

Helping you maximize your learning opportunities

Whether you're looking to increase your insurance acumen, push your sales and service to the next level, or step up your leadership game, Chubb Agency Education has the learning opportunities for you. Check out our three main educational tracks, and a sample of popular classes.

"Finally, a business training seminar about what I'm experiencing. THANK YOU!!!"

- Classroom Program Participant
Open Enrollment Virtual & Classroom Programming



Insurance & Business Acumen

- Commercial Insurance Basics
- PRS Development Program
- ISO Coverage Courses
- Continuing Education Classes
- Business Fundamentals
- Building Financial Acumen



Sales & Service

- PRS Sales Program
- PRS Client Management School
- Courageous Conversations
- Influencing Without Authority
- Every Job is a Sales Job
- Presenting with Impact
- Centers of Influence
- Why Rate? Helping Clients Understand the Market



Leadership & Executive Education

- Music City Innovation
- Vision, Alignment and Execution
- IWIL: Insurance Women in Leadership
- Diversity & Inclusion
- Executive Education Higher Education Partnerships



Webinar Series

- Industry Practices
- Financial Lines
- Cyber Security
- Accident & Health
- PRS Products
- Risk Engineering & more



Webinar Series

- Sales & Professional Development
- Market Updates
- PRS Systems and Service



Webinar Series

- Thought Leadership
- Agency Performance & Management
- Recruiting, Hiring & Retention



Anytime Opportunities

- Webinar Archive | More than 100 on-demand recordings available covering a wide assortment of insurance, sales, development and management topics
- Online Learning Center (Cornerstone Only) | 70+ online courses with learning paths including Introduction to Insurance, Commercial and Personal Insurance, Business Skills, and Managers Series



Signature Programs

- CAPI - Certified Advisor of Personal Insurance (Partnership with Wharton/UPenn)
- CCIC - Cyber COPE® Insurance Certification (Partnership with Carnegie Mellon University)
- Regional Producer Academies - CAPE, CAMP, SPA

Start learning today!
chubbeducation.com

"Excellent program that will allow me to be a valuable resource to my organization, clients and community."
- Classroom Program Participant
Open Enrollment Virtual & Classroom Programming

"Thought provoking to make us rethink the services we provide our clients, at the same time providing information and resources we can use day one to benefit our clients. Best educational program ever!"
- Classroom Program Participant
Custom Design & Bespoke Programming

For information about customized programs, reach out to your local branch.

