

Total Account Management

Doing Business With Chubb Made Simple, Wherever Business Takes You.

Chubb's holistic approach to our clients enables you to maximize your Chubb relationship and simplifies management of complex risks worldwide.

A True Partnership From Day 1

Your Major Account Segment Leader (MSL) makes it easy to take advantage of all Chubb has to offer.



Client Profile

- Large Manufacturer
- 3 U.S. office locations
- Insurance Coverages with Chubb:



MSL

- Experienced Chubb professionals
- Located in offices across North America
- Provide clients and brokers access to all lines of business and service offerings
- Help build a strong foundation and relationship across Chubb



✓ Listens and Responds

✓ Addresses Issues Swiftly

✓ Matches clients with the right Chubb solutions

As your relationship with Chubb grows, so does our partnership.



A true Strategic Partnership

As your needs become more complex, a Global Client Executive (GCE) is assigned to help lead your entire Chubb relationship globally.



GCE

- Senior Chubb executives located throughout North America
- Accountable for a clients' global relationship with Chubb
- Proactive partner and single point of contact for clients and brokers

Chubb GCE is focused on:

- ✓ Optimizing every aspect of your Chubb program
- ✓ Leading regular stewardship meetings
- ✓ Streamlining services

- ✓ Account planning and goal setting—accountable for results
- ✓ Facilitating access to top Chubb Executives
- ✓ Institutionalizing your Chubb relationship with a true one-stop-shop approach



Chubb's holistic approach makes managing complex risks easy

