

<p>Chubb rated </p> <p>#1 Commercial Claims Handling by Risk Managers¹</p>	<p>48 </p> <p>Local branch offices in North America with operations in 54 countries</p>	<p>226 years </p> <p>of Ocean Marine experience</p>	<p>International imports and exports topped </p> <p>\$5 trillion in 2017²</p>
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As the international import and export markets continue to grow and incorporate advances in technology, exposures evolve and new risks emerge. Therefore, the need for a unique and flexible approach in developing insurance solutions is increasingly important. Chubb's Ocean Marine practice understands these risks and has earned a reputation for tailored insurance solutions. Deep experience has made us an insurer that truly understands the ocean marine industry, while a global presence allows us to address your needs around the world.

Industry Expertise

- Expertise and significant capacity to help meet the specialized marine insurance needs including Ocean Cargo, Hull, and Marine Liability
- Extensive global network, offering products and services to nearly every local marketplace around the world
- Solutions to help minimize the exposures marina operators, boat dealers, premier boat builders/manufacturers, and yacht brokers face both in the water and on land

Ocean Cargo

- Safeguards your international transit and storage exposures in one convenient and tailored policy
- World to World, Broadened Duration of Risk, and Difference in Conditions protection
- Certificate Issuance programs available 24/7 to help simplify and automate the import/export requirements

Marine Facilities Insurance

- Marine facilities insurance designed to address the unique needs of the North American marine market
- Package solutions include coordinated marine and non-marine coverages to provide clients with integrated insurance protection for the full scope of their operations

Marine Liability and Hull

- Primary and excess liability insurance solutions
- Insures watercraft for first-party physical damage, often in conjunction with third-party insurance
- Protects Legal Liability for Charterers, Marina Operators, Ship Repairers, Stevedores, Terminal or Port Operators, Wharfingers, and other marine-related businesses

Why Chubb?

-  Underwriting Expertise
-  Tailored Solutions
-  Risk Engineering Services
-  Superior Claims Service
-  Global Reach
-  Financial Strength

Integrated Solution

Scalable and modular insurance products for risks specific to your business.

Package

Boiler and Machinery

Environmental

Ocean Marine

Inland Marine

Umbrella

What have we written lately?

Risk Description	Insurance Written	Approximate Premium	The Chubb Difference
Lighting Equipment Manufacturer	<ul style="list-style-type: none">Ocean Cargo	\$142,000	<ul style="list-style-type: none">Competitive Ocean Cargo and Property quote offeredSpecialty claims and recovery units
Specialty Fine Art Museum	<ul style="list-style-type: none">Ocean CargoExhibition	\$24,000	<ul style="list-style-type: none">Tailored form to address special exposuresDedicated Marine Risk Engineers able to work closely with insured
Boat Dealership and Marina	<ul style="list-style-type: none">PackageBumbershootMarine PackageHull and P&IAuto	\$92,000	<ul style="list-style-type: none">Multi-line capability; also has D&O, E&O, and Crime Insurance with ChubbFinancial strength and claims reputation



Learn More About Marine

chubb.com/us/marine



Rediscover Commercial

chubb.com/rediscover



CI Web App

appetiteapp.chubb.com



Appetite Guide

chubb.com/us/ciappetiteguide

What have we paid lately?

- A container of clothing from Asia was delivered to a loading dock, but many sizes from the Spring collection were missing. By quickly accessing the claim site and documentation, Chubb was able to settle the claim within 48 hours.
- Clean room devices were damaged from exposure to dust upon customs inspection at a port in Europe. Upon notification of the claim, Chubb claim specialists quickly assisted the insured to find replacement clean room devices.
- A marina, where having vessels readily available to meet reservation demand is critical to the insured's operations, was in Hurricane Irma's path. Within two days of the hurricane, Chubb issued a check for a totaled vessel, allowing the insured to proceed with ordering a replacement vessel immediately.

¹ 2016 National Underwriter Risk Manager Choice Awards

² UScensus.gov

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com. Insurance provided by Indemnity Insurance Company of North America and its U.S.-based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Surplus lines insurance sold only through licensed surplus lines producers. Risks subject to full underwriting review and acceptance; premiums may vary. Reasons listed for the Chubb Difference based on perceptions of Chubb employees from communications with producers. The claim scenarios set forth above are hypothetical and are offered solely to illustrate the types of situations that may result in claims. They are not intended to represent a position that a particular policy actually or potentially covers a particular scenario. Whether or to what extent a particular loss is covered depends on the facts and circumstances of the loss, the terms and conditions of the policy as issued, and any applicable laws.

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