

CHUBB

Benchmark Package: What we've written lately

How our scalability can help agents like you do more business

Benchmark is the broad and flexible solution you need to successfully sell to lower middle market clients – plus bigger companies, if you're doing business with them.

Take a look at some accounts agents have written with Chubb. Then see if you can set up one of our successes the next time around.



Account description	Premium	Lines of insurance	Why Chubb?
Cut and bend pipe for use in tubular products and central vacuum systems	\$180,000	<ul style="list-style-type: none"> • Benchmark Package • Auto • Workers' Compensation • Cargo • Umbrella 	<ul style="list-style-type: none"> • Competitive terms with the Benchmark form • Competitive pricing • Worldwide coverage • Response time • Ease of transaction
Commercial printer	\$94,000	<ul style="list-style-type: none"> • Benchmark Package • Auto • E&O • Umbrella 	<ul style="list-style-type: none"> • Quick turnaround • Competitive terms • Competitive pricing
Software and software-as-a-service offerings	\$84,000	<ul style="list-style-type: none"> • Benchmark Package • E&O • Auto • Umbrella 	<ul style="list-style-type: none"> • Competitive terms • Competitive pricing
Commercial office buildings	\$66,000	<ul style="list-style-type: none"> • Benchmark Package • Auto • Umbrella 	<ul style="list-style-type: none"> • Ease of transaction • Competitive pricing
Manufacturer/distributor of traffic cones	\$49,000	<ul style="list-style-type: none"> • Benchmark Package • Auto • Umbrella 	<ul style="list-style-type: none"> • Competitive pricing • Competitive terms • Agency relationship
Manufacturer of t-shirts, uniforms for education/sports clubs and teams	\$44,000	<ul style="list-style-type: none"> • Benchmark Package • Auto • Umbrella 	<ul style="list-style-type: none"> • Benchmark competitive pricing and terms • Quick turnaround

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Manufacturer of Paper – coated and laminated packaging	\$40,000	<ul style="list-style-type: none"> Benchmark Package Auto Umbrella 	<ul style="list-style-type: none"> This business with a smaller manufacturing location spun off from a current insured after a sale of the company The broker wanted a similar program to what they had with the original parent company, so we were able to offer them a Benchmark program
Manufacturer of aircraft products	\$38,000	<ul style="list-style-type: none"> Benchmark Package Auto Umbrella 	<ul style="list-style-type: none"> Competitive terms and pricing Agency relationship
Aluminum die casting – mainly for the aerospace industry	\$53,000	<ul style="list-style-type: none"> Benchmark Package Auto Umbrella 	<ul style="list-style-type: none"> Benchmark pricing Quick turnaround New product
Distributor of spices	\$31,000	<ul style="list-style-type: none"> Benchmark Package Auto Umbrella 	<ul style="list-style-type: none"> Competitive terms with new Benchmark form Agency relationship
Book publishing	\$21,000	<ul style="list-style-type: none"> Benchmark Package Auto Excess 	<ul style="list-style-type: none"> Competitive terms with Benchmark form Competitive pricing Former Chubb client

Ready to sell Benchmark?

Head back to [our website](#) to download additional sales materials to win businesses over – and start selling.

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com. Insurance provided by ACE American Insurance Company and its U.S. based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Surplus lines insurance sold only through licensed surplus lines producers. Risks subject to full underwriting review and acceptance; premiums may vary. Reasons listed for why an insured chose Chubb based on perceptions of Chubb employees from communications with producers. Chubb is the world's largest publicly traded property and casualty insurer. With operations in 54 countries and territories, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. Chubb Limited, the parent company of Chubb, is listed on the New York Stock Exchange (NYSE: CB) and is a component of the S&P 500 index.

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