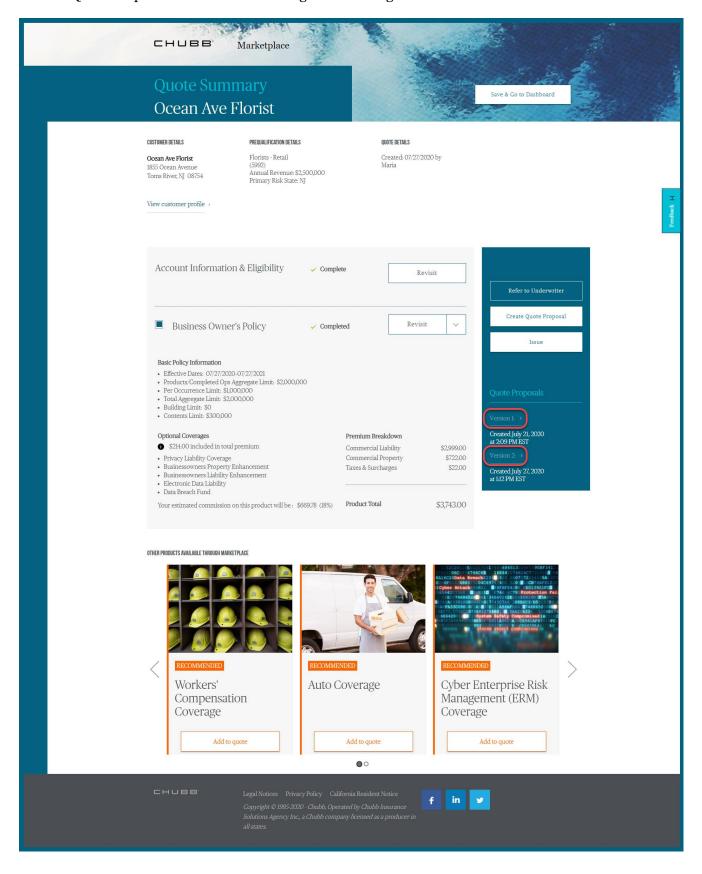


Quote Summary

1) On the redesigned quote summary page, you will easily be able to select which line(s) of business you want to issue, include in a quote proposal, or refer to an underwriter.

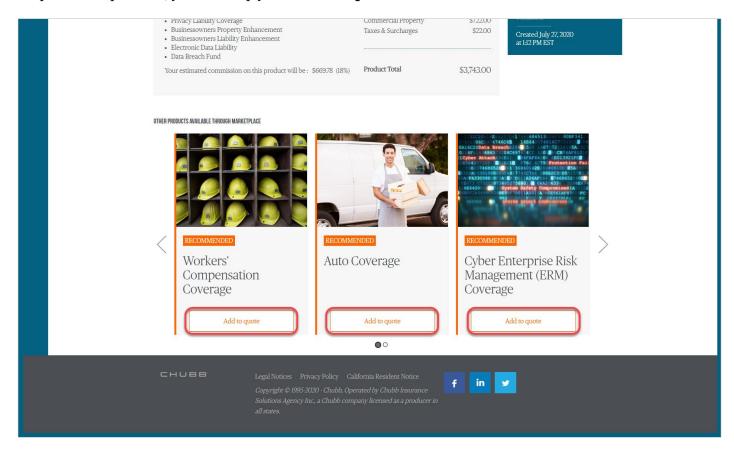


2) To view your previously-generated quote proposals, you will click the version you would like to see under the new Quote Proposals section within the right-hand navigation bar.



3) The new quote summary page will also allow you to easily access the other Chubb Marketplace products that you previously expressed interest in.

To quote these products, you will simply click **Add to quote**.



For additional information about the enhanced quoting experience on the Chubb Marketplace, please contact your Chubb Small Business territory sales leader.

Need help with the Chubb Marketplace? Contact our Chubb Small Business Help Desk at 1.800.664.8514 or send an email to scihelpdesk@chubb.com.

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