

Richmond, VA Branch Contacts

Chubb Richmond Contacts – March 2026						
Chubb Contacts	Email Address	Phone Number	Mobile			
Jessica Hunter	jessica.yuspeh@chubb.com	202-870-2843	202-870-2843	Branch Manager		
Nona Sodhi	nona.sodhi@chubb.com	202-381-6697	202-381-6697	Marketing Manager		
Julian Redmond	jredmond@chubb.com	267-990-7760	267-990-7760	Commercial P&C Manager		
Chip Allen	chip.allen@chubb.com	202-649-2219	213-663-2530	VP, Financial Lines		
Lily Yednock	lily.yednock@chubb.com	267-990-2898	267-990-2898	Cyber Manager		
Bella Casares	gabriella.casares@chubb.com	215-640-4297	215-640-4297	Major Accounts Segment Leader		
Donna Vail	dvail@chubb.com	443-904-3750	443-904-3750	Personal Risk Services Manager		
Matia Marks	matia.marks@chubb.com	267-887-8409	267-887-8409	Regional Claim Executive		
Dana Merlino	dana.merlino@chubb.com	215-640-4008	215-640-4008	Operations Manager		
Bruce Mitchell	bomitchell@chubb.com	804-346-3751	804-387-7516	Risk Engineering Services Manager		
Bryant Shuler	bryant.shuler@chubb.com	540-575-6236	540-575-6236	Business Development Manager		
Mike Surrell	michael.surrell@Chubb.com	410-598-0938	410-598-0938	Small & Lower Midmarket Region Lead		
Chubb Commercial Insurance (for companies with less than \$1 billion in revenue)						
Products	Contacts	Email Address	Phone Number	Mobile	Desired Classes/Products Offered	Link to Brochure/Website
Commercial Package	Patrick Meredith	patrick.meredith@chubb.com	686-888-1673	686-888-1673	Mfg, Distributing, Broadcasters, Law Firms	Chubb Package Ins.
Builder's Risk	Joseph Palmieri	joseph.palmieri@chubb.com	267-244-0827	267-244-0827	Contractor, developer, owner or homebuilder	Chubb Builders Risk
Energy	Robert Tarpey	rtarpey@chubb.com	412-456-8939	412-973-8305	Oil & Gas, Mining, Renewables	Chubb Energy Ins.
Financial Institutions	Brock Saftner	brock.saftner@chubb.com	412-699-3467	412-699-3467	Ins. Cos, Banks, Venture Cap, TPAs, Asset Mgrs	Chubb Financial Inst.
Life Sciences	Christina Gigliotti	christina.gigliotti@chubb.com	908-448-8551	908-448-8551	Drugs, Medical Devices, Labs, CROs	Chubb Life Sciences Ins.

Technology	Jackie Costello	jacqueline.costello@chubb.com	202-738-0755	202-738-0755	Developers, Mfrs, Tech Svcs, ISPs, Simulators	Chubb Technology Insurance
Technology	Shakuntala Kawal	shakuntala.Kawal@Chubb.com	301-875-3074	202-568-5065	Developers, Mfrs, Tech Svcs, ISPs, Simulators	Chubb Technology Insurance
Lower Middle Market	Trenton Tarn	trenton.tarn@chubb.com	202-875-3545	202-875-3545	Accounts with sales/revenues of \$75M or less	Chubb Middle Market Insurance
Machinery Breakdown	Diane Dembeski	diane.dembeski@chubb.com	908-572-5583	908-572-5583	Monoline and Package Machinery Breakdown	Chubb Equipment Breakdown

Chubb Commercial Insurance *(for companies with less than \$1 billion in revenue) Continued*

Products	Contacts	Email Address	Phone Number	Mobile	Desired Classes/Products Offered	Link to Brochure/Website
Umbrella/Excess	Karen Veltre	kveltre@chubb.com	862-248-7305	862-248-7305	Commercial Umbrella & Excess	Chubb Excess & Umbrella Liability
Monoline Property	Yolanda Satterwhite	yolanda.satterwhite@chubb.com	980-460-2463	980-460-2463	Real Estate and Hospitality, Business Services, Communications and Telecom, Financial Services, Healthcare, Educational Institutions, Manufacturing, Retail, Technology, Transportation	Monoline Property
Motor Truck Cargo	Joseph Palmieri	joseph.palmieri@chubb.com	267-244-0827	267-244-0827	Common Carriers, 3rd Party logistics, Trucking cos.	Chubb Motor Truck Cargo
Ocean Cargo	Joseph Palmieri	joseph.palmieri@chubb.com	267-244-0827	267-244-0827	Importers, Exporters, Mfrs, Distrs	Chubb Ocean Cargo
Scheduled Equip Floater	Joseph Palmieri	joseph.palmieri@chubb.com	267-244-0827	267-244-0827	Contractors Equip, Musical Instruments, Fine Arts	Chubb Inland Marine Solns.
Specialty Casualty & Construction	Cierra Niedererr	cierra.niedererr@chubb.com	215-640-4084	215-730-9562	Chemical and allied product manufacturing and distribution, Construction Wrap-Ups and Owner's Interest policies, product liability, and Continuum/legacy liability	Specialty Casualty & Construction

