# Easy Premium Saver

A simple way to save while managing payment of premiums



# Easy Premium Saver

Paying premiums while earning interest has never been simpler. Easy Premium Saver enables you to pay a single lump sum that earns interest to fund other Chubb Life insurance policy premiums or meet financial needs as they may arise.

### **How Easy Premium Saver can help**



## Give your hard-earned savings a boost

- Deposit a single lump sum to earn non-guaranteed crediting interest.
- Your account value will accrue via crediting interest on a daily compound basis throughout the term of the policy and up to the insured reaching 100 years of age.
- The crediting interest rate is determined by the Company and will be varied from time to time.



### Pay your premium with ease

Provided that there is sufficient cash value, the plan will pay other Chubb Life
policy premiums automatically on an annual basis with no surrender charge.
This is the smart way of ensuring premium payments are never missed and
policies never lapse as a result of unpaid premiums.



### Manage your cash with flexibility

• You can withdraw cash at any time after the policy's first anniversary, as long as your account holds cash value. Starting from the policy's 6<sup>th</sup> anniversary, no surrender charge will be incurred by withdrawals. This flexibility enables you to reshuffle your cash flow and deal with unexpected needs if they crop up.



### Life protection provides peace of mind

- You can enjoy the peace of mind that comes with life protection up to when the insured reaches the age of 100. If the insured passes away, death benefit payable will be the higher of:
  - Total basic premium paid, less total cash withdrawal (if any), or
  - 101% of the account value at the time of the insured's death.



### Easy to apply and no medical examination necessary

 Applying for Easy Premium Saver could not be easier, especially when no medical underwriting is required.

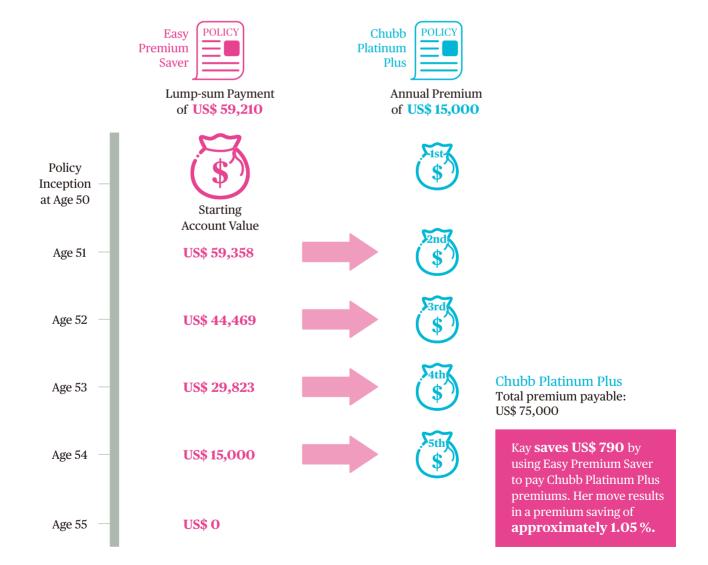
# Case: Pay your premium automatically every year<sup>1, 11</sup>

### **Background**

Kay (Aged 50) takes out the Chubb Platinum Plus Insurance Plan® ("Chubb Platinum Plus") and opts for a 5-year premium payment term involving an annual basic premium of US\$ 15,000. In addition to paying the 1st year's premium at the start of the policy, she wants to pay the remaining 4 years' premiums in advance with her yearend bonus in order to earn crediting interest. Kay therefore signs up to Easy Premium Saver and makes a lump-sum payment at the start of the policy, as below:

	Premium paid (US\$)
Chubb Platinum Plus (1st year premium)	\$ 15,000
Easy Premium Saver	\$ 59,210
Total premium paid by Kay at policy inception	<b>\$ 74,210</b>
Total non-guaranteed crediting interest earned over 4 years	\$ 790





