

<p>Brokers ranked Chubb the </p> <p>#1 carrier</p> <p>for Property claims handling¹</p>	<p>48</p> <p>Local branch offices in North America and operations in 54 countries </p>	<p>The U.S. government is the </p> <p>world's largest</p> <p>buyer of goods and services²</p>	<p>The U.S. government awarded </p> <p>\$509 billion</p> <p>in contracts to federal contractors in 2017³</p>
--	--	--	---

The U.S. federal government is one of the largest marketplaces. As such, federal contractors face diverse and distinct risks that require tailored insurance solutions as they compete for business and expand geographically. Chubb understands these challenges and the risks faced by this industry. For more than a decade, Chubb has had an established Federal Contractor practice dedicated to serving clients across this dynamic and increasingly complex segment.

Industry Expertise

- Specialized multi-line insurance products across property, casualty, financial lines, accident and health, and professional liability
- Tailored endorsement solutions for wide-ranging risks to meet the specific needs of each individual client
- Underwriting and risk engineering specialists dedicated to the federal contractor industry
- Broad appetite for risk across many industries with support for monoline or integrated insurance programs
- Single point of access for account coordination
- Capabilities to protect global operations and exposures through one of the largest networks of owned, local branches throughout the world

Target Classes

Technology

- Information Technology consulting and managed services
- Software developers
- Telecommunication equipment
- Ruggedized military hardware
- Radar/sonar system development

Manufacturing

- Weapons systems
- Aviation/Aerospace products
- Vehicle and body armor
- Unmanned-Vehicle Systems
- Robotics

Services

- Facilities support services
- Staffing services
- Management consulting
- Contract R&D operations
- Airline baggage and cargo screening
- Specialty contractors
- Alternative Energy providers (wind, solar, bio-fuel)

Service Offerings

- Claims specialists with experience adjusting losses that often involve the federal government
- Specialized risk engineers who work specifically with federal contractors and understand the complex exposures facing the industry
- Risk engineering services that integrate on-site safety programs with enterprise-wide safety plans to mitigate the risks most prevalent to federal contractors
- Cyber-alert application for 24/7 incident reporting and response resources at your fingertips
- Dedicated Defense Based Act (DBA) claims management team experienced in Longshore and DBA claims

Why Chubb?

 Underwriting Expertise	 Tailored Solutions	 Risk Engineering Services	 Superior Claims Service	 Global Reach	 Financial Strength
--	--	---	---	--	--

Integrated Solution

Scalable and modular insurance products for risks specific to your business.



What have we written lately?

Risk Description	Insurance Written	Approximate Premium	The Chubb Difference
Reverse engineering and manufacturing of A-10 warthog parts	<ul style="list-style-type: none">PropertyAviationProduct LiabilityWorkers CompAutoUmbrella	\$125,000	<ul style="list-style-type: none">Eliminated the need to facilitate separate aviation placementAbility to consolidate the insurance portfolio with one carrier
R&D testing facility including explosives testing	<ul style="list-style-type: none">PackageWorkers CompAutoUmbrellaEnvironmental	\$75,000	<ul style="list-style-type: none">Admitted local policies with one carrier coordinated with global program
Networking & systems Mgt. Ruggedized laptops & related field equipment for U.S. Navy, Army & Air Force	<ul style="list-style-type: none">PackageE&O & CyberAircraft ProductsWorkers CompAutoUmbrellaMarine LiabilityOcean Cargo	\$400,000	<ul style="list-style-type: none">Total account solution with one carrierAdmitted local policies coordinated with global program



Rediscover Commercial

chubb.com/rediscover



Appetite Guide

chubb.com/us/ciappetiteguide



CI Web App

appetiteapp.chubb.com

Claims Scenarios

- A grenade launcher malfunction injured a service person while deployed. The injured party sued the manufacturer under the product liability policy. Chubb successfully defended the insured but still paid the defense costs as defense costs are not recoverable from the federal government.
- An insured is affected by a ransomware attack when cyber criminals demanded payment. If the insured failed to comply, the attackers threatened to disable the remote electronic locks on the doors for the insured's secure facility. Chubb's cyber response team paid the extortion demand and the insured's expenses for computer forensics, remediation, and legal consulting.
- While moving a cardiac monitor in a medical facility on a U.S. military base in Iraq, an employee suffered a ligament tear and was out of work. Ultimately, the employee required surgery. Medical payments were made to offset the cost of all treatment and indemnity payments were made due to lost time from work. Disability benefits were also issued per the injury schedule.

¹ 2017 Advisen Claims Satisfaction Survey

^{2,3} USAspending.gov

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com. Insurance provided by ACE American Insurance Company and its U.S.-based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Surplus lines insurance sold only through licensed surplus lines producers. The claim scenarios described here are hypothetical and are offered solely to illustrate the types of situations that may result in claims. These scenarios are not based on actual claims and should not be compared to actual claims. The precise coverage afforded by any insurer is subject to the terms and conditions of the policies as issued. Whether or to what extent a particular loss is covered depends on the facts and circumstances of the loss, the terms and conditions of the policy as issued and applicable law.