

CHUBB

CASE STUDY: TECHNOLOGY

Stretching to keep pace with a growing tech account

Flexible tech protection

An electronic data and records storage provider realized that it needed an insurance partner with specific expertise in the technology sector. It also needed coverage that could expand to keep up with the company's planned growth.

“The speed of turnaround and scalability of coverage made a real difference”

EXECUTIVE UNDERWRITER
AT CHUBB

How we helped

Working closely with Chubb and its local insurance agency, the client determined that it would benefit from a well-rounded and versatile product like Benchmark. And as a technology company that provided services well beyond document storage, the business slotted perfectly into one of our target industries.

Because of Benchmark Package's flexible and easy-to-use package structure, the client was able to get a fast quote for a broad range of products. This included Property and General Liability directly from the Benchmark package. And, because Chubb has a variety of additional coverage options, the client was also able to secure their Auto, Workers' Compensation, Umbrella and DigiTech policies to cover all of their needs.

What's more, we were able to customize the package with higher limits of insurance for in-transit coverage — plus CAT coverages in case of earthquakes or flooding.

The result was a full suite of product solutions that supported the technology account's growth, protecting it from a range of emerging risks. All delivered in a fast, no-nonsense fashion, just as the company requested.

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com. Insurance provided by ACE American Insurance Company and its U.S.-based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Surplus lines insurance sold only through licensed surplus lines producers. Chubb, 202 Hall's Mill Road, Whitehouse Station, NJ 08889-1600.

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Get Benchmark today**

Contact your agent or local underwriter to find out how we can give you flexible, future-proof coverage.