#### Notes:

- I. This example is purely fictional and is for illustrative purposes only. Any relation to or reference to any actual person, party or event is purely coincidental. The nature of the example herein (if any) should not be interpreted as any comment on, or confirmation or extension of, insurance coverage for any past, present or future case. Furthermore, this example should not be relied upon to predict the outcome of any actual case as all cases are evaluated on their own individual merits and subject to the actual terms and conditions of the relevant policy. It is important to note that each actual case is unique.
- II. This example involves some assumptions, including the following:
  - (a) The crediting interest rate is 0.25% per annum for the first two policy years and 1.2% per annum from the 3rd to 5th policy years.
  - (b) Four planned annual premium payments are transferred from Easy Premium Saver to Chubb Platinum Plus, and all surrender charges are waived.
  - (c) Starting account value refers to the account value before making premium payments to fund the Chubb Platinum Plus and is round to the nearest dollar.

### **More about Easy Premium Saver**

Basic Information		
Product Type	Basic plan	
Policy Term	Up to age 100 of the insured	
Issue Age of the Insured	Age 0 (15 days) - 70	
Premium Payment Term	1 year, with one single premium paid in full at policy inception	
Currency	US Dollar (US\$)	
Premium Amount (As of the publication date of this product brochure)	The premium amounts per policy:  Minimum US\$ 2,000  Maximum US\$ 2,000,000	
Minimum Account Value	US\$ 200	
Maturity Value	It is equal to the Account Value at the maturity date.	
Surrender Value	It is equal to the Account Value upon policy surrender or termination of the Basic Plan, less any surrender charge (if any).	
Death Benefit	The higher of the following at the death of the insured:  Total premium paid less any withdrawn amount paid (if any); or  101% of Account Value	

### Charges

The charges shown below are valid as of the publication date of this product brochure. Please refer to the benefit illustration of your policy for the latest scale of charges applicable at policy application. The Company reserves the right to change the scale of charges by giving prior written notice to the policyowner 30 days before the effective date of the change.

### **Surrender Charge**

It applies when the policy is surrendered or the Basic Plan is terminated or when cash withdrawal\* is made before the 6th policy year. Surrender charge is equal to the Account Value or withdrawal amount times the surrender charge rate as shown below. It will be deducted from your Account Value payable upon surrender of the policy or cash withdrawal or termination of the Basic Plan:

Policy year	Surrender charge rate (on pro-rata basis)
1st	5 %
2nd	4 %
3rd	3 %
4th	2 %
5th	1%
6th and thereafter	Nil

The surrender charge will be waived if the cash withdrawal is used to settle other policy(ies) issued by the Company.

\*Cash withdrawal can only be made after the 1st policy anniversary.

**Policy Fee** 

Nil

Remarks: 1. In this product brochure, "age" refers to the age at the nearest birthday. 2. Please refer to the benefit illustration of your policy for the latest crediting interest rate applicable at policy application. 3. The cash value of the policy will not be less than zero in any event. 4. As of the publication date of this product brochure, the minimum and maximum amount of cash withdrawal are US\$ 200 and 90 % of cash value respectively.

# Important Information

This product brochure is for general reference only and is not part of the policy. It provides an overview of the key features of this product and should be read along with other materials which cover additional information about this product. Such materials include, but not limited to, policy provisions that contain exact terms and conditions, benefit illustrations (if any) and other policy documents and other relevant marketing materials, which are all available upon request. You might also consider seeking independent professional advice if needed.

Easy Premium Saver is designed for individuals looking for financial planning to meet their needs for financial protection against adversities and saving up for the future. Early surrender of this product may result in significant losses that the surrender value may be less than the total premiums paid.

## Crediting Interest Rate Philosophy and Investment Philosophy, Policy and Strategy

### **Crediting Interest Rate Philosophy**

Through the crediting interest rate declaration, the policyowners participate in the financial performance of the universal life insurance plans. We aim to ensure a fair sharing of profits between policyowners and shareholders, and among different groups of policyowners.

