

# Insurance purchasing in the age of AI

AI is reshaping risk – your checklist to ensure your insurance programme is AI-proofed

AI is no longer a future risk - it is already embedded across business operations, from customer interactions to financial decision-making. For Risk Managers, this presents a critical challenge: AI doesn't create entirely new risks, it amplifies and reshapes existing exposures across Cyber, Crime, Directors & Officers (D&O) and Liability.

The result? Faster incidents, larger loss events, more complex claims and growing uncertainty over which policy responds. Many organisations are unknowingly carrying 'silent AI risk' - where coverage gaps, exclusions or ambiguous wording could materially affect claims outcomes.

As renewal approaches, the key is not just awareness but asking the right questions.

# Key questions to ask your insurance broker



## Programme structure and 'silent AI' exposure

- ☐ Where are our largest AI-driven losses most likely to sit - Cyber, Crime, D&O, Employment Practices Liability (EPL), Tech Errors & Omissions (E&O), Media or General Liability?
- ☐ Do any policies contain AI, algorithm or model-related exclusions and what is their real impact?
- ☐ Are there sub-limits that could materially restrict AI-shaped claims (e.g. social engineering, privacy, media/IP, tech errors)?



## Cyber and technology risk

- ☐ Does our cyber policy treat AI-driven incidents (prompt leakage, chatbot breaches) as covered privacy events and what wording supports this?
- ☐ Are risks from employee use of third-party AI tools covered?
- ☐ Is AI vendor outage included in business interruption or dependent business interruption coverage?



## Crime and fraud

- ☐ Do 'fraudulent instruction' clauses explicitly include deepfake voice or video impersonation?
- ☐ Could exclusions (e.g. authorised instruction, authentication failures) invalidate deepfake claims?
- ☐ What controls are the insurers expecting and will they become binding requirements?



## D&O and governance

- ☐ Are pre-claim regulatory investigations linked to AI governance covered in the D&O policy?
- ☐ What level of board oversight and governance evidence improves underwriting outcomes?
- ☐ How is the insurer approaching 'AI washing' and disclosure-related risks?



## Liability, E&O and Media

- ☐ Which policy responds if AI outputs cause customer loss - Tech E&O, Professional Indemnity or General Liability?
- ☐ Are there hidden gaps between policies?
- ☐ How are AI-related IP claims treated and are defence costs fully covered?
- ☐ Do exclusions for automated decision-making apply even when AI is only part of the cause?

### Preparing for the whatever next

AI-driven incidents are already triggering multi-policy claims and disputes over coverage interpretation. Without proactive review, organisations risk discovering gaps only at the point of loss; when it's too late to correct them.

At your next renewal meeting you can use this checklist as a practical framework in renewal discussions with your broker.

Challenge assumptions, test your coverage and eliminate ambiguity - because in today's risk landscape, clarity is your most valuable protection.



Get big expertise, no matter your client's size or direction - [click here](#) for more information on how AI impacts business risk



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