Chubb Financial Lines

Products	Contacts	Email Address	Phone Number	Mobile	Desired Classes/Products Offered	Link to Brochure/Website
Forefront Management Liab Private, Healthcare, and Not-for-Profit Cos.	Sherry Irwin	sairwin@chubb.com	540-205-5310	540-205-5310	D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof.	Forefront Portfolio for Private Cos.
Financial Institutions Management Liability	Sam Kessler	samuel.kessler@chubb.com	215-640-4144	267-969-4023	Bank, Community Bank, Asset Management, Security Broker, VC protection	Chubb FI Management Liability

Healthcare Management Liability	AJ Garbalosa	ajgarbalosa@chubb.com	860-408-2077	860-408-2077	D&O, Crime, Fiduciary, Outside Directorship Liability	Chubb Forefront for Health Care Orgs
Management Liability Public Companies	Peti Koppanyi	peter.koppanyi@chubb.com	267-443-8301	267-443-8301	D&O, EPL, Crime, Social Engineering, Cyber, Fiduciary, Misc. E&O, Workplace Violence, K&R, Employed Lawyers Prof.	Chubb Management Liability for Public Cos.
Cyber, Tech E&O	Jenna White	jenna.white2@chubb.com	267-887-9324	267-887-9324	Cyber, Tech E&O, Primary and Excess	Chubb Errors & Omissions Liability
The Professional Liability/E&O	Cole Costanzo	cole.costanzo@Chubb.com	347-594-6733	347-594-6733	Miscellaneous Professional (E&O), Misc Prof/Cyber (blend), Public Officials/EPL, Employed Lawyers E&O, Media E&O	Chubb Errors & Omissions Liability

Chubb Small Lower MidMarket

Products	Contacts	Email Address	Phone Number	Mobile	Desired Classes/Products Offered	Link to Brochure/ Website
Standard Lines Renewals	Shavon Black	shavon.black@chubb.com	704-540-6655	704-540-6655	Automated Commercial BOP, auto umbrella & WC	Chubb Small Commercial
Standard Lines New Business	James Dean	james.dean@chubb.com	215-640-2375	215-640-2375	Automated Commercial BOP, auto umbrella & WC	Chubb Small Commercial
Technology Underwriter	Stephen Cupschalk	stephen.cupschalk@chubb.com	215-640-2180	215-640-2180	Tech Bop, DigiTech, WC, Auto	Chubb Small Commercial
Tech & Life Science Renewals	Gabrielle Spain	gabrielle.spain@chubb.com	704-540-6703	704-540-6703	Tech Bop, DigiTech, WC, Auto	Chubb Small Commercial
Professional Liability & Cyber	Chris Kaercher	christopher.kaercher@chubb.com	215-640-1072	215-640-1072	Mono Line Cyber	Chubb Small Commercial
Financial Lines New Business	Lynn Day	laday@chubb.com	860-408-2127	860-408-2127	Automated Commercial BOP, auto umbrella & WC	Chubb Small Commercial

Chubb Personal Risk Services

Products	Contacts	Email Address	Phone Number	Mobile	Desired Classes/Products Offered	Link to Brochure/ Website
Personal Risk Services	Waylon Woody	waylon.woody@chubb.com	826-248-8976	826-248-8976	Homeowners, Auto, Valuable Articles, Yacht, Group Personal Excess	Chubb Personal Risk Services

Chubb Major Accounts *(for companies with more than \$1 billion in revenue)*

Products	Contacts	Email Address	Phone Number	Mobile	Desired Classes/Products Offered	Link to Brochure/ Website
"All Risk" Property	Rob Kiley	robert.kiley@chubb.com	617-261-6286	617-261-6286	Primary, quota share, and excess all-risk property	Chubb Global Property
Construction Casualty	Paul Hoffner	paul.hoffner@chubb.com	215-203-2074	215-203-2074	Loss Sensitive GL, AL, WC Programs for Contractors	Chubb Large Construction
Construction Excess Casualty	Matt Hough	matthew.hough@chubb.com	212-835-3195	917-890-1692	Lead or Excess; \$25M capacity	Chubb Umbrella for Large Construction
Energy Excess Casualty	Ben DiFranco	benjamin.difranco@chubb.com	215-640-1557	215-990 - 0356	Umbrella and Excess for Energy Risks	Chubb Excess Energy Solutions
Excess Casualty	Kristina Ortiz	kristina.ortiz@chubb.com	215-640-2108	215-640-2108	Excess Casualty National Accounts	Chubb Excess Casualty
Excess WC	Eric Dean	eric.dean@chubb.com	215-640-2151	215-284-7986	Stand alone; Min Prem \$200K Min Ret. \$500K/accident	Chubb Excess WC
Foreign Casualty	Jeb Diehl	jeb.diehl@chubb.com	215-452-7494	215-452-7494	Excess Casualty National Accounts	Chubb Foreign Casualty
National Accounts	Matt Anthony	matthew.anthony@chubb.com	215-640-4348	215-779-2580	Loss Sensitive Programs for GL, AL, WC	Chubb Global Casualty
Risk Management Services	Anthony DiIeso	anthony.diieso@esis.com	857-488-6227	857-488-6227	TPA Claim Management Services	ESIS Risk Management Services