We will review and determine the crediting interest rate at least once per year, and a smoothing process is applied when the actual crediting interest rate is determined. The crediting interest rate declared may be higher or lower than those illustrated in any product information provided. The universal life insurance plans also have other nonguaranteed interest/bonus and policy charges which are subject to review regularly and may adjust if necessary. Review of the crediting interest rate, other non-guaranteed

interest/bonus and policy charges would be approved by the Chairman of the Board, one Independent Non-Executive Director and the Appointed Actuary of the Company. In case of any change in the actual crediting interest rate, other non-guaranteed interest/bonus and/or policy charges against the illustration or should there be a change in the projected future crediting interest rate, other non-guaranteed interest/bonus and/or policy charges, such change will be reflected in the policy annual statement and benefit illustration.

To determine the crediting interest rate, we may consider the past experience and future outlook of various factors such as:

- Investment returns: include both interest income and change in market value of the asset supporting the policies. The investment returns could also be subject to market risks such as change in interest rate, credit quality and default, equity price movement, as well as currency price of the backing assets against your policy currency etc.
- Claims: include the cost of providing death benefit and other insured benefits under the policies.
- Surrenders: include policy surrenders and withdrawals; and the corresponding impact on investment.
- Expenses: include both direct expenses which are directly related to the policies, such as commission, underwriting, issuance and premium collection expense etc., as well as indirect expenses such as general overhead costs allocated to the policies.

# **Investment Philosophy, Policy** and Strategy

The investment policy of the Company is formulated with the objective to achieve targeted long-term investment results, taking into account risk control and diversification, liquidity and relationship between assets/liabilities.

Our current long-term target asset mix attributed to Easy Premium Saver is as follows:

Asset Class	Target Asset Mix (%)	
Bonds and other fixed income instruments	90 % - 100 %	
Equity-like assets	0 % - 10 %	

The bonds and other fixed income instruments predominantly include government and corporate bonds (both investment grade and non-investment grade). Equity-like assets may include both listed equity, mutual fund and private equity. Investment assets are predominantly denominated in U.S. dollars and Hong Kong dollars, and are mainly invested in the United States and Asia. Derivatives may be used to manage our investment risk exposures.

We will pool the investment from other products together for actual investment and the returns will be allocated with reference to the target asset mix. Actual investments would depend on market opportunities at the time of purchase. Therefore, the actual asset mix may differ from the target.

The investment strategy may be subject to change depending on a number of factors, including but not limited to the market conditions and economic outlook.

For products that offer annuity option, the investment strategy supporting the annuity payment may not be the same as that of the basic plan.

If there are any material changes in the investment strategy, we will inform our policyowners for the changes, reasons for the changes and the impact to the policyowners.

For the historical crediting interest rates of universal life insurance plans, please visit the webpage of the Company at https://www.chubb.com/HK-EN/\_Assets/documents/Historical-Crediting-Interest-Rates\_Eng.pdf. Please note that historical crediting interest rates should not be taken as indicator of the future performance of this product.



#### **Key Product Risks**

The following information helps you better understand the key product risks associated with this product that you may need to pay attention before application.

- Risks from the Charge Increment The current scale of charges of this product is not guaranteed and the Company retains the right to adjust the charges by giving prior written notice. In the situation where the scale of charges increases, there is a risk that account value of the policy is insufficient to cover the relevant charges, and results in termination of the policy.
- Liquidity Risk/Early Surrender
  If you have any unexpected
  liquidity needs, you may apply for
  cash withdrawal (if applicable) or
  surrender the policy for its surrender
  value (if any). Please note that making
  cash withdrawal (if applicable)
  will lead to a reduction in benefits
  payable under the policy. You are
  also reminded that if your policy

is surrendered in early years, the surrender value payable may be less than the premiums paid by you.

#### Market Risk

The Crediting Interest Rate of this product are not guaranteed, and are determined by the Company from time to time based on the Company's experiences and expectation of a series of factors including but not limited to investment returns, claims, policy surrenders and expenses. The actual Crediting Interest credited to the policy may be higher or lower than the amount illustrated in any product information provided to you.

