

CHUBB®

Benchmark Package: What we've written lately

How our scalability can help agents like you do more business

Benchmark is the broad and flexible solution you need to successfully sell to lower middle market clients – plus bigger companies, if you're doing business with them.

Take a look at some accounts agents have written with Chubb. Then see if you can set up one of our successes the next time around.



Account description	Premium	Lines of insurance	Why Chubb?
Distributor of electroplating supplies	\$160,000	<ul style="list-style-type: none"> • Benchmark Package • Auto • Workers Compensation • Umbrella • Crime 	<ul style="list-style-type: none"> • Ease of transaction • Competitive terms and pricing • Agency relationship
Commercial office furniture and fixtures manufacturer	\$148,000	<ul style="list-style-type: none"> • Benchmark Package • Auto • Workers Compensation • Umbrella • Ocean Cargo 	<ul style="list-style-type: none"> • Comprehensive coverage • Agency relationship • Risk engineering
Logistics provider	\$122,000	<ul style="list-style-type: none"> • Benchmark Package • Umbrella 	<ul style="list-style-type: none"> • Worldwide coverage • Response time • Competitive terms and pricing
Manufacturer of ice cream and frozen desserts	\$86,000	<ul style="list-style-type: none"> • Benchmark Package • Auto 	<ul style="list-style-type: none"> • Food specialization • Risk engineering capabilities • Responsiveness
Distributor of valves and fittings	\$78,000	<ul style="list-style-type: none"> • Benchmark Package • Umbrella • Auto • WC 	<ul style="list-style-type: none"> • Risk engineering • Products specialization • Comprehensive terms

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Account description	Premium	Lines of insurance	Why Chubb?
Computer programming services provider	\$65,000	<ul style="list-style-type: none"> • Benchmark Package • E&O • Ocean Cargo • Workers Compensation • Excess 	<ul style="list-style-type: none"> • Technology expertise • Ease of transaction • Ability to fill in coverage gaps
Manufacturer of leather goods	\$56,000	<ul style="list-style-type: none"> • Benchmark Package • Umbrella 	<ul style="list-style-type: none"> • Agency relationship • Flexible and tailored coverage
Legal aid organization	\$42,000	<ul style="list-style-type: none"> • Benchmark Package • Auto • Umbrella 	<ul style="list-style-type: none"> • Quick turnaround • Benchmark pricing • Broad coverage
Communications developer	\$35,000	<ul style="list-style-type: none"> • Benchmark Package • Auto • Workers Compensation • Umbrella 	<ul style="list-style-type: none"> • Ease of transaction • Competitive terms and pricing
Business association	\$24,000	<ul style="list-style-type: none"> • Benchmark Package • Auto • Excess • Financial Lines 	<ul style="list-style-type: none"> • One-stop shop for P&C and Financial Lines • Competitive terms and pricing
Non-residential building operator	\$16,000	<ul style="list-style-type: none"> • Benchmark Package • Umbrella 	<ul style="list-style-type: none"> • Former Chubb Client • New product

Ready to sell Benchmark?

Head back to [our website](#) to download additional sales materials to win businesses over — and start selling.

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com. Insurance provided by ACE American Insurance Company and its U.S. based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Surplus lines insurance sold only through licensed surplus lines producers. Risks subject to full underwriting review and acceptance; premiums may vary. Reasons listed for why an insured chose Chubb based on perceptions of Chubb employees from communications with producers. Chubb is the world's largest publicly traded property and casualty insurer. With operations in 54 countries and territories, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. Chubb Limited, the parent company of Chubb, is listed on the New York Stock Exchange (NYSE: CB) and is a component of the S&P 500 index.

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