

<p>Brokers ranked Chubb the</p>  <p>#1 Carrier</p> <p>for Property claims handling¹</p>	<p>48</p> <p>Local branch offices in North America with operations in 54 countries</p> 	<p>Decades</p> <p>of Inland Marine experience</p> 	<p>Industry Expertise</p> <p>across underwriting, risk engineering, and claims</p> 
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Each individual business has a unique operation, so Inland Marine risks are rarely alike. Whether it is motor truck cargo, contractor’s equipment, or a miscellaneous article policy, you need the exhaustive knowledge, deep expertise, and specialized insurance products that Chubb is well positioned to provide.

Industry Expertise

- Specialized underwriters dedicated to Inland Marine
- More than 40 Inland Marine products tailored to meet the specific needs of individual businesses
- Significant capacity to meet the unique needs of contractors, infrastructure owners, museums, logistics companies, and more
- World-class claims professionals with experience and expertise adjusting Marine-related claims
- Dedicated Marine Risk Engineers to help minimize loss potential with customized risk management programs and services
- Global capabilities backed by one of the largest networks of owned, local branches throughout the world
- An interactive, proprietary underwriting system, **u•writerSM**, is available 24/7 to submit and bind certain Project Builders Risk and Contractors Equipment Risks

Product Highlights

- Builder’s Risk insurance protection for all types of projects – from simple additions to owned buildings to some of the most complex structures in the world
- Construction offerings include Builders’ Risk, Contractors’ Equipment, and Installation Floater insurance protection
- Inland Marine Floater insurance for unique exposures including Fine Arts, Equipment Dealers, Agricultural Equipment, and other specific needs
- Engineered Risk insurance with flexible terms designed to meet the unique needs of large civil projects involving transportation and utility infrastructure, such as bridge and tunnel authorities, dams, and roadways
- Capability to integrate Inland Marine insurance products to write a complete account solution

Why Chubb?

 <p>Underwriting Expertise</p>	 <p>Tailored Solutions</p>	 <p>Risk Engineering Services</p>	 <p>Superior Claims Service</p>	 <p>Global Reach</p>	 <p>Financial Strength</p>
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Integrated Solution

Scalable and modular insurance products for risks specific to your business.

Package

Boiler and Machinery

Environmental

Inland Marine

Ocean Cargo

Umbrella

What have we written lately?

Risk Description	Insurance Written	Approximate Premium	The Chubb Difference
Commercial General Contractor	<ul style="list-style-type: none">Master Builders' RiskDelay in Opening	\$150,000	<ul style="list-style-type: none">Competitive pricing with a 3-year rate guarantee (Multi-Year Program Conditions Endorsement added to policy)
County-owned Bridges in Southeast U.S.	<ul style="list-style-type: none">Physical DamageBusiness Income	\$180,000	<ul style="list-style-type: none">Broad form for unique types of PropertyExperienced technical underwriting for engineered risksStrong experience in the Engineered Risk market
Crop Harvesting Company – Agricultural Equipment Dealer	<ul style="list-style-type: none">Leased EquipmentDealers Stock in Trade	\$35,000	<ul style="list-style-type: none">Deep expertise in agricultural-related risksBroad features and benefitsEasy-to-understand contracts



Learn More About Marine

chubb.com/us/marine



Rediscover Commercial

chubb.com/rediscover



Appetite Guide

chubb.com/us/ciappetiteguide

What have we paid lately?

- Storm damage to an air conditioner unit allowed humidity to build up in a scientific lab over a weekend. Laser equipment was damaged by the humidity. The scientific equipment was written on its own Inland Marine policy and not as Contents on a Package with a large deductible.
- Leased Construction Equipment caught fire at a job site. Chubb paid a total loss and was able to recover 71% of the payment through salvage and subrogation. The insured shared in the recovery and was reimbursed the cost of the deductible.
- An accident during the construction of a ten-story hotel caused major water damage to three suites on multiple floors of the unfinished building; the opening of the hotel was delayed by two months. The Chubb Builder's Risk policy included insurance for cleanup and repair of the water damage and the Delay in Opening provision reimbursed the insured for revenue lost due to the delay.

Chubb. Insured.SM

¹ 2017 Advisen Claims Satisfaction Survey

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com. Insurance provided by ACE American Insurance Company and its U.S.-based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Surplus lines insurance sold only through licensed surplus lines producers.