#### Credit Risk

This product is issued and underwritten by the Company. Your policy is therefore subject to the credit risk of the Company. If the Company is unable to satisfy the financial obligation of the policy, you may lose your insurance coverage and the premiums paid.

# Exchange Rate Risk For the policy denor

For the policy denominated in currencies other than local currency, you are subject to exchange rate risk. The political and economic environment can affect the currency exchange rate significantly. Exchange rate fluctuates and is determined by the Company from time to time. Any transaction in foreign currencies involves risk. You should take exchange rate risk into consideration when deciding the policy currency.

#### Inflation Risk

Please note that the cost of living in the future is likely to be higher than it is today due to inflation. Hence, the insurance coverage planned today may not be sufficient to meet your future needs.

#### **Termination**

Easy Premium Saver and its coverage will be terminated automatically on the occurrence of the earliest of the following:

- Surrender of the policy;
- Account Value lower than the Minimum Account Value;
- The maturity date of Basic plan, i.e. the policy anniversary on which the insured reaches the age of 100;
- The insured's death; or
- Upon your written request for cancellation of the policy.

You may surrender your policy by submitting the form prescribed by us. You may contact your licensed insurance intermediary or contact our Customer Service Center at +852 2894 9833 to get a copy of the form.

### **Key Exclusions**

If the insured commits suicide, while sane or insane, within 2 years of the date of issue or any subsequent date of reinstatement of the policy, whichever is later, the insurance coverage will end and we will refund the total amount of premiums you paid without any interest, less any amount paid to you by the Company under the policy.

### **Cooling-off Period**

If you are not satisfied with your policy, you have the right to cancel it by submitting a signed notice and return the policy document (if any) to Chubb Life Insurance Company Ltd. at 33/F Chubb Tower, Windsor House, 311 Gloucester Road, Causeway Bay, Hong Kong within a period of 21 calendar days immediately following either the day of delivery of the policy or a notice informing you or your nominated representative about the availability of the policy and the expiry date of the cooling-off period, whichever is earlier. If the last day of the 21-calendar day period is not a working day, the cooling-off period shall include the next working day. Upon such cancellation of the policy, we will refund the total amount of premiums you paid without any interest, less any amount paid to you by the Company under the policy, in the original currency paid by you subject to any fluctuation of exchange rate upon cancellation, provided that the amount refunded will not exceed the total amount you paid in the original currency under the policy.

# **Collection of Premium Levy by Insurance Authority**

The Insurance Authority started collecting levy on insurance premiums from policyowners for policies issued in Hong Kong since January 1, 2018. For details of the levy and its collection arrangement, please visit our Company website at life.chubb.com/hk or contact our Customer Service Center at +852 2894 9833. In the event that we refund your premiums, whether in full or in part, e.g. upon cancellation of your policy during the cooling-off period, the proportionate levy paid by you will also be refunded accordingly.

# U.S. Foreign Account Tax Compliance Act

Under the U.S. Foreign Account Tax Compliance Act ("FATCA"), a foreign financial institution ("FFI") is required to report to the U.S. Internal Revenue Service ("IRS") certain information on U.S. persons that hold accounts with that FFI outside the U.S. and to obtain their consent to the FFI passing that information to the IRS. An FFI which does not sign or agree to comply with the requirements of an agreement with the IRS ("FFI Agreement") in respect of FATCA and/or who is not otherwise exempt from doing so (referred to as a "nonparticipating FFI") will face a 30% withholding tax ("FATCA Withholding Tax") on all "withholdable payments" (as defined under FATCA) derived from U.S. sources (initially including dividends, interest and certain derivative payments).

The U.S. and Hong Kong have signed an inter-governmental agreement ("IGA") to facilitate compliance by FFIs in Hong Kong with FATCA and which creates a framework for Hong Kong FFIs to rely on streamlined due diligence procedures to (i) identify U.S. indicia, (ii) seek consent for disclosure from its U.S. policyholders and (iii) report relevant tax information of those policyholders to the IRS.