Chubb Specialty Areas

Products	Contacts	Email Address	Phone Number	Mobile	Desired Classes/Products Offered	Link to Brochure/ Website
Agribusiness	Will Webb	will.webb@chubbagribusiness.com	570-417-3682	570-417-3682	Mfrs, Processors, & Dists. Of Ag products	Chubb Agribusiness
Airports and Aircraft	Mike Colson	michael.colson@chubb.com	504-310-3608	N/A	Liab, Hull, and Excess for airports, aircraft, and aviation operations	Chubb Airports & Aircrafts
Blended GL/Pollution	Cierra Niedererr	cierra.niedererr@chubb.com	215-640-4084	215-730-9562	Blended GL/PL, Auto, Umb	Chubb GL Plus
Construction	Jason Walker	jason.walker@chubb.com	215-640-4596	N/A	Contractors OCIP, CCIP, wraps and supported excess	Chubb Specialty Casualty - Construction
Crop	Zach Hyland	zach.hyland@rainhail.com	515-422-8971	515-422-8971	Comprehensive Multiple Peril Crop & Crop-Hail Insurance Protection	Chubb Agribusiness
Environmental	Justin Mehler	justin.mehler@chubb.com	215-640-4948	215-528-2535	Pollution for Premises, Contractors, Contractors w/E&O, & Tanks	Chubb Environmental
Healthcare	Kylie Lupica	kylie.lupica@chubb.com	215-640-4175	215-640-4175	Professional and GL for Medical Facilities	Chubb Medical Liability

International	Kate Waddington	kate.waddington@chubb.com	215-640-2266	267-275-6737	Including Controlled Master Program	Chubb International
Product Recall	Joe Cala	joe.cala@chubb.com	203-782-4141	203-997-6219	Product Recall for consumable goods, component parts and consumer goods	Chubb Product Recall Insurance
Umbrella/Excess	Yolanda Satterwhite	yolanda.satterwhite@chubb.com	980-460-2463	980-460-2463	Commercial Umbrella & Excess	Chubb Excess & Umbrella Liability
Public Entity Casualty	Karen Veltre	kveltre@chubb.com	908-572-5423	862-248-7305	Cities, Counties, Towns, School Districts	Chubb Public Entity
Railroad Protective Liability	Cate Whiddon	catherine.whiddon@westchester.com	214-754-8254	214-422-8922	Tailored coverages for Railroad exposures	Chubb Railroad Liability
Surety	Jordan Ezekiel	jezekiel@chubb.com	215-640-1090	609-707-3574	Commercial, Contract & International Surety	Chubb Commercial Surety
Surety	Jay Quillinan	jquillinan@chubb.com	215-845-6052	602-684-2672	Contractor & International Surety	Chubb Construction Surety
Trade Credit	Brennan Elio	brennan.elio@chubb.com	212-835-3138	347-515-2573	Coverage against non-payment of a trade obligation	Chubb Trade Credit

Chubb Accident and Health

Products	Contacts	Email Address	Phone Number	Mobile	Desired Classes/Products Offered	Link to Brochure/ Website
Business and Individual Travel Accident, and AD&D	Mikayla Birney	mikayla.birney@chubb.com	215-510-6753	215-510-6753	Travel Accident: BTA 360 (Bus.) & Passport 360 (Ind.) Participant Accident Programs Basic and Voluntary Accidental Death & Dismemberment	Chubb Accident & Health
Chubb Workplace Benefits	David Edwards	david.edwards@chubb.com	919-441-7286	919-441-7286	Accident, Critical Illness, Hospital Indemnity, Permanent Life Insurance	Chubb Workplace Benefits

Chubb Agent Portal Commercial Online Quoting

Products	Contacts	Email Address	Phone Number	Mobile	Desired Classes/Products Offered	Link to Brochure/ Website
Contractors Equipment	Joseph Palmieri	joseph.palmieri@chubb.com	267-244-0827	267-244-0827	Quote & bind schedules up to \$5M (w/single items value limit of \$500k and cranes <\$250k or 25% of total)	Chubb U writer Contractors' Equipment
International Advantage	Kate Waddington	kate.waddington@chubb.com	215-640-2266	267-275-6737	Quote, bind, issue international trip travel package policy	Chubb International Advantage