

2019 Real Estate & Hospitality Client Practice Meeting

Agenda

Monday, September 16	
2:00 p.m.	Arrivals/Meeting Registration - <i>Tohono Foyer</i>
2:30 p.m. - 5:30 p.m.	Business Sessions - <i>Tohono I & II</i>
2:30 p.m.	Welcome and Opening Remarks - Seth Gillston, Executive Vice President, Real Estate and Hospitality Practice Leader, and Private Equity Practice Leader
2:45 p.m.	Managing the Message: Best practices around internal communications with your management regarding budget planning and mergers & acquisitions. The panel will also share their overall outlook on the Real Estate industry. Moderator: <ul style="list-style-type: none">• Seth Gillston Panelists: <ul style="list-style-type: none">• Ira Weisman, Managing Director, Cerberus• Rob Smith, Chief Financial Officer, Crescent Hotels• Brian Strobe, Treasurer, Rockefeller Group
3:45 p.m.	Break
4:00 p.m.	Large Loss Discussion: What is Driving Severity and How to Manage the Claim Process? - Russell Smith, Senior Vice President, Casualty Claims, and Alma Magana, Vice President, Casualty Claims
4:30 p.m.	Client Breakout Sessions - <i>Tohono III & IV</i>
6:00 p.m.	Welcome Reception & Dinner - <i>Boulderview Patio/Room</i>

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Tuesday, September 17th

8:00 a.m.	Breakfast - <i>Tohono Foyer/Terrace</i>
8:30 a.m.	Client Feedback From Breakout Sessions - <i>Tohono I & II</i>
9:15 a.m.	Property Market Update & Claims - Hayley Christian, New York and Mid-Atlantic Regional Underwriting Manager, Property
9:45 a.m.	Break
10:00 a.m.	Government Affairs - Karen Valanzano, Senior Vice President, Head of Federal Government and Political Affairs
10:30 a.m.	Major Accounts Update and Wrap Up - Matt Merna, Division President, North America Major Accounts
11:30 a.m.	Lunch - <i>Tohono Foyer/Terrace</i>
1:00 p.m.	Activities or Leisure Time
6:00 p.m.	Reception & Dinner - <i>Cocopeli</i>

Wednesday, September 18th

	Breakfast - <i>Enjoy room service before you head out</i>
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