FATCA applies to Chubb Life Insurance Company Ltd. (the "Company") and this Product. The Company is a participating FFI. The Company is committed to complying with FATCA. To do so, the Company requires you to:

- (i) provide to the Company certain information and documentation including, as applicable, your U.S. identification details (e.g. name, address, the US federal taxpayer identifying numbers, etc); and
- (ii) consent to the Company reporting this information and documentation and your account information (such as account balances, interest and dividend income and withdrawals) to the IRS.

If you fail to comply with these obligations (being a "Non-Compliant Accountholder"), the Company is required to report "aggregate information" of account balances, payment amounts and number of nonconsenting US accounts to IRS.

The Company could, in certain circumstances, be required to impose FATCA Withholding Tax on payments made to, or which it makes from, your policy. Currently the only circumstances in which the Company may be required to do so are:

- (i) if the Inland Revenue Department of Hong Kong fails to exchange information with the IRS under IGA (and the relevant tax information exchange agreement between Hong Kong and the U.S.), in which case the Company may be required to deduct and withhold FATCA Withholding Tax on withholdable payments made to your policy and remit this to the IRS; and
- (ii) if you are (or any other account holder is) a nonparticipating FFI, in which case the Company may be required to deduct and withhold FATCA Withholding Tax on withholdable payments made to your policy and remit this to the IRS.

You should seek independent professional advice on the impact FATCA may have on you or your policy.

# Automatic Exchange of Financial Account Information

Automatic Exchange of Financial Account Information ("AEOI") is an arrangement that involves the transmission of financial account information from Hong Kong to an overseas tax jurisdiction with which Hong Kong has entered into an AEOI agreement. In Hong Kong, the relevant legislative framework for implementation of AEOI is laid down in the Inland Revenue Ordinance.

The Inland Revenue (Amendment) (No. 3) Ordinance 2016 requires financial institutions in Hong Kong, to identify and report information relating to financial accounts held by customers that are tax residents of reportable jurisdictions to the Hong Kong Inland Revenue Department ("IRD").

Chubb Life Insurance Company Ltd. ("Chubb") must comply with the following requirements of Inland Revenue Ordinance to facilitate the IRD automatically exchanging certain financial account information as provided for thereunder:

- (i) to identify certain accounts as "non-excluded financial accounts" ("NEFAs");
- (ii) to identify the jurisdiction(s) in which NEFA-holding individuals and certain NEFA-holding entities reside for tax purposes;
- (iii) to determine the status of certain NEFA-holding entities as "passive NFEs" and identify the jurisdiction(s) in which their "controlling persons" reside for tax purposes;
- (iv) to collect certain information on NEFAs ("Required Information");and

(v) to furnish certain Required Information to the IRD (collectively, the "AEOI requirements").

In order to comply with the AEOI requirement, from January 1, 2017, Chubb requires account holders (including individual, entities and controlling person) for all new accounts to complete and provide us with a self-certification for tax residence. As for pre-existing accounts, if Chubb has doubt about the tax residence of an account holder (including individual, entities and controlling person), it may require the account holder to provide a self-certification for tax residence.

As a financial institution, Chubb cannot provide you with any tax advice. If you have any doubts about your tax residence status and the impact of AEOI on your policy, you should seek independent professional advice.

It is an offence under section 80(2E) of the Inland Revenue Ordinance if any person, in making a self-certification, makes a statement that is misleading, false or incorrect in a material particular AND knows, or is reckless as to whether, the statement is misleading, false or incorrect in a material particular. A person who commits the offence is liable on conviction to a fine at level 3 (i.e. HK\$ 10,000).

### **Contact Us**

Chubb Life Insurance Company Ltd. (Incorporated in Bermuda with Limited Liability) 22/F, Chubb Tower, Windsor House, 311 Gloucester Road, Causeway Bay, Hong Kong

life.chubb.com/hk

**2894 9833** 

# Chubb. Insured.<sup>™</sup>

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